



July 7, 2009

City of Columbus – Division of Power and Water
910 Dublin Road
Columbus, Ohio 43215

Attention: Mr. James Tindle, Fleet Coordinator

Subject: John Deere 410J Backhoe Loader

Please find below our quotation for one (1) new John Deere Model 410J Backhoe Loader equipped with all standard equipment and the following options installed per our discussions:

- Altitude Compensating TIER 3 Turbocharged Engine
- 4 WD w/ Front Wheel Limited Slip Differential & Powershift Transmission
- Goodyear 21L-24 In. 10PR Rear Tires, 12.5/80 10PR Front Tires
- Cab with Dual Doors
- Mechanical Suspension Deluxe, Fabric Seat
- Dual Batteries
- Extendible Dipperstick w/ 6 Function Hydraulics, Selective Flow Control
- Auxiliary Rear Plumbing for Compactor/Breaker
- Deere Pilot Controls
- Loader w/ Return-to-Dig With 2 Function Hydraulics
- 1.5 Cu. Yd. General Purpose Bucket w/ Bolt-On Cutting Edge
- 1450# Front Counterweight
- Electric Ether Start Aid
- Accu-Swing Kit for Backhoe Dipperstick
- Rear Multi-Brand Quick Coupler
- 18" & 24" Heavy Duty Backhoe Buckets
- One (1) Year/1,500 Hours Total Machine Warranty @ NORTRAX, Columbus

John Deere List Price.....	\$ 128,444.00
Less State Term Schedule Discount @ 34%.....	(\$ 43,670.96)
State Cooperative Purchase Price.....	\$ 84,773.04
 Total Selling Price F.O.B. Nortrax.....	 \$ 84,773.04

Thank you for your interest in John Deere and NORTRAX. We look forward to exceeding your expectations in respect to both product and dealership.

Sincerely,
David A. Zimmerman
NORTRAX Sales
614-563-8348 Mobile



JOHN DEERE

Equipment Details

Date August 07, 2008

Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra
Some additional charges may apply.

All amounts are displayed in USD

410J BACKHOE LOADER

Code	Description	Qty	List Price
7340T	410J BACKHOE LOADER		\$99,064.00
Options			
Required Items:			
0800	410J Standard Backhoe	1	In Base Price
	Backhoe with No Value Package		
1085	Altitude Compensating TIER 3 Turbocharged Engine (98 Net Peak hp)	1	In Base Price
3085	Mechanical Front Wheel Drive (4WD) with Front Wheel Limited Slip Differential and Powershift Transmission	1	In Base Price
	Includes torque converter with electrically actuated twist grip F-N-R in 1st through 4th gears.		
4890	Goodyear 21L - 24 In. 10 PR (R4) Tubeless Rear & 12.5/80 - 18 In. 10 PR Traction Front Sure Grip Lug Tires	1	In Base Price
	91 in. (2.32 m) overall width. Rear tire chains require wheel spacers.		
2075	Cab with Dual Doors	1	\$7,719.00
	Isolation mounted Modular design ROPS/FOPS (Conforms to SAE J1040) Molded roof Tinted safety glass Deluxe interior trim Headliner Molded floor mats 40,000 BTU heater/defroster/pressurizer (3-speed) Two front driving/working halogen lights (35,200 Candlepower Each) Two rear working halogen lights (35,200 Candlepower Each) Four turn signal/flashing/rear stop/tail lights (2) front and (2) rear lights Two rear reflectors Front 2-speed wiper and rear 1-speed wiper		
2675	Mechanical Suspension Deluxe Fabric Swivel Seat with Fully Adjustable Lumbar Adjustment and Arm Rests	1	No Charge

NOTE:

- * Recommended for use with Cab.
- * Includes 2 in. retractable seat belt.

8875	Dual Batteries, 300 Minute Reserve Capacity (1900 CCA) Recommended in temperatures below 32 degrees F (0 degrees C).	1	\$226.00
5085	Extendible Dipperstick with 6 Function Hydraulics, Selective Flow Control Valve (9, 18, 22, 26, 30 or 34GPM), 1000-3000 PSI Adjustable with Flow Control Aux. Plumbing and Extended Stabilizers / Pin Lock Reversible Pads	1	\$10,941.00
5285	DEERE Backhoe Pattern 2-Lever Pilot Controls with Pattern Selection	1	\$2,150.00
7025	Loader with Return-To-Dig With 2 Function Hydraulics (Single Lever)	1	In Base Price
Optional Items:			
8495	1450 Lb. (658 kg) Front Counterweight Recommended for: Standard Backhoe w/ Aux. Hyd. and with or w/o Coupler Extendible Backhoe w/ 1.3 c y. Bucket and Coupler Extendible Backhoe w/ Aux. Hyd. Extendible Backhoe w/ 1.3 or 1.5 c y. Bucket w/o Coupler Cannot be used with code 7692, 1.32 Cu. Yd. Multi-Purpose Coupler Bucket.	1	\$1,725.00
5420	Multi-Brand Quick Coupler For use with DEERE C-D-E-G & J Series buckets and with Case K-L-M and CAT C Series Buckets. Not for use with 710 Buckets.	1	\$1,142.00
5626	18" (457 mm) Wide - HD - 5.1 Cu. FL (0.14 Cu. M.) Capacity	1	\$845.00
7655	1.5 Cu. Yd. (1.15 Cu. M.), 92 in. (2.34 m.) wide Heavy Duty Long Lip Bucket with Bolt-On Cutting Edges and Skid Plates 92 in. (2.34 m.) wide. Includes reversible bolt-on cutting edge and skid plates. Includes two lift holes	1	\$2,917.00
9085	Electric Ether Start Aid	1	\$170.00
AT312949	Accu-Swing Kit for Backhoe Dipperstick	1	\$370.00
AT192015	BKH Pin-on Bucket 24 In. (610 mm) Heavy Duty 7.5 Cu. FL (0.21 Cu. M.)	1	\$1,177.00
(&UPDATED 18JUN08)			
Configuration Total:			\$128,444.00

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF STATE PURCHASING
4200 SURFACE ROAD, COLUMBUS, OHIO 43228-1395

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS OF THE COOPERATIVE PURCHASING PROGRAM OF THE DEPARTMENT OF ADMINISTRATIVE SERVICES, AS APPLICABLE.

FROM: C. SCOTT JOHNSON, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: PURCHASING INFORMATION, SCHEDULE NUMBER 778515U (09/30/08)

TERM SCHEDULE

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

NORTRAX-GREAT LAKES, INC. (JOHN DEERE CONSTRUCTION & FORESTRY COMPANY)

LAWN, GARDEN AND HEAVY CONSTRUCTION EQUIPMENT

CONTRACTOR, PRICES, TERM SCHEDULE ETC.

Corporate Office

Nortrax-Great Lakes, Inc.
(John Deere Construction & Forestry Company)
2121 Walcutt, Road
Columbus, OH 43228

DELIVERY: 30 Days A.R.O.
F.O.B. Destination

TERMS: **Net 30 Days

CONTRACTOR'S CONTACT:

Mr. Mark S. Hash
Telephone: (614) 876-1141
Fax: (614) 876-3059
Email: mark.hash@nortrax.com
Web: www.nortrax.com

CONTRACTOR'S MIS/IT CONTACT:

Mr. Philip Gervais
Telephone: (614) 876-1141
Fax: (614) 876-3059
Email: philip.gervais@nortrax.com
Web: www.nortrax.com

EFFECTIVE DATE: This term schedule is effective for a period beginning 09/01/04 through 09/30/08 unless renewed by the Office of State Purchasing. Contact "Contractor's Contact" for information, approved literature and certification letter.



C. Scott Johnson, Director
Department of Administrative Services

PLACEMENT OF ORDERS: All purchases placed against this schedule must be accomplished on an ADM-0523, State of Ohio Purchase Order. This does not apply to State Colleges, Universities, Vocational Schools, Community Colleges or Properly Registered School Districts, Counties, Townships, Regional Transit Authorities or Municipal Corporations located within the State of Ohio. These agencies will utilize their own procurement document. State agencies will no longer be required to use the ADM-0523 Purchase Order Form (ORDE) for purchases under \$500.00. In lieu of the ADM-0523 Purchase Order Form, each agency will have the option of placing a Debit Purchase Request, either verbal or written, with the contractor. When placing a debit request, the agency is required to provide the contractor with an order number to ensure validity of the purchase.

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of State Purchasing, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC's) and Limited Distribution Contracts (LDC's) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

****PAYMENT DUE DATE:**

- A. Payments under this Agreement shall be due on the 30th calendar day after the later of:
1. The date of actual receipt of a proper invoice in the office designated to receive the invoice, or
 2. The date equipment, materials, goods, supplies or services are accepted in accordance with the terms of this Agreement.
- B. The date of the warrant issued in payment shall be considered the date payment is made.
- C. Without diminishing the foregoing payment rights and obligations, the payment shall not be overdue unless it is not received by the 60th day after the later of:
1. The date of actual receipt of a proper invoice in the office designated to receive the invoice, or
 2. The date equipment, materials, goods, supplies or services are accepted in accordance with the terms of this Agreement, then interest shall be due pursuant to Section 126.30 of the Ohio Revised Code.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); State Use Program, Ohio Industries for the Handicapped, Inc. (SUP/OIH); Department of Mental Health (DMH), Office of Support Services (Central Warehouse and Pharmacy Services) and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, OIH, Central Warehouse or Pharmacy Services, DMH and RSC to procure from this schedule.

***NOTICE TO VENDOR:** Effective immediately - all invoices to the state of Ohio **MUST** show the vendor's E. I. number. This contract shows your number as part of the address and is also your current vendor number.

***NOTICE TO INSTITUTIONS:** Your purchase orders against this schedule **MUST** include the vendor number as shown on page 1, unless otherwise noted.

BASIC ORDER LIMITATIONS

Minimum: None

Maximum: \$500,000.00 - Agencies should contact State Purchasing when they expect to exceed the Maximum Order Limitations.

RATE SCHEDULE: Contractor's contact will provide catalog(s) and pricing.

DISCOUNT SCHEDULE:

<u>Models/Product Groups</u>	<u>Discount from List</u>
Articulated Dump Trucks	26.0%
Backhoe Loaders	34.0%
450 to 850 Crawler Dozers	25.0%
950/1050 Crawler Dozers	14.0%
Crawler Loaders	24.0%
80 to 450 Track Excavators	30.0%
600/800 Track excavators	23.0%
210 Wheel Loader	27.0%
600 Series Motorgraders	39.0%
700 Series Motorgraders	42.0%
300 Series Wheel Loaders	29.0%
400/500/600 Series Wheel Loaders	34.0%
700/800 Series Wheel Loaders	32.0%

Contractor Index

NIGP CODE NUMBERS: All purchase orders placed against this state term schedule shall list the following class, item, group numbers, detail and check digits for the respective items.

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Nortrax-Great Lakes, Inc. 2121 Walcutt Road Columbus, OH 43228	Nortrax-Great Lakes, Inc. 2121 Walcutt Road Columbus, OH 43228	Mr. Mark S. Hash Telephone: (614) 876-1141 Fax: (614) 876-3059 Email: mark.hash@nortrax.com Web: www.nortrax.com
Contractor NIGP Codes:		Service Counties:
Heavy Equipment and parts and accessories (Nortrax)		All 88 state of Ohio counties

Additional Locations:

CANTON

Nortrax-Great Lakes, Inc.
1509 Raff Road, SW
Canton, OH 44710
Telephone: (330) 477-9304
Toll Free: (866) 235-0438
Fax: (330) 477-9164

CINCINNATI

Nortrax-Great Lakes, Inc.
11441 Mosteller Road
Cincinnati, OH 45241
Telephone: (513) 772-3232
Toll Free: (800) 222-2010
Fax: (513) 772-5646

DAYTON

Nortrax-Great Lakes, Inc.
1015 Industrial Park Dr.
Vandalia, OH 45377
Telephone: (937) 898-4198
Toll Free: (800) 233-4228
Fax: (937) 898-4196

LIMA

Nortrax-Great Lakes, Inc.
3550 St. John's Road
Lima, OH 45804
Telephone: (419) 221-3666
Toll Free: (800) 423-7445
Fax: (419) 221-2013



August 7, 2008

City of Columbus – Division of Power and Water
910 Dublin Road
Columbus, Ohio 43215

Attention: Mr. James Tindle, Fleet Coordinator
Subject: Towmaster T-40 LP Tag Trailer

Please find below our quotation for one (1) new Towmaster T-40 LP Tag Trailer equipped with all standard equipment and the following options installed per our discussions:

- 19' Flat Deck
- 5' Self Cleaning Beavertail
- 102" Overall Width
- Two (2) 22,500# Axles
- 25,000# Heavy Duty 2 Speed Jack
- 2" Nominal Oak Decking
- 8 D-Rings
- Oil Bath Bearings
- Two (2) Way Spring Assist Ramps
- Lockable Tool Box
- Air Brakes
- 2S/1M ABS w/ Park Brake on All Axles
- 215/75R x 17.5 Tires
- Outboard Hub Piloted 8 Bolt Wheels
- Electrical System per DOT Regulations
- L.E.D. Lights
- Black Color
- 40,000# Payload Capacity
-

Towmaster List Price.....	\$ 16,326.00
Less State Bid STS515 @ 5%.....	(\$ 816.30)
State Cooperative Purchase Price.....	\$ 15,509.70

Total Selling Price F.O.B. Nortrax, Columbus.....\$ 15,509.70

Sincerely,
David A. Zimmerman
NORTRAX Sales
614-563-8348 Mobile



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF STATE PURCHASING
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: LAWN, GARDEN AND HEAVY CONSTRUCTION EQUIPMENT

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7751500506

EFFECTIVE DATES: 01/01/06 TO 12/31/08

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10/24/05.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Sandy Herrel, CPPB
sandy.herrel@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____ Date _____
Carol Nolan Drake, Director

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of State Purchasing, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

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NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR:

Kandi Kountry Express, Ltd.
dba Towmaster, Inc.
61381 US Highway 12
Litchfield, MN 55355

CONTRACTOR'S CONTACT:

Mr. Daniel Larsen
Email: dlarsen@towmastertrailers.com
Toll Free: (800) 462-4517
Telephone: (320) 693-7900
Fax: (320) 693-7921

TERMS: Net 30 Days

DELIVERY: 30 – 60 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S MIS/IT CONTACT:

Mr. Jim Stafford
Email: jstafford@towmastertrailers.com
Toll Free: (800) 462-4517
Telephone: (320) 693-7900
Fax: (320) 693-7921

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Mr. Daniel Larsen
Email: dlarsen@towmastertrailers.com
Toll Free: (800) 462-4517
Telephone: (320) 693-7900
Fax: (320) 693-7921

BASIC ORDER LIMITATIONS

Minimum: \$25.00

Maximum: \$75,000.00 - Agencies should contact State Purchasing when they expect to exceed the Maximum Order Limitation.

Rate Schedule: Contact contractor's contact for catalog(s) and price list.
 Reference catalog: 2005 Retail Price List (see note below)

Note: Tag/Utility Trailers – 5.0% discount from price list
 Lowboys (5th wheels) and Trailers (Titanium Series) – 7.0% discount from price list

Pay Direct Dealer Index

NIGP CODE NUMBERS: All purchase orders placed against this state term schedule shall list the following class, item, group numbers, detail and check digits for the respective items.

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Nortrax – Great Lakes, Inc. 2121 Walcutt Rd. Columbus, OH 43228	Nortrax – Great Lakes, Inc. 2121 Walcutt Rd. Columbus, OH 43228	Mr. Mark Hash 2121 Walcutt Rd. Columbus, OH 43228 Phone: (614) 876-1141 Ext. 222 Fax: (614) 876-3059 e-mail: mark.hash@nortrax.com
Contractor/Pay Direct Dealer NIGP Codes:		Service Counties:
Trailers, Flat Bed and Options	070-66-99-012-3	All 88 Counties
Trailers, Gooseneck and Options	070-69-99-001-3	
Trailers, Hydraulic Elevating Type and Options	070-73-99-001-7	
Trailers, Lowboy and Options	070-78-99-001-2	
Trailers, Roller Bed and Options	070-79-99-001-1	
Trailers, Tilt Bed and Options	070-81-99-001-7	

***NOTICE TO CONTRACTOR:** ALL INVOICES TO THE STATE OF OHIO **MUST** SHOW THE CONTRACTOR/DEALER TIN. THIS CONTRACT SHOWS YOUR NUMBER AS PART OF THE ADDRESS AND IS ALSO YOUR CURRENT CONTRACTOR/DEALER NUMBER.

***NOTICE TO INSTITUTIONS:** Your purchase orders against this contract **MUST** include the contractor/dealer number as shown above.