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EXPERIENCE

XPERIANZ, A KENWOOD COOPER COMPANY

JULY, 2004 – PRESENT

Managing Director, Columbus, OH

A regional consulting firm with 6 offices in the Ohio Valley region, providing tailored solutions in the areas of financial systems & services, supply chain management, and enterprise technology & IT risk management, to middle-market companies. Clients include: The Bisys Group, Installed Building Products, AirNet Systems, Hexion Specialty Chemicals, and others.

- Generated over \$3 million in revenue and over \$1.5 million in gross margin
- Partner with clients to identify opportunities for improvement operationally & financially
- Identify and interview prospective consultants with skill sets applicable to the firm's core competencies
- Responsible for the overall P/L for the Columbus office
- Manage current engagements for quality assurance

ROBERT HALF MANAGEMENT RESOURCES

DECEMBER 1998 – JUNE, 2004

Senior Account Executive, Columbus, OH

September, 2003 – June, 2004

Division Director, Columbus, OH

April, 2001 – September, 2003

Account Executive, Cleveland, OH

December, 1998 – April, 2001

A \$350 million division of \$3.5 billion Robert Half International (NYSE: RHI), which provides to clients the top financial professionals on a project or interim basis to assist with meeting and exceeding project objectives or backfill daily operational roles, thereby saving time and money for clients. Clients include: Cardinal Health, Sterling Commerce, Ohio Health, Time Warner, Intellirisk, Borden Chemical, Inoveris, and others.

- Received RHI Chairman's Club Leadership Award in 2002 for leading Columbus office to highest year-over-year growth in revenue and gross margin (#1 worldwide out of over 300 divisional employees)
- Generated over \$6 million in revenue and over \$2.5 million in gross margin
- Ranked consistently in district top ten and top 10% in North America in productivity
- Strategized process enhancements and operational improvement with clients
- Utilized internet capabilities to recruit / interview consulting candidates
- Trained / mentored new account executives within division nationwide
- Participated on company-wide task force to improve usage of management information database

DENTALCARE PARTNERS

NOVEMBER 1997-DECEMBER, 1998

Senior Financial Analyst, Mayfield Heights, OH

- Assisted in implementation of financial analysis software, resulting in 40% increase in monthly financial analysis productivity
- Completed monthly accounting and reconciliations for 21 of 74 total locations
- Reviewed monthly accounting work of other accounting staff for 22 additional locations
- Reconciled accounts payable outstanding check list on daily basis
- Prepared financial analyses and managed preparation of ad-hoc reports