

Quotation to Franklin County Municipal Courts

Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Quote Date: 11/16/2011
Quotation #: DLA15070A
Valid Until: 12/16/2011
Prepared By: Sergio Gutierrez
SFDC Deal Id: 3581139

Bill To:

Franklin County Municipal Courts
375 South High Street
Columbus, OH 43215

Description	Model Number	Quantity	Amount	Subtotal
QuickStart Bundle				
Dell Compellent SC040, 3.5 in. 6Gb SAS QuickStart	4Q6S35	1	\$9,350.00	\$9,350.00
<i>Dell Compellent Enclosure, SAS 6Gb, 3.5, 12-bay</i>				
<i>IO, SAS, 6Gb, 4 Wide-Port, PCI-E</i>				
<i>QuickStart Software Bundle</i>				
Dell Compellent SC040, 6Gb SAS Dual Controller Upgrade	4U6GS	1	\$4,675.00	\$4,675.00
<i>IO, SAS, 6Gb, 4 Wide-Port, PCI-E</i>				
<i>Dynamic Controllers Base License</i>				
Hardware & Drives				
C13 to C14, PDU Style, 12 AMP, 2 Ft., for Redundant PSUs	DEFAULT	8	\$35.00	\$280.00
6Gb SAS Cable, 2M	212A2F	8	\$66.00	\$528.00
2TB NL SAS 6Gb, 7.2K, 3.5 HDD	2TA35	12	\$1,210.00	\$14,520.00
450GB SAS 6Gb, 15K, 3.5 HDD	450A135	12	\$1,072.00	\$12,864.00
Dell Compellent Enclosure, SAS 6Gb, 3.5, 12-bay AOD	6GSE35	1	\$4,360.00	\$4,360.00
IO, FC4, 2 Port, PCI-E	F4X2SE	2	\$1,980.00	\$3,960.00
6Gb SAS Cable, 0.5M	HMSCE	2	\$66.00	\$132.00
Software				
Data Progression Expansion License	DAPRLIC	1	\$2,640.00	\$2,640.00
Dynamic Controllers Expansion License	DCNTLIC	1	\$0.00	\$0.00
Storage Center Core Expansion License	IRDCSCE	1	\$3,960.00	\$3,960.00
Data Progression Base License	SCDABL	1	\$6,600.00	\$6,600.00
Training				
Training Declined	NOTRAIN	1	\$0.00	\$0.00
Professional Services				
INSTR and IMPL of a Compellent Storage Array Environment, upto 4 hosts	INMSA04	1	\$3,928.00	\$3,928.00
Totals				
Power (Watts): 1,664.00	Discount Comments		QuickStart Bundle Total \$14,025.00	
Heat (BTUs): 6,330.00	5 year support term includes a 25% discount		Hardware Total \$36,644.00	
Rack Units: 10			Software Total \$13,200.00	
Weight (Lbs): 304			Onsite Support Total \$24,218.00	
FC (Raw TB): 0			Software Support Total \$23,383.00	
SATA (Raw TB): 0			Training Total \$0.00	
SSD (Raw TB): 0			Professional Services Total \$3,928.00	
SAS (Raw TB): 29.4			Subtotal \$115,388.00	
Total (Raw TB): 29.4			1. FCMC Standard Discounts = (\$28,849.50)	
			2. Trade-in allowance of (4) DAE units, 2-1TB arrays, 1-500GB array, 1-300GB array, plus Dell Investment = (\$26,625.55)	
			Grand Total \$59,922.95	

Item	Quantity	Unit Price	Total Price
QuickStart Bundle	1	\$14,025.00	\$14,025.00
Hardware	1	\$36,644.00	\$36,644.00
Software	1	\$13,200.00	\$13,200.00
Onsite Support	1	\$24,218.00	\$24,218.00
Software Support	1	\$23,383.00	\$23,383.00
Training	1	\$0.00	\$0.00
Professional Services	1	\$3,928.00	\$3,928.00
Subtotal			\$115,388.00
Discounts			(\$86,548.50)
Grand Total			\$28,839.50

the US Dollar currency.

***Support Term: 5 year

Licenses Agreement: Use of software items ("Licensed Products") is governed by the

Terms and Conditions: If this purchase is for your internal use and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Commercial Terms of Sale, which

trade secrets and constitute confidential and proprietary information. This information is made available to customers

prices in local currency prices and are necessary represent an offer to make an exchange. Due to the dynamic nature of foreign exchange markets, Dell may at