

March 30, 2016

To: CLJackson@columbus.gov

Re: Renewal of SAS Software License; License Agreement No. 03739 Site No. 527246

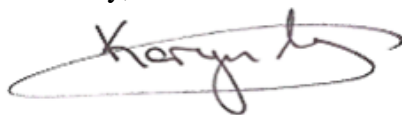
Dear Mr. Jackson:

Pursuant to your request, this letter will confirm that SAS Institute Inc. (“SAS”) is the sole manufacturer and publisher of SAS® software (the “Software”) in the United States. SAS is the sole source for the renewal of the license of the Software currently licensed by CITY OF COLUMBUS OH DEPARTMENT OF TECHNOLOGY under the above-referenced License Agreement and Site Number.

SAS is also the sole source for the new licensing of SAS Software in the United States (excluding JMP→ software) except in the limited circumstances described below. Newly licensed Software may also be obtained as follows:

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- Notwithstanding the foregoing, upon approval from SAS, local government entities with populations below a certain threshold (100,000 people for cities and towns or 250,000 people for counties and parishes) may obtain first year license rights for an annual license of the Software through select third party resellers. However, the renewals for such licenses are available solely through SAS.

Sincerely,



Karyn Long
Business Operations Manager
State and Local Government