

**BID WAIVER INFORMATION FORM
TO ACCOMPANY LEGISLATION
(LIMIT YOUR RESPONSE TO THIS SHEET)**

1. Reason(s) for Waiving City Code Bid Procedure:

[X] Other: SA005195 was advertised on City of Columbus Vendor Services seeking a request for information on mowers similar to the product needs and specifications required by Parks Maintenance. SA005195 requested information on the Lastec 3300 mower, a 100" cutting width mower. The Lastec 4520 mower, with an additional 20" of cutting width, is also sold and distributed exclusively in the State of Ohio by Reynolds Farm. No product was proposed as part of this process, or addition research by the section, that would better serve the need of Recreation and Parks than the Lastec 4520 Zero Turn Mower as provided by Reynolds Farm Equipment.

The Lastec 4520 Zero Turn Mower is a product, sold and distributed exclusively in the State of Ohio by Reynolds Farm Equipment - Golf and Turf Division. No division of Lastec, nor any other company, makes a similar or competing product.

There is no product comparable to the Lastec 4520 Zero Turn Mower available for purchase that would serve the same purpose or function. After demonstrations and product testing of models with similar, but not exactly matching, specifications, the department determined the Lastec 4520 Zero Turn Mower to be the best performing machine and the highest value for the quoted price. The ability to maneuver in small, tight areas around fenced areas without damaging the ground was a necessary characteristic. The ability to turn and reverse direction without potential damage from the mower is a very important attribute that this machine demonstrated over others that were reviewed. This aspect of maneuverability is of particular importance as this mower will be primarily responsible for mowing the prime fields in the parks. Moreover, the productivity and efficiency of a zero-turn machine allows the department to accomplish more mowing in less time than other mowers of similar specifications.

Because of exclusive distribution rights of Reynolds Farm Equipment - Golf and Turf Division for the Lastec product line, there is only one price for the Lastec 4520 Zero Turn Mower. Additionally, competition is precluded by the existence of an agreement with the manufacturer, who has given Reynolds Farm Equipment - Golf and Turf Division an exclusive right to market this product to its customers.

Explanation:

2. Was Informal Bid Procedure Used: [] Yes [X] No

3. Informal Bid Received and Prices for Each:

4. If Lowest Bid Was Not Accepted, Explain:

Approved _____
Director, Recreation and Parks Department

Date: _____