

MICHAEL A. SCHADEK

GOVERNMENT RELATIONS/OUTREACH

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SUMMARY OF QUALIFICATIONS

Energetic and dynamic Government Affairs professional with 20+ years of experience in the legal, public policy and business arenas. Cultivated relationships with city, county, state & federal elected officials including an extensive network of business and grassroots leaders in Franklin county. Superior communication and presentation skills with an emphasis on coalition building and leadership.

- Government Affairs
- Persuasive Negotiator
- Public Speaking
- Fundraising
- Public Policy/Advocacy
- Organized & Efficient
- Grassroots Organization/Mobilization
- Team Building/Leadership
- Legal Expertise
- Strategic Planning
- Marketing
- Social Media

PROFESSIONAL PROFILE

Upper Arlington City Council Member

2011-Present

Representing the residents of Upper Arlington with an emphasis on responsive city services and efficiency. Oversees annual budget in excess of \$30 million dollars. Community outreach and coalition building a top priority.

Law Office of Michael A. Schadek

1993-Present

(Not accepting new clients)

Successfully managed my own general legal practice which included contract draft and review, personal injury representation, business formation and dispute resolution.

Board of Directors, ACSIA Partners

2012-Present

Member of the Board; helped facilitate the merger of the two largest Long Term Care Insurance brokerages in the nation with more than 500 agents in all 50 states.

Partner, ACSIA Partners

2009-2015

Proven Long Term Care insurance producer with an emphasis on the physician, attorney and business owner market and other high net worth clients. Top 5% producer in the nation and managed a team of sales professionals.

Chief Executive Officer, Open House Magazine

1995-2012

Launched new real estate magazine that quickly became one of the most successful publications in the nation. Defined vision/strategy, emphasizing strong distribution channels and product quality as competitive differentiators.

EDUCATION

CLEVELAND-MARSHALL COLLEGE OF LAW, Cleveland, Ohio

Juris Doctorate

UNIVERSITY OF NOTRE DAME, South Bend, Indiana

Bachelor of Arts in Government

COMMUNITY SERVICE

Founder of L.E.A.D. (Local Elected & Active Democrats) of Franklin County

Upper Arlington Civic Association Director

Nationwide Children's Hospital Development Board Member

Fraternal Order of Police Associates (FOPA) Member

Mid Ohio Regional Planning Commission (MORPC) Board Member

Ronald McDonald House Charities of Central Ohio—Speaker's Bureau volunteer