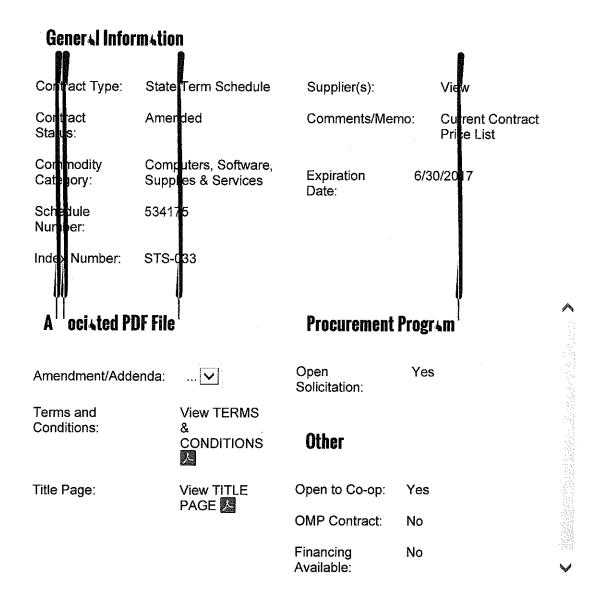
# State of Ohio Procurement



# **Current Contract Detail**

# Contract Title

Computer Hardware, Software, and IT Services



# Multiple Vendor Li t

Listed below are all awarded Vendors. Click on the Name (if linked) to see the Dealers for this Vendor on this Contract.

Vendor Name	OAKS Contract ID		
Fusion Alliance, LLC	534175-2		
Quick Solutions, LLC	534175-1		

**Close Window** 

## Exhibit I

		Unit of	
Product Name	Manufacturer	Measure	State Price
Project Manager	N/A	hr	\$110.00
Senior Project Manager	N/A	hr	\$185.00
Program Manager	N/A	hr	\$215.00
Security Architect	N/A	hr	\$224.57
Security Analyst	N/A	hr	\$150.00
Business Analyst	N/A	hr	\$115.00
Senior Business Analyst	N/A	.hr	\$155.00
Client Server Developer	N/A	hr	\$95.00
Senior Client Server Developer	N/A	hr	\$145.00
Systems Architect	N/A	hr	\$175.00
Application Architect	N/A	hr	\$145.00
Programmer Analyst	N/A	hr	\$115.00
Senior Programmer Analyst	N/A	hr	\$145.00
Web Developer	N/A	hr	\$125.00
Senior Web Developer	N/A	hr	\$175.00
Graphic Designer	N/A	hr	\$145.00
Senior Graphic Designer	N/A	hr	\$195.00
Technical Writer	N/A	hr	\$85.00
Senior Technical Writer	N/A	hr	\$100.00
Database Administrator	N/A	hr	\$125.00
Senior Database Administrator	N/A	hr	\$155.00
Database Architect	N/A	hr	\$195.00
BI Specialist	N/A	hr	\$145.00
Senior Bl Specialist	N/A	hr	\$195.00
ETL Developer	N/A	hr	\$125.00
Senior ETL Developer	N/A	hr	\$165.00
Data Analyst	N/A	hr	\$95.00
Test Specialist	N/A	hr	\$85.00
Senior Test Specialist	N/A	hr	\$105.00
Quality Assurance Engineer	N/A	hr	\$130.00
Senior Quality Assurance Engineer	N/A	hr	\$160.00
Mainframe Developer	N/A	hr	\$125.00
Senior Mainframe Developer	N/A	hr	\$140.00
Network Administrator	N/A	hr	\$115.00
Senior Network Admin	N/A	hr	\$145.00
Network Tech	N/A	hr	\$85.00
Senior Network Technician	N/A	hr	\$110.00
Help Desk Technician	N/A	hr	\$55.00
Senior Helpdesk Technician	N/A	hr	\$75.00
Help Desk Supervisor	N/A	hr	\$95.00
Mid Range Developer	N/A	hr	\$90.00
Project Engineer	N/A	hr	\$130.00
ERP Functional Analyst	N/A	hr	\$155.00
ERP Technical Analyst	N/A	hr	\$175.00
IT Consultant	N/A	hr	\$150.00
Senior IT Consultant	N/A	hr	\$190.00

# QUICK SOLUTIONS, INC.'S

### INFORMATION TECHNOLOGY

#### LABOR CATEGORY DESCRIPTIONS

#### PROJECT MANAGER

Provides management oversight and direction as a single point of contact for a project. Manages project estimation, project scheduling, staffing, task assignment, project tracking, risk assessment and quality assurance. Defines the development activities and tasks utilizing an agile or waterfall methodogy for delivery with the resources needed to perform the work utilizing a detailed work breakdown structure. Coordinates regular communication between executive stakeholders, management and development team.

<u>Minimum Experience:</u> Three (3) to five (5) years project management experience, PMP certification <u>Minimum Education</u>: Undergraduate degree, years of experience may be substituted for degree Role: Typically provides management of one project at a time with measurable goals.

#### SENIOR PROJECT MANAGER

Serves as the contract manager and lead person for IT projects. Monitors the project throughout the life cycle to ensure successful delivery of the information systems project regardless of methodologies applied. Provides management oversight and direction as a single point of contact for a project. Manages project estimation, project scheduling, staffing, task assignment, project tracking, risk assessment and quality assurance. Defines the development activities and tasks with the resources needed to perform the work utilizing a detailed work breakdown structure. Coordinates regular communication between executive stakeholders, management and development team.

Minimum Experience: Five (5) to ten (10) years experience as a project manager Minimum Education: Undergraduate Degree, typically Advanced Degree, PMP Certification Role: Typically manages organizationally driven projects with enterprise wide affect.

#### PROGRAM MANAGER

Serves as the administrative project manager and lead person for multiple IT projects. Monitors projects throughout the life cycle to ensure successful delivery. Provides management reporting and oversight utilizing red, green, yellow reporting, risk management and profit and loss as a single point of contact for a project or group of projects. Provides direction to direct reports and assures weekly face to face communication is effective and relevant. Guides other project managers in project estimation, project scheduling, staffing, task assignment, project tracking, risk assessment and quality assurance. Serves as the executive liaison between executive stakeholders, management and multiple development teams.

Minimum Experience: Ten (10) or more years work experience as a project manager with large scale project experience.

Minimum Education: Undergraduate Degree, Typically advanced degree and PMP certification Role: Manages planning, time and budget, stakeholder relations and end result/product.

#### SECURITY ARCHITECT

Contributes to the technical direction on all areas of the security architecture, including policies, standards, strategies, and governance. Develops security architectural strategies and direction with all the SBUs to deliver new customer engagement models. Understands, advocates, and augments the Information Security Policy and associated Standards that have been adopted by the enterprise. Analyzes technology industry and market trends, assess the impact of emerging security threats on the enterprise risk level, recommends technology direction and/or adjustments to incorporate in the business plans. Reviews and ensures major architectural designs are consistent, maintainable, flexible, cost-effective and aligned with security policy. Works with application teams to identify functional requirements that drive security technology that enables business functionality. Participates with application and infrastructure architects to provide security overlays for development and deployment patterns.

<u>Minimum Experience</u>: Five (5) to Ten (10) years of experience as a Security Analyst <u>Minimum Education</u>: Undergraduate Degree, typically post graduate degrees and various industry certifications

Role: Provides in-depth knowledge in security trends; proficient in new and emerging technologies. Strong leadership, coaching and mentoring skills

#### **SECURITY ANALYST**

Performs highly complex analysis and technical tasks involving assignment and coordination of measures to provide information assurance, event detection and rapid response across various environments of the enterprise. Designs, implements and supports integration of information security solutions including

security architectures, firewall administration, integrating security products, and developing and coordinating security implementation plans. Identifies process functions, risk security weaknesses and controls; presents security challenges and resolutions to management, and implements plans, researches and deploys new technologies, manages transition to operational service. Provides technical advice on security projects which involve a wide range of issues including secure architectures, secure electronic data traffic, network security, platform and data security and privacy. Provides organizational support of enterprise security architecture and design, benchmarking, technical framework and gap analysis. Provides organizational support for developing and implementing security of electronic information during transit and on multiplatform operating systems. Reviews and contributes to the security activities portions of Business Application

<u>Minimum Experience</u>: Three (3) to Five (5) years of experience providing Security support <u>Minimum Education</u>: Undergraduate Degree, typically some post graduate work and various industry certifications

Role: Provides in-depth knowledge in security trends; proficient in implementing and utilizing new and emerging technologies.

#### **BUSINESS ANALYST**

Responsible for analyzing the business needs of clients to help identify business problems and propose solutions. Reviews, analyzes, evaluates, and documents business processes, systems and end user needs to create detailed specifications. Gathers and defines functional and technical requirements in support of the SDLC. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. Assists in the evaluation of client application systems. Develops, tests & implements an efficient, cost-effective application solution. Minimum Experience: Three (3) to Five (5) years of work experience, typically in a business vertical

Minimum Education: Undergraduate Degree

#### SENIOR BUSINESS ANALYST

Provides Analysis and Solution, technical recommendations and testing while ensuring project execution. Quickly understanding the business issues and data challenges of client's organization and industry. Identifies client organization's strengths and weaknesses and suggests areas of improvement. Reviews and edits requirements, specifications, business processes and recommendations related to proposed solution. Develops functional specifications and system design specifications for client engagements. Leads testing efforts. Ensures issues are identified, tracked, reported on and resolved in a timely manner. Works with client personnel to identify required changes communicates needed changes to development team. Assists in enforcement of project deadlines and schedules. Takes input from supervisor and appropriately and accurately applies comments/feedback. Communicates and applies project standards. Manages resources in accordance with project schedule. Consistently delivers high-quality services to our clients. Understands the components of running a fiscally successful project.

Minimum Experience: Five (5) or more years of work experience, typically in multiple business verticals

Minimum Education: Undergraduate Degree, Typically Advanced Degrees and certifications

#### **CLIENT SERVER DEVELOPER**

Develop, maintain and modify applications that access data across the internet/intranet using various distribute technologies. Possess knowledge of commonly-used concepts, practices, and procedures within the computer science field. Follows pre-established guidelines to perform the functions of the job and is detail/quality oriented. Reviews, analyzes, and modifies programming systems including coding, testing, debugging and installing to support an organization's client/server software applications. Has experience with relational database concepts, and client-server concepts. Works under general supervision; typically reports to a project leader or manager. <u>Minimum Experience</u>: Two (2) to Five (5) years of development experience

Minimum Education: Undergraduate Degree

Role: Maintain reports and applications, and integrate scripts, HTML, .NET, Java. Develop PL/SQL to create reports and retrieve data from an Oracle or SQL database.

#### SENIOR CLIENT SERVER DEVELOPER

Designs and codes superior technical solutions. Responsible for overall technical design and development of business applications. Easily recognizes system deficiencies and implements effective solutions. Creates and executes project work plans and revises as appropriate to meet changing needs and requirements. Communicates and enforces coding standards. Manages resources within a project schedule. Reviews work of team. Consistently delivers high-quality services to clients. Possesses significant knowledge of client server and internet systems architectures. Creates well designed, reusable objects. Understands browser specific compatibility issues. Understands the benefits of the various design methodologies and object oriented environments.

Minimum Experience: Five (5) plus years of development experience, Ten years of professional IT experience

Minimum Education: Undergraduate Degree, Typically Advanced Degrees and certifications

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Role: Design and lead the development of Complex reports and applications. Ensure proper use of scripts, HTML, .NET, Java. Ensure appropriate PL/SQL to create reports and retrieve data from an Oracle or SOL database.

#### SYSTEMS ARCHITECT

Alignment of IT business strategy and then defining information technology systems architecture to support that strategy. Optimization of information management approaches through an understanding of evolving business needs and technology capabilities. Long-term strategic responsibility for the company's IT systems. Promotion of shared infrastructure and applications to reduce costs and improve information flows. Ensure that projects do not duplicate functionality or diverge from each other and business and IT strategies.

Management of the risks associated with information and IT assets through appropriate standards and security policies. Direct or indirect involvement in the development of policies, standards and guidelines that direct the selection, development, implementation and use of Information Technology within the enterprise.

Strong Interpersonal and leadership skills, collaboration, facilitation, and negotiation skills. Excellent Communication skills, both written and spoken. Ability to explain complex technical issues in a way that non-technical people may understand. Knowledge of IT governance and operations

Minimum Experience: Ten (10) plus years of development experience, Ten years of professional IT experience

Minimum Education: Undergraduate Degree, Typically Advanced Degrees and certifications

#### APPLICATION ARCHITECT

Designs and guides application architecture on the basis of business requirements while supporting enterprise goals. This involves defining the interaction between application packages, databases, and middleware systems in terms of functional coverage. Helps identify any integration problems or gaps in functional coverage. Leads the migration plan if needed and recommends activities for the development of new systems and systems which are at the end of the software life cycle or which have inherent technological risks.

Maintains expert knowledge of applications architecture and managing how multiple applications are poised to work together to support the business objectives

<u>Minimum Experience</u>: Five (5) years of development experience, Five years of professional IT experience

Minimum Education: Undergraduate Degree, typically advanced technical certifications

#### PROGRAMMER/ ANALYST

Provides a systematic, disciplined, quantifiable approach to the development, operation, and maintenance of software. Utilizes techniques and procedures derived from a standardized software development process with the purpose of improving the reliability and maintainability of software systems. Is proficient in the discipline of software engineering including knowledge, tools, and methods for software requirements, software design, software construction, software testing, and software maintenance tasks.

<u>Minimum Experience</u>: Five (5) years of development experience, Five years of professional IT experience

#### SENIOR PROGRAMMER/ ANALYST

Excellent written and oral communications skills and strong service orientation. Posesses the ability to work well with people from different academic and administrative disciplines with varying degrees of technical experience and knowledge. Strong functional and technical knowledge of complex systems.

Working knowledge of network infrastructure components, web based application development tools, prototyping paradigms, security issues and production control. Varied background in information systems analysis and design, systems integration and implementation and object oriented program design. Proven ability to deliver quality systems that meet functional specifications on time and within budget.

<u>Minimum Experience</u>: Ten (10) years of development and professional IT experience <u>Minimum Education</u>: Undergraduate Degree, typically advanced technical certifications

#### WEB DEVELOPER

A software developer who is specifically engaged in the development of World Wide Web applications or distributed network applications that are run from a web server to a web browser. Typically skilled in related areas such as web design, information architecture, usability engineering, web content management systems, web server administration, software engineering, network security, and search engine optimization.

<u>Minimum Experience</u>: Two (2) years of development and professional IT experience <u>Minimum Education</u>: Undergraduate Degree

#### SENIOR WEB DEVELOPER

Responsible for developing sophisticated web sites. Knowledge of all aspects of web application development at an expert level. Experienced in translating comps and wireframes into flexible and usable code templates. Strong working knowledge developing cross platform/browser compatibility for dynamic web applications. Familiarity with and adherence to web standards. Effective verbal and written communication skills and ability to interact professionally with a diverse group of people.

Minimum Experience: Five (5) years of development and professional IT experience

Minimum Education: Undergraduate Degree, typically advanced academic degree or certifications

Role: Hands-on knowledge of XHTML, CSS, JavaScript, AJAX as well as other web development/production tools, Experience with Java, JSP, Servlets and XML or .NET, C#

#### **GRAPHIC DESIGNER**

Provides artistic and professional disciplines which focus on visual communication and presentation. Knowledge of various methods used to create and combine symbols, images and/or words to create a visual representation of ideas and messages. Typically utilizes typography, visual arts and page layout techniques to produce the final result. Expert ability in the design of

wireframes, data architecture and user interface. Prepares design documentation and communicates effectively to the technical team.

Minimum Experience: Five (5) years of development and professional IT experience

Minimum Education: Undergraduate Degree

#### SENIOR GRAPHIC DESIGNER

Provides overall design management and leadership to designers which focus on visual communication and presentation. Expert knowledge of various methods used to create and combine symbols, images and/or words to create a visual representation of ideas and messages. Typically utilizes typography, visual arts and page layout techniques to produce the final result. Expert ability in the design of wireframes, data architecture and user interface. Prepares design documentation and communicates effectively to the technical team.

Minimum Experience: Ten (10) years of development and professional IT experience

Minimum Education: Undergraduate Degree, Possibly post graduate work