

October 19, 2005

City of Columbus, OH Purchasing Office 1st Floor, 50 West Gay St Columbus, OH 83215

Subject: RFQ SA00178

Attached is ERMCO's response to you request for quote.

Notes on single-phase units. We will No-Bid all regulator and subway style transformers we will also No-Bid single phase pads we do not provide three switches in our units.

All KVA ratings will be at 55-degree rise.

Prices are firm for shipments through 11-30-06. For shipments 12-01-06 and beyond, prices will be subject to escalation based on the ERMCO material price index. The base ERMCO material price index is 29.85% (See Attached).

Notes on three phase units. ERMCO 3-phase transformers are constructed with a bolt-on tank cover for access to internal components. If hand hole is not needed, deduct \$100 per unit. Cabinet interior and tank face will be painted green in lieu of light gray. Please see the attached report concerning the amount of working light available with our design.

ERMCO does not produce 1500KVAor above with 208y/120v secondary at this time. ERMCO does not produce subway transformers.

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If there is more information needed please call Judy Bizzle at 731-285-9121.

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