



Quote Number: Q-127848
Order Effective Date: (Date of Last Signature Below)
Quote Expiration Date: 03/03/2026

Cornerstone OnDemand - ORDER			
Customer Name	City of Columbus, OH		
Order Start Date	12/15/2025		
Order End Date	12/14/2026		
Primary Customer Contact	Tom Diamond	tsdiamond@columbus.gov	(614) 645-0853
Customer Address (Ship To)	City of Columbus, OH,77 North Front St. 1st Floor ,Columbus, Ohio, United States,043215		
Primary Billing (Invoice) Contact	Wanda Demons	wldemons@columbus.gov	+1 614-645-6024
Customer Billing (Invoice) Address	City of Columbus, OH,77 North Front St. 1st Floor ,Columbus, Ohio, United States,043215		

Product(s)

Period 1 12/15/2025 - 12/14/2026			
Product	Qty	Fee	Billing Frequency
Certifications	7,932	USD 0.00	Annual
Certifications	1,300	USD 0.00	Annual
Choice Customer Success Package	1	USD 8,555.84	Annual
Cornerstone Extend Import	1	USD 6,334.02	Annual
Outbound Single Sign On (SP Initiated) Connector	1	USD 8,195.44	Annual
Reporting API (Odata)	1	USD 2,731.82	Annual
Unlimited Video Hosting and Delivery	1	USD 2,985.53	Annual
Web Services with Integration Connector	1	USD 2,732.82	Annual
Cornerstone Learn Bundle	7,932	USD 180,871.00	Annual
Cornerstone Learn Bundle	1,300	USD 29,643.65	Annual
Cornerstone Content Subscriptions Public Sector	1,600	USD 17,522.50	Annual
Period Subtotal:	USD 259,572.62		

Special Terms

Bundled pricing is contingent upon purchase of the entire product suite. Removal or separation of products/services from the bundle is not permitted and does not result in reduced pricing.

Invoicing Schedule

Payment terms for this Order shall be Net 30 (days).

Fees are invoiced beginning on the Start Date(s) in accordance with the Billing Frequency. If required, Fees are pro-rated based on the actual number of days in the billing frequency period. One-time fees are invoiced on the Order Start Date. Any usage product will be billed monthly in arrears based on actual usage. Notwithstanding the foregoing, one-time fees for services on a SOW shall be invoiced in accordance with the billing terms set out in the applicable SOW. Except as otherwise expressly set forth herein, all purchases are non-cancelable and non-refundable. Fees are exclusive of applicable sales, use, VAT, GST, digital tax, DST and other taxes and are net of withholding taxes.

Product Details

Cornerstone Learn Bundle includes:

Cornerstone Learning Management
Cornerstone Learning Experience
Cornerstone Immerse Solution + Immerse Companion
Cornerstone Guide Enterprise
Grovo - Full Library (Content)
Connector Package Plus (or Universe Upgrade)

Choice Package:

New Functionality Readiness and Adoption – adopt and drive usage of new features
Optimization and Curation – keep your system relevant and easy to use, increase adoption and build competencies
S.O.S. (Sustain Our System) – get help with tasks and on-boarding new admins, and tune up your reports
Education – an efficient way to learn Cornerstone products, features and functions
Customer Success – proactive, strategic guidance and support to make the most of your investment
Technical Support – enhanced support and issue resolution
Customer Community – access self-help tools, connect with peers and stay up to speed on what's new
Product Collaboration and Engagement – have a voice in the future of Cornerstone
See [Choice Package](#) for detailed support descriptions.

Connector Package – Plus includes:

HRIS Integrations
2 SSO Configurations
FTP integrations
1 vILT Integration

Cornerstone Only:

Extend Import (full)
Google Tag Manager
Payment Gateway Integrations
5 Content Integrations (Learn customers only, 3 for LMS customers)
2 Custom IDF (services not included)
1 Custom ODF (services not included)
Foundational APIs
Basic ATS Integrations
Premium ATS integrations

Saba Only:

Saba APIs (500k API call pack)
Skills APIs

Included connectors are necessarily limited by the other products being purchased. For example, ATS Connectors will only be available for customers who have purchased Cornerstone ATS, Learning Experience Connectors are only available for customers who have purchased Cornerstone Learning Experience, and Saba Connectors are only available for customers who have purchased Saba LMS, for example. In some circumstances, Connectors may require separate services implementation in order to use.

Terms and Conditions

This Order is hereby incorporated into and made part of the parties' master agreement (the "Agreement"). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Some Content is hosted by third-party content providers. These providers may process personal information (e.g., Active User identification, course tracking, etc.) only as necessary to provide the Content in accordance with AICC, SCORM, or equivalent standards. The list, locations, and security and privacy policies of such providers are available upon request.

Purchased course(s) shall be available from the Order Start Date above, through the earlier of: (i) the Order End Date above; or (ii) termination/expiration of all Learning Orders; or (iii) termination of the Agreement, after which time all access / course registrations shall be terminated or expire without refund. Course loading and hosting services are included as a part of this Order. Content subscriptions are non-transferable; they are unique to individual users. Notwithstanding the foregoing, where Customer has purchased the Enterprise Content subscription, these subscriptions may each be reassigned one time per year of the Order. Subject to the foregoing, Cornerstone reserves the right to invoice Clients automatically for each subscription/registration exceeding the number purchased, based on the total Content price set forth in this Order, divided by the total number of Active Users subscribed to/registered for that Content.

Agreed and accepted:

By way of the initials, below, Customer's signatory confirms that they are knowledgeable about the Purchase Order process of Customer, and Customer hereby confirms that:

(Please select from the below options, and initial where indicated)

Customer will be sending a Purchase Order for this order (Yes/No): _____

If a Purchase Order will be sent, the number of such Purchase Order is: _____. If the Purchase Order number is not available at the time of signature, Customer agrees to provide same to Collections@finance.csod.com within seven (7) calendar days of the Order Effective Date. Following notice and a reasonable time to cure, Services are subject to suspension for failure to timely provide such Purchase Order. For the avoidance of doubt, Cornerstone does not require the Purchase Order to issue an invoice and may issue an invoice without waiting for the Purchase Order in the event of a delay. Regardless if a PO is required or not, Customer agrees to pay all invoices associated with this Order in accordance with the payment terms hereof.

Initial:

Please note that Cornerstone may, at its sole discretion, elect to not process this Order if Customer does not provide the above information.

Customer		Cornerstone OnDemand, Inc.	
Signature :		Signature :	
Name:		Name:	
Title:		Title:	
Date:		Date:	

Order Validation