



725 W. McDowell Rd.  
Phoenix, AZ 85007  
602.325.9277  
www.b2gnow.com

Quote Date: 10/3/2024  
Quote Expiration (60 days): 12/2/2024  
Quote Number: 2025 Contract Renewal  
**Prepared for:**  
Name: Julie Mosca  
Email: JAMosca@columbus.gov

## Diversity Management System Quote

### 1. Vendor Management , Contract Compliance, Goal Setting

#### Annual Fees: Modules & Services

	Annual Subscription	Capacity / Notes
• Baseline System & Vendor Management module (required)	\$116,950	
B2Gnow hosted & managed SOC 2 certified technology infrastructure	Included	
Software licenses and system maintenance	Included	
24/7 unlimited access to the B2Gnow system	Included	
Unlimited staff accounts in system	Included	
Access to standard system upgrades and enhancements	Included	
Access to standard reports and ad-hoc tool	Included	
Phone and email support for staff	Included	
First level email support for vendors	Included	
Training manuals and quick guides	Included	
Online staff training	Included	
• Contract Compliance module	Included	Capacity of up to 1000 monitored contracts
• Workforce Utilization module	Included	Capacity up to 400 monitored contracts
• Online Application Module	Included	Capacity up to 1000 applications
• Certification Management module	Included	Capacity up to 1000 certifications
• Goal Setting module	Included	Capacity up to 500 contract goals
• Outreach and Event Management module	Included	Capacity up to 500 campaigns
• Standard Import Interfaces for Contracts and Payments	Included	
• Standard Export Interface for Data Warehouse	Included	
• Consulting Services	Included	
• Miscellaneous System Maintenance	\$3,550	

**Annual Subscription**  
**\$120,500**

For the period of 01/31/2025 to 01/31/2026

Y1 and subsequent years\* \*Subject to escalation terms

#### Proposal includes all setup, configuration and training:

- Project kick-off & planning session
- Comprehensive project management
- Baseline system configuration
- Activation and configuration of included modules
- Accounts set up for all staff users
- Configuration of notification templates
- Configuration of login portal
- Staff training

### 2. Additional Optional Modules and Optional Services (not included in above quote but can be added at any time)

#### Additional Modules

	Annual	Capacity
• Contract Compliance module (additional capacity)	\$5,950	per 200 active, monitored contracts
• Contract Goal Setting module (additional capacity)	\$5,950	per 200 contract goals
• Projects module	\$7,950	per 50 active, monitored projects
• Workforce Utilization module	\$7,950	per 200 active, monitored contracts
• Online Subcontractor Utilization Plan module	\$7,950	per 200 plansets
• Online Application & Certification Management Module	\$9,950	per 100 certifications
• Online Vendor Registration module	\$9,950	per 200 active registrants

#### Optional Services

	Annual	
• SAML 2.0 Single Sign-On for staff users	\$5,950	per year
• Additional standard interfaces for data import (per record type)	\$4,950	per year
• Interfaces for data export (per record type)	\$4,950	per year
• Connection to new (not currently in the B2Gnow library) certified directory for periodic loading	\$4,950	per year
• Connection to existing certified directory	\$995	per directory, per year
• Program Consulting	\$360	per hour
• Development (Custom Reporting, System Customizations)	\$180	per hour
• Data Entry	\$90	per hour
• Additional Onsite Travel	At cost	

### 3. Terms

- Pricing is effective for 60 days from proposal date.
- Invoiced 50% at contract execution and 50% upon the earlier of first go-live or 180 days from execution
- Annual fee escalation limited to the greater of (a) the applicable percentage of the CPI or (b) 5%, per annum
- Additional services are invoiced Net 30 upon delivery.
- Travel and other out-of-pocket expenses are invoiced Net 30 at actual cost.
- Pricing does not include any applicable sales or use tax.

### 4. Contact

B2Gnow  
Shawn Gannon  
Shawn.Gannon@b2gnow.com  
(602) 325-9277 Ext. 248