PROJECT FACT SHEET 517 Park Street, Columbus, Ohio (AC Marriott Refinancing Project)

PROJECT:

Refinancing of a \$6,500,000 PACE loan from Greenworks Lending LLC closed on February 15, 2019, and a portion of \$31,500,000 loan from Flagstar Bank, FSB, the proceeds of both of which were used to fund the new construction of an 8-story, 160-room AC Hotel by Marriott on the west side of Park Street and the north side of Spruce Street in the City of Columbus. The PACE refinancing will be in conjunction with the refinancing of the remainder of the senior loan from Flagstar Bank, FSB by Wright-Patt Credit Union. A portion of the new loan from Wright-Patt Credit Union will also be used to complete the ground floor spaces in the building, which are currently in a "shell" state.

PROPOSED IMPROVEMENTS:

High efficiency HVAC units and hot water heaters Energy efficient lighting and electrical improvements Energy efficient building envelope High efficiency elevators

SAVINGS INFORMATION

Total annual utility savings: \$33,618 Total annual O&M savings: \$6,182 Percentage Reduction in Energy Consumption: 12.06% (Based on Plug Smart Energy Audit. See Attachment A)

COSTS

Total costs of improvements:	\$13,273,769.76
Total financed costs:	14,142,596.74

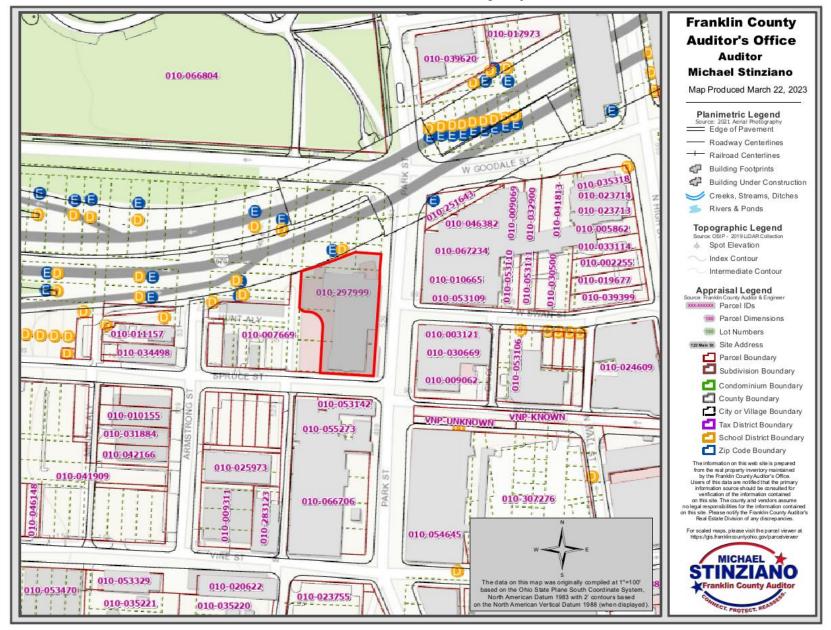
FINANCING TERM

Term:	24 years				
Number of installments:	48				
Amortization term:	22 years				
Interest rate:	6.93%				
Average semi-annual special assessment:	\$500,699.37 (proposed 2-year interest only				
	period subject to City approval), then				
	\$639,569.67.				

PROJECT FACT SHEET

517 Park Street, Columbus, Ohio

(AC Marriott Refinancing Project)



PROJECT FACT SHEET 517 Park Street, Columbus, Ohio (AC Marriott Refinancing Project)

Energy Conservation &	Effective		Measure		Annual Savings					
Facility Improvement Measures Financial Analysis	Useful Life (EUL)	Investment			ility Cost (\$)	0&M (\$)		Total (\$)		
HVAC+Plumbing	20	\$	2,733,162	\$	10,979	\$	-	\$	10,979	
Lighting+Electrical	20	\$	2,598,006	\$	20,606	\$	6,182	\$	26,788	
Building Envelope	32	\$	7,044,100	\$	1,898	\$	-	\$	1,898	
Elevator	35	\$	679,051	\$	134	\$	-	\$	134	
Soft Costs	n/a	\$	219,451	\$	-	\$	-	\$	-	
Total	27.3	\$	13,273,770		33,618		6,182	\$	39,800	

Table 1.1. Energy Conservation Measure Financial Analysis

	Electricity							
	Total Spend		kWh	\$/kWh		kBtu		
Baseline Model	\$	265,760	2,720,160	\$ 0.0977			9,281,184	
	Natural Gas							
	Total Spend		mmBtu	\$/mmBtu		kBtu		
Baseline Model	\$	13,084	1,998	\$ 6.55			1,997,515	
	Total							
	То	tal Spend	kBtu		kBtu/ft ²		\$/ft ²	
Baseline Model	\$	278,843	11,278,700		101.7	\$	2.51	

 Table 2.1. A 12-Month Estimated Electricity and Natural Gas Summary

Reduced Energy Consumption Calculation						
Project Annual Savings - Utility Savings \$3						
Baseline Model - Total Spend	\$278,843					
Estimated Reduced Energy Consumption	12.06%					