

Bidder Tabulation - Bid #SA004746 - BI006163
Purchase of Circuit Breakers - Opened January 31, 2013

Bidder Name/Address	Contact Name/#	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	Travel P.	C.C. #	Other
Hico America Sales and Technology, Inc. Three Penn Center West, Suite 300 Pittsburgh, PA 15246	Vincent Chiodo (412) 787-1170 Fax: (412) 787-2270 vchiodo@hicoamerica.com	y	y	y	y	y	y	y	y	Quote good for 60 days from bid opening. Complete bid. Technical Specs attached (10 Pages); Spare Parts list with price to include delivery if ordered at time of Breakes; Letter to Purchasing Agent (2 pgs). Technical specs included may cause bid to be non-responsive.
Alstom Grid, Inc. One Power Lane Charleroi, PA 15022	Todd Beatty (724) 489-8131 fax: (724) 483-7877 todd.beatty@alstom.com	y	y	y	y	y	y	y	n	Bid is good for 30 days , may make bid non-responsive. Complete bid. Spare Parts list with price to include delivery if ordered at time of Breakes; Letter to Purchasing Agent (7 pgs) w/technical Specs. Additional fee for field service representative and travel expenses. 7 General Terms and Conditions of Sale (7 pgs). 1 drawing; 2 pages of products, DT1-72.5 description (2 pgs). T's & C's may cause bid to be non-responsive. Technical specs included may cause bid to be non-responsive.
Hitachi HVB, Inc. 7250 McGinnis Ferry Road Suwanee, GA 30024	Paul Zecchino 866-363-0798 (770) 495-1755 X208 Fax: (770) 623-9214 paulz@hvbi.com	y	y	y	y	y	y	y	y	Complete bid. 6 pages of terms of quotes, which may cause this bid to be non-responsive. Signature Bid good for 90 days from date of Quote . Affidavit not properly executed. Spare Parts list which do not include shipping costs in pricing; page 72.5KV 31.5/40kA 2000 A w/spec (2 pgs); Data sheets (5 pgs); 1 pg of drawing. Data Sheets may include information that causes bid to be non-responsive. Term of Quotation (6 pgs) may cause bid to be non-responsive.
Professional Electric Products Company (PEPCO) 999 Kinnear Road Columbus, Ohio 43212	Eric Tipton (614) 481-8801 fax: (614) 488-0453 etipton@pepconet.com	y	y	y	y	y	y	y	y	Complete bid. Travel information provided. Spare Parts list provided but only includes shipping if items shipped w/circuit breakers.

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Walker-Miller Energy Services 8169 Pelham Drive Westerville, Ohio 43081	Amy Caminiti (614) 578-8874 fax: (614) 781-6980 caminiti@wmenergy.com	y	y	y	y	y	y	n	y	Hico Letter states pricing valid for 60 days , may make bid non-responsive. Clarifications provided specifications in letter. Additional fee for on-site installation. General and Technical specs from HICO (10) pages. Parts list w/ pricing additional if spare parts are not delivered with Circuit Breakers.
Pennsylvania Breaker, LLC 30 Curry Ave, Bld. 40 Cannonsburg, PA 15317	Richard Dell (724) 873-2653 fax: (724) 743-4850 rich.dell@pabreaker.net	y	y	y	y	y	y	y	y	Quote valid for 180 days. Unloading, local hauling and assembly are not included in bid price. Truck shipments may be limited to the accessibility of vehicle shipped by. Bid valid for 180 days. Spare parts adr subject to additional shipping charges if not delivered with Circuit Breakers. Travel rates provided. Terms and conditions and spec included (9 pages). Drawing included. PA Breaker brochure included.

Price Tabulation - Bid #SA004746 - BI006163
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item no.	est. qty	unit	description	HITACHI		Pennsylvania Breakers		ALSTOM GRID		Professional Electric		Walker Miller		unit price
				unit price	extended price	unit price	extended price	unit price	extended price	unit price	extended price	unit price	extended price	
1	5	ea	CIRCUIT BREAKERS	\$ 44,950.00	\$ 224,750.00	\$ 33,500.00	\$ 167,500.00	\$ 35,850.00	\$ 179,250.00	\$ 52,608.00	\$ 263,040.00	\$ 41,770.00	\$ 208,850.00	\$ 39,780.00
2	3	ea	Factory Visit for ON BOARD SHOP DRAWING APPROVALS	\$ 1,200.00	\$ 3,600.00	\$ 300.00	\$ 900.00	\$ -	\$ -	\$ 1,900.00	\$ 5,700.00	\$ 900.00	\$ 2,700.00	\$ 855.00
3	1	ea	Factory Visit for WITNESS TESTING OF CIRCUIT BREAKERS	\$ 1,200.00	\$ 1,200.00	\$ 350.00	\$ 350.00	\$ -	\$ -	\$ 1,100.00	\$ 1,100.00	\$ 510.00	\$ 510.00	\$ 485.00

II CO
extended price
\$ 198,900.00
\$ 2,565.00
\$ 485.00

