

MEMORANDUM

TO: Paul Rakosky  
Director of Finance and Management

FROM: Greg J. Davies  
Director of Public Utilities

DATE: December 16, 2015

RE: RFP RECOMMENDATION – Arc Flash Relay Installation  
PROPOSAL #SA006073

The Purchasing Office opened Request for Proposals on November 12, 2015 for the purchase of Arc Flash Protection Relay Installation for the Division of Sewerage and Drainage, Jackson Pike Waste Water Treatment Plant. Three (3) proposals were received.


An evaluation committee consisting of three representatives from the Department of Public Utilities, one representative from the Department of Finance and Management, Purchasing Office and one representative from the Equal Business Opportunity Office scored and ranked written proposals submitted by the offerors.

The committee hereby submits our ranking of offerors.

Arc Flash Protection Relays												
	Power Solutions				Patrick Engineering				Invizations			
	Competence	Quality & Feasibility	Ability	Past Performance	Competence	Quality & Feasibility	Ability	Past Performance	Competence	Quality & Feasibility	Ability	Past Performance
Matt Laroche	13	10	0	19	15	5	8	13	6	55	5	16
Art Stevens	5	0	0	5	15	0	10	15	10	55	10	20
Kaelyn Poindexter	0	10	0	0	12	0	7	16	12	45	10	20
James Brown	15	20	5	18.06	15	0	5	17.67	15	55	8	19.69
Jeff Watts	10	10	0	10	15	15	10	10	15	50	10	20
<b>Total</b>	<b>43</b>	<b>50</b>	<b>5</b>	<b>52.06</b>	<b>72</b>	<b>20</b>	<b>40</b>	<b>71.67</b>	<b>58</b>	<b>260</b>	<b>43</b>	<b>95.69</b>
<b>Grand Total</b>	<b>150.06</b>				<b>203.67</b>				<b>456.69</b>			

X 

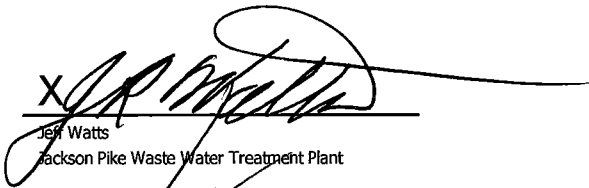
Matt Loaroche  
Purchasing Office

X 

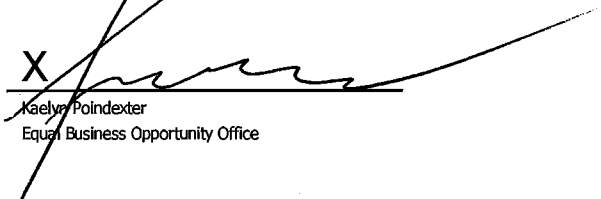
Art Stevens  
Jackson Pike Waste Water Treatment Plant

X 

James Brown  
Jackson Pike Waste Water Treatment Plant

X 

Jen Watts  
Jackson Pike Waste Water Treatment Plant

X 

Kaelyn Poindexter  
Equal Business Opportunity Office

In accordance with the Committee recommendations, the Department of Public Utilities recommends the award be made to Invizions, Inc. based on the following pricing proposal.

• EDB-SWGR	Equipment and Labor Cost:	\$ 28,635
• Effluent Pumping Station (EPS-SWGR)	Equipment and Labor Cost:	\$ 22,145
• Walk-In Enclosure	Equipment and Labor Cost:	\$ 21,470
• GEN-MCC G-2	Equipment and Labor Cost:	\$ 28,170
• SL SWITCHGEAR	Equipment and Labor Cost:	\$ 29,310
	<b><u>TOTAL PROJECT COST:</u></b>	<b><u>\$129,730.00</u></b>

Competitive bidding is being waived for this purchase, as the Request for Proposal provision within the City Code exists to award professional service contracts, not general service contracts.

**Contract Compliance:**

Invizions, Inc.

CC#203927083

exp. 2/19/2017

Thank you for your cooperation in this matter. Should you have any questions please contact James J. Brown, Project Manager at 645-3138 x 1225.