

**CITY OF COLUMBUS
BID WAIVER INFORMATION FORM**

TO ACCOMPANY LEGISLATION WHICH WAIVES ANY PROVISIONS OF COLUMBUS CITY CODES CHAPTER
329

(LIMIT YOUR RESPONSE TO THIS SHEET)

1. Reasons for waiving City Code bid procedure:

- emergency breakdown causing unplanned need
- item to be purchased is of a perishable nature
- need to extend an existing contract
- there is not enough time to obtain formal bids to satisfy need
- non-price error on either the bidder's or the City's part in the bid proposal
- a new law or regulation requires immediate compliance

Other: Baker Vehicle is a direct link for Jacobsen as they are the distributor for Jacobsen products in 85 of the 88 counties in Ohio including Franklin and surrounding counties; this is Baker's territory. They also have the State of Ohio Contracts for Jacobsen products and they quote that pricing for the City. Demonstrations and testing of greens mowers have shown that the Jacobsen Eclipse 322 Gas Hybrid Greens Mower will save time and resources in comparison to other greens mowers with similar but not equivalent specifications.

2. Detailed explanation of reason (must be completed by the division):

See attached explanation

3. Informal procedure used:

- telephone quotations
- written quotations

- negotiations**

4. Informal bids received and prices for each:

5. If lowest bid was not accepted; explain criteria for award:

See attached quote from Baker.

ORDINANCE#: TBA

APPROVED BY: _____

DATE:

November 5, 2015

Explanation

Mentel Golf Course needs two replacement mowers as their current mowers are ending their life span with each having in excess of 5,500 hours. Mentel mows four acres of greens, seven days a week prior to golfers playing. Their golfers expect a manicured course which equates to the greens fees they are paying to play.

Mentel requests two Jacobsen Eclipse 322 Gas Hybrid Greens Mowers which are low to the ground and easier to turn while mowing. The Jacobsen Eclipse has an exclusive programmable frequency of clip which allows for the consistent clip rate needed to compensate for varying mow speeds. Typically each operator is a little different in the speed at which they operate the mower. However, once the clip rate is programmed, the computer will keep the optimum clip rate for the speed of the mower. This gives the consistency needed to provide the best possible putting surface for the golf customer. This feature also allows the max transport speed to be set helping with operator safety. The Eclipse has individual control of all three cutting units allowing for the use of one, two or all three mowers while mowing around the edge of the green which helps with wear and stress tolerance of turf on these greens' edges. The Jacobsen's centered angle of cut, which is different than their competitor's, would allow the height of cut to be raised if needed and still maintain speed which helps with turf stress tolerance throughout the season.

One of the greatest benefits of the Jacobsen Eclipse is that this hybrid has an all-electric drive powering the mowers and the hydrostatic transmission and NO hydraulic fluid is used throughout the entire unit which avoids the potential for spills or leaks on greens and turf preventing damage to the course. The electric generator is powered by a fuel efficient 13.5 horsepower engine which is predicted to have a cost savings and fuel reduction in both gas and waste oil production each year.

Maintenance and safety are a plus with the Eclipse. It is easy for the operator to get on and off and there is a new feature which adds a safety element; the automatic, electro magnetic, multi-plate parking brakes plus there is a manual parking brake. The middle grass catcher makes access for dumping very easy. The Eclipse has an on-board backlap feature that allows for backlapping the machine without having to take the cutting units off. There is a swing out center reel making cleaning very simple and allowing easy weekly maintenance and adjustments which no other competitor offers. The Eclipse's LCD controller allows for the programming previously mentioned as well as the ability to help diagnose any mower problems.

The Mentel Golf Course Superintendent has done extensive research including demos and the testing of many mowers, and has talked with other superintendents in the area. He attends the yearly OTF Trade Show which brings vendors and equipment into one site with the availability to explore the market place. His years of experience in using the equipment, maintaining the equipment and learning what works best with Mentel's terrain has gone into this decision.