

**FACT SHEET**  
**JUNE 2013**  
**COLUMBUS EQUIPMENT COMPANY**

**I. STATEMENT OF PURPOSE – Enterprise Zone**

The Department of Development recommends an Enterprise Zone Tax Abatement of seventy-five percent (75%) for a period of ten (10) years on real property improvements to establish a new corporate headquarters and create new employment in the City of Columbus.

**II. PROJECT HISTORY**

The family-owned Columbus Equipment Company is one of the leading heavy equipment distributors in the United States. Willis "Bill" Early purchased the firm of Carroll & Edwards in 1952, incorporating and renaming the firm Columbus Equipment Company which 60 years later continues to supply some of the best known brands in the industry: Komatsu, Takeuchi, Link-Belt, Dynapac and Morbark. In addition to being an equipment distributor, Columbus Equipment sells used equipment as well as rents and leases heavy equipment to a variety of industry sectors including construction, mining, paving, lifting (cranes) and environmental. The company is currently headquartered in Columbus with operations located around the state in Cadiz, Canton, Cincinnati, Dayton, Painesville, Piketon, Richfield, Toledo and Zanesville.

Columbus Equipment Company is proposing to purchase a vacant commercial office building consisting of approximately 13,500 square feet and invest approximately \$500,000 in new improvements to expand and relocate its corporate headquarters. Additionally, the company is proposing to construct a new 16,000 sq. ft. building with shop bays, a parts department, and office spaces to serve as their branch operation building at an estimated cost of \$1.5 million. Columbus Equipment Company will retain 74 full-time employees with an estimated annual payroll of \$3.65 million and create 2 new full-time permanent positions with an estimated annual payroll of approximately \$80,000.

Columbus Equipment Company is requesting an Enterprise Zone Tax Abatement from the City of Columbus to assist in the development of this project.

**III. PROJECT INVESTMENT**

Acquisition of buildings plus Land	\$1,350,000
Additions/New Construction	\$1,568,800
Improvements to Existing Buildings	\$500,000
Inventory	relocating existing inventory
<b>TOTAL INVESTMENT</b>	<b>\$3,418,800</b>

**IV. DECISION & TIMING**

The project is scheduled to begin July 2013 with a scheduled time of completion of December 31, 2014, contingent upon Columbus City Council approval of the recommended tax incentive.

**V. EMPLOYMENT**

The project will create 2 new full-time positions with an annual payroll of \$80,000 and retain 74 full-time jobs with an annual payroll of approximately \$3.65 million.

Position	Number of New Jobs	Hourly Rate	Annual Salary	Total Estimated Payroll for New Jobs
Used Equipment Shop Foreman	1	\$19.23	\$40,000	\$40,000
Utility Equipment Service Rep.	1	\$19.23	\$40,000	\$40,000
<b>TOTAL</b>				<b>\$80,000</b>

Benefits provided to employees of Columbus Equipment Company include:

- Paid Holidays
- Vacation Pay
- Annual Bonus
- Disability Pay
- Pension Profit Sharing Plan
- Paid Vacation/Personal Days
- 401k Retirement Plan
- Medical/Dental Insurance
- Employee Uniforms
- Training & Education Benefits

The project is located at 2325 Performance Way and is accessible by public transportation (COTA). There is a COTA stop in close proximity of the project site.

**VI. REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a 75%/10-year Enterprise Zone Tax Abatement to Columbus Equipment Company if Columbus City Council approves the proposed tax incentive.

**VII. NEW TAX IMPACT/ANNUAL AND 10-YEAR SUMMARY**

<b>Unabated Revenue</b>	<b>Average Annual</b>	<b>10-year Summary</b>
A. Real Property Tax Revenue	\$43,116	\$431,160
B. New City Income Tax Revenue	\$2,000	\$20,000
C. Total Unabated Tax Revenue	\$45,116	\$451,160
<b>Abatement Impact</b>	<b>Average Annual</b>	<b>10-year Summary</b>
D. Total Proposed Tax Abatement 75%/10-yrs on Real Property	\$32,337	\$323,370
E. Total Revenue Net of Tax Abatement ( <i>i.e.</i> , C-D)	\$12,779	\$127,790
<b>School District Impact Columbus City School District</b>	<b>Average Annual</b>	<b>10-year Summary</b>
F. Existing School District Revenue from Real Property at site	\$31,167	\$311,670
G. New Revenue as a Result of the Proposed Project	\$7,526	\$75,260
H. Total School District Revenue	\$38,693	\$386,930

**VIII. WORKFORCE DEVELOPMENT**

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

**IX. TAX BENEFIT**

The recommended 75%/10-year Enterprise Zone Abatement could yield a tax savings of approximately \$323,370 for Columbus Equipment Company over the term of the abatement. The Columbus City Schools will receive an additional \$75,260 over the term of the abatement.

**X. AREA IMPACT/GREEN INITIATIVES**

The company will consider implementing green initiatives once designs are developed.