

July 15, 2020

TO: H. Samuel Orth, III, Director, Department of Technology

CC: Rick A. Wagner, Deputy Director, Department of Technology  
Pamela H. OGrady, Deputy Director, Department of Technology

From: Rick A. Wagner, Deputy Director, Department of Technology

Through: Ihab Tadros, Assistant Director, Department of Technology

SUBJECT: Award Letter for Telework Hardware, Software & Services from Dell Technologies, Inc. and VMware, Inc.

The Department of Technology (DoT) through utilization of a Request for Quotation process against authorized resellers of Ohio State Term schedules, received bids from 6 resellers for the purchase of Telework Hardware, Software & Services from Dell Technologies, Inc. and VMware, Inc. The bids included separate sections as listed below

- Dell Equipment
- VMWare Licensing

The Department of Technology established a three person committee to evaluate all bids from 6 out of 6 responses. The responses from Diversatec Resources Inc., Sophisticated Systems, Dell Technologies, and Brown Enterprise Solutions LLC were missing quotes from either the Dell or VMWare sections and were deemed incomplete. The responses from Advizex and CDW Government LLC were found to be complete and further evaluated according to their overall RFQ response, demonstration of capability, experience and a five year total cost of ownership. The Department of Technology is recommending that the award be made to the response from CDW Government LLC. CDW Government LLC had the highest overall average score between all committee members. The scores are as follows:

<b>VENDOR</b>	<b>Average Score (Out of 100)</b>
Advizex	<b>70.06</b>
CDW Government LLC	<b>95.75</b>

