

Bidder Tabulation - Bid #SA004021 - B1005869  
 Purchase of UPS Battery Replacements - Opened 7/14/11

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	C.C. #	Other
Critical Systems Services	Donn Revo	N	Y	Y	Y	N	N	Y	N	Did not include addenda
Storage Battery Systems, Inc.	Glenn Wilder	N	Y	Y	Y	Y	Y	Y	Y	
Gruber Technical, Inc.	Muzammil Kheiri	N	Y	Y	Y	Y	Y	Y	Y	Bidding alternate - Powersonic
Data Memory Systems, Inc.	Kevin Kosydar	N	Y	Y	Y	Y	Y	Y	Y	Bidding alternate - B.B. Battery. Also is n
Brown Enterprise Solutions	Larry Needles	Y	Y	Y	Y	Y	Y	Y	Y	
SHI International Corp.	Steve Burnside	Y	Y	Y	Y	Y	Y	Y	Y	
Eco-Battery, Inc.	Camellia Lane	N	Y	Y	Y	N	N	Y	N	Did not include addenda
J&S Power Solutions, Inc.	Phillip Scaria	N	Y	Y	Y	Y	Y	Y	Y	
United Power & Battery	Dave Kranz	N	Y	Y	N	N	Y	Y	Y	Did not include Page 3's or updated 4's.
Mako Power, LLC	Dwight Kauf	N	Y	Y	Y	Y	Y	Y	Y	Submitted 2 bids - one alternate, CSB

Price Tabulation - Bid #SA004021 - B1005869  
 Purchase of UPS Battery Replacements -

Desc.	Qty.	CSS*		SBS		Gruber**		DMS**		BES	
		Each	Extended	Each	Extended	Each	Extended	Each	Extended	Each	Extended
HX330	160	\$ 215.00	\$ 34,400.00	\$ 184.00	\$ 29,440.00	\$ 234.01	\$ 37,441.60	\$ 182.50	\$ 29,200.00	\$ 158.40	\$ 25,344.00
Installation	1	\$ 2,500.00	\$ 2,500.00	\$ 3,900.00	\$ 3,900.00	\$ 4,320.00	\$ 4,320.00	N/A	N/A	\$ 1,380.00	\$ 1,380.00
Recycling	160	N/A	\$ 100.00	-	-	N/A	\$ 1,112.35	N/A	N/A	3.75	\$ 600.00
<b>TOTALS</b>			<b>\$ 37,000.00</b>		<b>\$ 33,340.00</b>		<b>\$ 42,873.95</b>		<b>N/A</b>		<b>\$ 27,324.00</b>

\*Non-responsive. Did not acknowledge addenda.

\*\* Bidding alternate products

\*\*\*Did not include Page 3's or updated Page 4's

	<b>SHI</b>		<b>Eco*</b>		<b>J&amp;S</b>		<b>United***</b>		<b>Mako</b>			
	Each	Extended	Each	Extended	Each	Extended	Each	Extended	Each	Extended		
	\$ 140.00	\$ 22,400.00	\$ 162.67	\$ 26,027.00	\$ 166.40	\$ 26,624.00	\$ 161.00	\$ 25,760.00	\$ 165.00	\$ 26,400.00	\$ 150.00	\$ 24,000.00
	\$ 3,700.00	\$ 3,700.00	\$ 7,200.00	\$ 7,200.00	\$ 2,400.00	\$ 2,400.00	\$ 2,500.00	\$ 2,500.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00
	\$ -	\$ -	\$ -	\$ -	\$ 5.00	\$ 800.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ 26,100.00		\$ 33,227.00		\$ 29,824.00		\$ 28,260.00		\$ 28,000.00		\$ 25,600.00