

September 27, 2021

Sandra J. Elswick City of Columbus 1111 East Broad Street, Suite 300 Columbus, OH 43205 (614) 645-5428 sjelswick@columbus.gov

Sandy,

Avante Solutions is pleased to provide you with the following quote for the renewal of your Cherwell Service Management licenses.

INVESTMENT SCHEDULE FOR PURCHASE			
Item	Unit Cost	Units	Investment
Annual Maintenance & Support (Effective dates 2/01/2021 – 1/31/2022)	\$825.47	50	\$41,273.50
Annual Maintenance & Support (Effective dates 2/01/2021 – 1/31/2022)	\$984.61	15	\$14,769.15
Annual Maintenance & Support (Effective dates 2/01/2021 – 1/31/2022)	\$1,155.60	5	\$5,778.00
Annual Maintenance & Support (Effective dates 2/01/2021 – 1/31/2022)	\$1,155.60	5	\$5,778.00
TOTAL ANNUAL FEE			\$67,598.65

## TERMS AND CONDITIONS

- 1. Pricing is based on a one (1) year agreement.
- 2. Annual increases after the initial term will be capped at 7%.
- 3. Payment terms are net 30.
- 4. As the City is tax exempt, taxes are not applicable.

Thank you,

Rich

Rich Clark Avante Solutions, Inc. rclark@avantesolutions.com Mobile: (401) 301-9924