

Franklin County Municipal Court, Clerk of Courts - Datto Annual Renewal

12193

Prepared for: Franklin County Municipal Court, Clerk of Court

April 7, 2026



We make protecting data easy.

Datto BCDR (Business Continuity and Disaster Recovery) offers a comprehensive solution to safeguard critical business data, ensure uninterrupted operations, and minimize downtime in potential disasters. This solution combines state-of-the-art technology, robust data backup and recovery capabilities, and proactive monitoring to deliver a reliable and efficient business continuity strategy.

The risk of disaster to your business has increased significantly

The threats to your business data have evolved well beyond natural disasters over the past few years. Cyber threats have now become the biggest cause of disruptions that end up in data loss and/or long-term business outages. In 2023, there are an estimated 2,200 cyber attacks every day. Accordingly, modern backup, disaster recovery and continuity solutions need to protect your business from a broader range of threats including:

 **Ransomware**

Malicious software secretly infiltrates businesses and encrypts critical business data.

 **Targeted hacking by malicious parties**

Hackers target your business directly using a combination of tactics to steal data.

 **Disgruntled employee**

 **Human error**

 **Natural disaster**

 **Loss of utility services**

 **Theft**

 **Partners going out of business**



The ITPartners+ Advantage

Datto & ITPartners+ have teamed up to provide a truly unique experience in business continuity. Our solution provides recovery, whether local or in the cloud, in mere minutes and provides industry-leading features.



**UNLIMITED CLOUD
STORAGE**



**UNLIMITED RAPID
RESPONSE SERVICE**



**LIGHTENING FAST
RESTORES & RECOVERY**



**Datto Business Continuity
provides recovery within an hour**

The Datto Difference

Datto Cloud is purpose built as both a secure backup repository and cloud recovery (DRaaS) platform.

In the event of a disaster with total loss of your local infrastructure, {Trading Name} will be able to run a replica of your environment in the Datto Cloud. Once local infrastructure is available again, this solution greatly simplifies the restoration of your systems and data.

Datto SIRIS appliance and business continuity and disaster recovery solution

Based on your infrastructure, the Datto SIRIS appliance is well situated to manage backups, replicate data to Datto's secure cloud and provide virtualization of servers in the event of a hardware failure.



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- + Inverse Chain Technology™ for reliable backup
- + Patented ransomware scanning
- + Patented Screenshot Verification for recovery assurance
- + Intuitive Recovery Launchpad for failproof recovery
- + Patented Fast Failback™ to primary system after a disaster
- + Instant virtualization recovery, local or in the cloud

Security is a key tenet to SIRIS with features that span login to the cloud

Two factor authentication Datto Backup Portal login



Hardened backup appliance



Backup copies kept in the immutable Datto Cloud to protect from attacks like ransomware



Cloud Deletion Defense™ to “undelete” malicious or accidental agent or backup snapshot deletion



Backup files that cannot be corrupted by ransomware



Datto Security Features

There are many security features built into the Datto SIRIS product which help prevent ransomware, unauthorized access and tampering with your data, whether in transit or at rest.

Immutable Backups: Datto SIRIS creates immutable backups, which means that once a backup is taken, it cannot be modified or deleted by ransomware or other malicious software for 90 days.

Ransomware Detection and Alerts: Built in ransomware detection monitors backup data and alerts administrators of suspicious activity.

Encryption: Data is secured using AES 256 encryption during transit and at rest.



Crucial Relationship

Datto is not just a vendor we work with. ITPartners+ is a Datto Blue Partner—the highest level of Datto partnership. All of our partner support engineers hold multiple Datto certifications and are experienced with all Datto products. And, as part of the Datto Global Advisory Committee, we have access to Datto's leadership and provide feedback on their future plans.

Secure Data Transfer: SSL and TLS protocols protect data during transmission.

Role Based Access Control: Access is restricted to authorized personnel only.

Continuous Automated Protection: Continuous backups minimize risk and support rapid recovery.

TRADITIONAL VS INTELLIGENT BUSINESS CONTINUITY

TRADITIONAL

Can take weeks to recover data after a disaster occurs, if the data is recoverable

High risk of failure due to heavy manual administration: 58% of downtime is due to human error¹

Difficult to test if a backup is working properly

Time consuming and expensive to make a copy of, and store, backups in multiple locations. 61% of SMBs still ship tapes to an off-site location²

Backup speeds are slower

Difficult to prioritize important data, files and applications

Physical to virtual conversions can be time consuming and have a high failure rate

Data and backups are at risk when based in only one location, either local OR in the cloud

Limited options for encrypting data, may not pass industry regulations (i.e., HIPAA, SOX)

Tape failure rates can exceed 50%

Potential for theft or loss of media

Perceived cost savings are deceiving—average cost of downtime is \$163,674 per hour³

CONTINUITY

Downtime after a disaster is reduced to hours, minutes, or even seconds

Fully automated backup process—very little manual management required

Automated screenshots are taken of each image-based backup, to verify a successful backup

Each image-based backup is automatically saved in multiple locations for redundancy; local appliance and secure data centers

Quick and efficient transfer of files to off-site data centers, even with low bandwidth or busy networks

Critical data can be prioritized, to be transferred offsite first

Instant virtualization in mere seconds, due to both proprietary technology and already saved VMDKs

Avoid risk of downtime from a local disaster, as backups are stored in both local device AND secure cloud

AES 256 and SSL key-based encryption ensures data is safe both at rest and in transit, to meet industry regulations (ie. HIPAA, SOX)

Minimal risk of corrupted backups or data loss

Off-site backups stored in SSAE16 Type II data centers, ensuring security

The ability to keep your business running in the event of disaster has immeasurable value

1. "Enterprise Data and the Cost of Downtime," IOUG, July 2012 ©2014

2. InformationWeek

3. Aberdeen Group

ITPartners+

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Quote #	12193
Date	April 7, 2026
Expires	May 7, 2026
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ACCEPT QUOTE

Franklin County Municipal Court, Clerk of Courts - Datto Annual Renewal

Annual Services - July 1, 2026 - June 30, 2027

Annual Fees

Item	Qty	Price	Total
Datto 60TB Infinite Cloud - Service - Annual	12	\$5,299.00	\$63,588.00 [†]
Datto SaaS Protection for Microsoft 365 for up to 250 users	12	\$672.50	\$8,070.00

[†] Non-taxable item

Please contact us if you have any questions.

Total Annually \$71,658.00 USD

ACCEPT QUOTE

Cost Breakdown

Category	Annual Fees
Services / Managed Services	\$71,658.00
Total	\$71,658.00 USD

State and Local Taxes will be added to your final invoice

Billing Terms

All hardware associated with this project will be invoiced at the time of order and billed at 100 percent upfront.

For project labor, ITPartners+ reserves the right to issue monthly progress invoices for work performed on longer-duration projects. Progress billing will reflect the percentage of work completed during the billing period and will continue until project completion.

To ensure confidentiality prior to and following formal agreement, all parties involved acknowledge that this proposal and its contents are to be treated as confidential information. Any disclosure to third parties without prior written consent from the proposing party is strictly prohibited.

By accepting this quote, you acknowledge and consent to be entirely bound by the terms and conditions set forth in the said Master Services Agreement, available at <https://quote.itpartners.com/termservice>.