

# FACT SHEET

## BOEHRINGER INGELHEIM ROXANE, INC. AND ITS AFFILIATED COMPANIES

SEPTEMBER , 2009

### I. STATEMENT OF PURPOSE- Expansion and Job Retention

The Department of Development recommends an Enterprise Zone Abatement for the purpose of expanding and retaining 948 positions within the City of Columbus.

### II. PROJECT HISTORY

The Boehringer Ingelheim Roxane, Inc. (Roxane Labs) is a subsidiary of Boehringer Ingelheim, one of the world's leading pharmaceutical companies. The parent company, headquartered in Ingelheim, Germany, is privately owned and currently has over 41,000 employees and 138 affiliated companies located throughout the world.

Boehringer Ingelheim is research driven and dedicated to the discovery, development, manufacture and marketing of innovative human and animal health care products. In 2008, Boehringer Ingelheim posted net sales of \$17.0 billion while spending nearly one fifth of net sales on research and development in its largest business segment of prescription medicines.

Boehringer Ingelheim Corporation, has its U.S. headquarters in Ridgefield, CT with seven subsidiaries and employs nearly 9,000 people in the United States.

Roxane Labs is proposing to expand its Columbus Wilson Road Campus facility by renovating an existing 60,000 square foot building and constructing a 23,600 square foot addition for its High Containment Operations. The project plans to close the Oak St. facility and relocate the 46 employees to Wilson Road. The company is also considering various other locations outside Ohio for this expansion.

Roxane Labs is requesting an Enterprise Zone abatement from the City of Columbus to assist in the development of this project.

### III PROJECT INVESTMENT

Additions/New Construction	\$27,400,000
Improvements to Existing Buildings	\$13,800,000
Machinery & Equipment	\$25,600,000
<b>TOTAL INVESTMENT</b>	<b>\$66,800,000</b>

#### **IV. DECISION & TIMING**

The project is expected to begin October 2009 with completion scheduled for December 31, 2013, contingent upon Columbus City Council approval of the recommended tax abatement.

#### **V. EMPLOYMENT**

Roxane Labs will retain a total of 948 full-time permanent jobs of which 46 employees will be relocated from the Oak Street facility. The total annual payroll for the 948 employees is \$68 million.

#### **Roxane Labs offer their full-time employees the following benefits:**

Paid Personal Days	Annual Bonus
Paid Holidays	Paid Vacation
Severance	Training & Education Benefits
Pension Profit Sharing Plan	401k Retirement Plan
Medical/Dental Insurance	Employee Discounts
Employee Uniforms	

The project is located at 1809 Wilson Road and is accessible by public transportation (COTA).

#### **VI. REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a 100%/15 year Enterprise Zone tax abatement for the real property improvements.

Alliance Data Systems is a similar project. The company received a 75%/10 year abatement.

The Hilliard School District, pursuant to Ohio Revised Code 5709.62(D)(1), has approved the 100%/15 year abatement for Roxane Labs.

## VII. NEW TAX IMPACT/15 YEAR SUMMARY

<b>Unabated Revenue</b>	<b>Average Annual</b>	<b>15-Year Summary</b>
A. Real Property	1,100,000	16,500,000
B. Income Tax Revenue	0	0
Total Unabated Tax Impact (A+B)	1,100,000	16,500,000

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<b>Abatement Impact</b>	<b>Average Annual</b>	<b>15-Year Summary</b>
C. Proposed Abatement (100%/15 years Real Property)	1,100,000	16,500,000
D. Net Revenue to City (A+B)-(C)	0	0

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<b>School District Impact (Hilliard Schools)</b>	<b>Average Annual</b>	<b>15 Year Summary</b>
E. Existing Revenue	152,000	2,280,000
G. New Revenue	48,000	720,000
(F+G) Total Revenue	200,000	3,000,000

## VIII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

## XI. TAX BENEFIT

The recommended 100%/15 year Enterprise Zone Abatement could yield a tax savings of \$16,500,000 for Roxane Labs over the abatement period. The Hilliard School District will receive an additional \$720,000 over the abatement period.

## X. AREA IMPACT

No residential or commercial displacement will occur as a result of this project.

## XI. GREEN INITIATIVE

Roxane Labs utilizes “Green Initiatives” by recycling.