

11/3/2021

To: Columbus Division of Fire  
Attn: Assistant Chief Saltsman  
RE: Pierce Tiller & Equipment Purchase

Assistant Chief Saltsman,

Thank you for the opportunity to quote the Columbus Division of Fire options on a Pierce Tiller(s) as well as Genesis Rescue Tools. Please see the pricing options as requested by Captain Bukey for your review.

- Option 1: (1) One Pierce Tandem Axle 107' Ascendent Tiller mounted on an Enforcer Chassis - \$1,541,974.00.
- Option 2: (2) Two Pierce Tandem Axle 107' Ascendent Tiller(s) mounted on an Enforcer Chassis - \$3,083,948.00.
- Option 3: (1) Set of Genesis Rescue Tools included with (1) One Pierce Tandem Axle 107' Ascendent Tiller mounted on an Enforcer Chassis - \$ 1,541,974.00
- Option 4: (2) Sets of Genesis Rescue Tools with (1) One Pierce Tandem Axle 107' Ascendent Tiller mounted on an Enforcer Chassis - \$ 1,583,135.00

Should you have any questions, or require adjustments to these options, please let me know and I will be happy to accommodate. Please note, that pricing on the Pierce Tillers are valid until 2/1/2022 – after this date, their pricing will be subject to a standard price increase from Pierce Manufacturing.

Sincerely,

George Thomas  
Atlantic Regional Sales Manager

PROUDLY REPRESENTING 300+ MANUFACTURERS





FAMILY OWNED  
SINCE 1890

**To The:**

City of Columbus, Ohio  
Purchasing Office  
77 North Front Street; Room 523  
Columbus, OH 43215

**Date:** October 28, 2021

**FOR YOUR REVIEW:**

We hereby propose and agree to furnish the following firefighting apparatus upon your acceptance of this proposal:

**Reference Ohio State Term Schedule – Contract No. 800257**

**One (1) or More Monarch Custom Pumpers equipped Complete and Delivered For The Total Sum of:.....\$719,773.00**

**A Second unit can be purchased for the total sum of:.....\$714,773.00**

**A Third unit can be purchased for the total sum of:.....\$714,773.00**

**A Fourth unit can be purchased for the total sum of:.....\$709,773.00**

**A Fifth unit can be purchased for the total sum of:.....\$709,773.00**

**A Sixth unit can be purchased for the total sum of:.....\$709,773.00**

**Total Selling Price for (6) units with Equipment Package and Communications Package as requested.....\$4,278,638.00**

The truck will be manufactured completely in accordance to the following proposal and delivered approximately **21-23 months** after approval of contract, subject to delays from all causes beyond our control. Unless accepted in **45 Days**, from this date, the right is reserved to withdraw this proposal.

Respectfully submitted by:

*Harrison Sutphen*

Harry B. Sutphen  
Sutphen Corporation

**Sutphen Corporation**

PO Box 158 • Amlin, OH 43002-0158  
6450 Eiterman Road • Dublin, OH 43016-8711  
Tel 614 889-1005 • Toll Free 800 848-5860 • Fax 614 889-0874  
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**SALES AGREEMENT  
PROPOSAL**

3800 McDowell Road  
Grove City, Ohio 43123  
[www.Hortonambulance.com](http://www.Hortonambulance.com)

Phone 614-539-8181  
Fax  
E-mail

Horton Emergency Vehicles is Pleased to offer  
this Custom Vehicle Quotation for Your Consideration

DATE: 10/29/2021	
Contact Name	
Department Name	
City of Columbus	
Street Address	
3675 Parsons Ave	
City, ST ZIP	
Columbus, OH 43207	
Res Ph#	Cell#
Bus Ph#	Fax#

**STANDARD EQUIPMENT**

See Specifications and Drawings for Details

QTY	MAKE	CHASSIS MODEL	COLOR	HORTON MODEL	VIN	HORTON JOB NUMBER	GVW
1	Ford	F550	N/A	623F	N/A	Q6894	N/A
EQUIPMENT						Base Unit Cost:	\$264,344.00
						Chassis Cost	\$53,561.00
LINE ITEM	QTY	DESCRIPTION				UNIT PRICE	AMOUNT
1	5	Ford F550 Chassis with Horton 623 Medic Conversion per quote #6894				317,905.00	1,589,525.00
		Trade (If applicable)				N/A	
		Discount, Ford FIN #QJ666				(\$4,400.00)	(\$22,000.00)
		Delivery				N/A	N/A
		Terms: FOB Grove City, Ohio					
<b>TOTAL</b>							1,567,525.00

Make all checks payable to Horton Emergency Vehicles  
If you have any questions, please feel free to contact us.

**THANK YOU FOR YOUR BUSINESS!**

The proposed vehicle(s) will be delivery ready within 365-395 calendar days after receipt of approved production order subject to the terms and

**NOTE:** All customers to register their vehicles with their respective local Department of Motor Vehicles and pay any applicable sales tax at that time. Vehicle(s) will be delivered with Certificates of Origin and an odometer statement.