

**Alexandra Falenski, CCIM**  
*Senior Associate*

I was the first Realtor to serve on the Land Review Commission at its time of formation. I have been re-appointed to all subsequent commissions..

With more than 30 years experience in the real estate industry, prominent as a pioneering force behind the explosive growth and development of Central Ohio, I have earned many prestigious achievement and leadership awards the industry has to offer.

After successfully opening the Marcus & Millichap office in Columbus, I joined the NAI Ohio Equities team. Throughout my career I served as Vice President of HER's Commercial Division, Vice President of CB Commercial and Vice President of Pizzuti/Welsh Realty, Inc .My results oriented attitude and practical understanding of what it takes to cost-effectively manage every phase of the most complex transactions, has put me in the ranks of top producers in Central Ohio

I belong to many professional organizations, including the National Association of Realtors (NAR) where she has served a number of terms as National Director and Committee Chair), The National Network of Commercial Real Estate Women (NNCREW) and the International Council of Shopping Centers (ICSC). I hold the designation of Certified Commercial Investment Member (CCIM) from the Commercial Investment Real Estate Institute. I hold a BS degree from the University of London, England.