



City of Columbus  
 Mayor Michael B. Coleman

# Department of Public Utilities

Tatyana Arsh, P.E. Director

DATE: September 15, 2008

TO: Joel S. Taylor  
 Director, Department of Finance and Management

FROM: Tatyana Arsh, P.E.  
 Director of Public Utilities

RE: Bid Recommendation – SA002959  
 Two 55 Ft. Bucket Trucks

The Purchasing Office opened formal bids on September 4, 2008 for the purchase of Two (2) 55 foot Bucket Trucks for the Division of Power and Water. Three (3) bids were received.

Altec was the apparent low bid of \$167,140.00 each. They, however, did not meet specifications.

The unit failed to meet:

3.3.16.1 -Two sets of keys shall be provided. We requested three.

3.3.17.9 -Lower boom is rectangular in shape, upper boom is round. We requested both booms to be rectangular.

3.3.17.11 -Upper boom isolation gap is 162", meets Category "C" rating. We requested 239" of isolation gap.

3.3.19.2 -Electric-over hydraulic controls at tailshelf. All valves in pedestal for simplified hydraulic routing. We requested individual control valves on each side of tailshelf.

3.3.20.5 -Triangular hydraulic tank in corner of cargo area. We requested that the storage be an integral part of pedestal.

3.3.30.3 -They are offering a one day mechanic training class in conjunction with training that they are providing to American Electric Power (AEP). We requested more enhanced training where our technicians travel to the actual manufacturer facility for service schooling/certification.

Utilities Complex	910 Dublin Road	Columbus, Ohio 43215
Director's Office	614/645-6141	FAX: 614/645-8019 TDD: 614/645-6454
Power and Water Division	614/645-7020	FAX: 614/645-8177 TDD: 614/645-7188

Fairwood Complex	1250 Fairwood Avenue	Columbus, Ohio 43206
Sewerage and Drainage Division	614/645-7175	FAX: 614/645-3801 TDD: 614/645-6338

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The second lowest bid was Utility Truck Equipment Inc. at \$167,465.00 each, and they meet our specifications.

Therefore, I am recommending an award to Utility Truck Equipment Inc. 23893 U.S. 23 South P.O. Box 130, Circleville, Ohio 43113 as the lowest responsive, responsible, and best bidder to meet our specifications. This award is for Two (2) 2009 International Durastar 4300 with a 2008 Versalift VN-55 Insulated Aerial Tower and 2008 Dakota Northlander 150 Line Body to include the bucket liner option and hanging basket step option. The total award will be for \$334,930.00.

Item # 1 -Two (2) 55 foot Aerial Bucket Truck with Cab & Chassis - \$321,530.00

Item # 2 -Two (2) Dimension model DUI 12/25U Quasi Sine Wave Inverter - \$5750.00

Item # 3 -Two (2) 48755 Fairmont Impact Wrench with 10' Tool Hose Kit & Couplers - \$3000.00

Item # 4 -Two (2) Bucket manufacturer service schooling to inc. training, transportation, and lodging - \$2900.00

Optional -Two (2) Bucket Liners - \$1300.00

Optional -Two (2) Hanging Basket - \$450.00

We do not wish to purchase item # 5, an extended warranty, at this time.

If additional information is needed, please contact Jim Tindle at 724-0128.

pc: Rick Westerfield  
Craig Charleston  
Jim Tindle  
Jeff Robertson  
Kris Lower

COMPANY NAME	ITEM #1	ITEM #2	ITEM #3	ITEM #4	ITEM #5
FYDA					
FREIGHTLINER	\$ 165,555.00	\$ 1,856.00	\$ 2,000.00	N/C	NO BID
UTILITY TRUCK	\$ 160,765.00	\$ 2,875.00	\$ 1,500.00	\$ 1,450.00	\$ 3,900.00
ALTEC	\$ 163,284.00	\$ 1,856.00	\$ 2,000.00	N/C	

