

Sole Source – Simplified Acquisition

Information Technology Research and Advisory Subscription Services

The City of Columbus

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June 26, 2024

Re: Info-Tech Sole Source

To whom it may concern,

This sole source justification document will demonstrate Info-Tech Research Group's ("Info-Tech") exclusive capability to meet your IT department's goals and initiatives through the purchase of your subscription to Info-Tech's services for information technology including online research and remote advisory services.

Info-Tech is a sole source research provider for the scope of services and expected deliverables to be provided through our membership subscription services. No other vendor offers these services, as they are proprietary and exclusive to Info-Tech's membership subscription offerings.

The following describes how Info-Tech provides exclusive services via our subscription offerings:

- Research Blueprints publications that are practical and built to execute on projects.
- A Research Taxonomy that is connected and provides comprehensive coverage.
- Content format that is visual and built upon framework-driven content.
- Analyst calls are unlimited and structured to be a series of calls to complete key initiatives.
- Guided Implementation services with unlimited advisory calls and touch points to guide members from project kick-off to completion.
- Our unique Concierge Services are high-impact, one-day consulting engagements.
- Benchmarking services are powerful diagnostic tools based on real data and included within memberships.
- Our Workshops are five-day facilitated engagements to solve member's biggest issues/most pressing projects and initiatives.
- Membership terms are designed to maximize usage and value.

Info-Tech will focus on providing best practice research to the Information Technology staff members at The City of Columbus, the IT division will in turn be a driving force of business value to the organization. Our research and advisory services across Applications, CIO, Infrastructure & Operations, Security, Project & Portfolio Management, Data and Business Intelligence, Enterprise Architecture and Vendor Management as well as Industry Specific technology silos will support a complex IT department responsible for a wide variety of tasks and services.

As a prospective member of Info-Tech's services, The City of Columbus cannot purchase the proposed membership for a lesser price than what is being offered through any third-party technology re-seller.

Sincerely,

R.E. Kukoly

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