

Questions and Answers

1. Per our discussion with VMWare and reviewing our partnership agreement with OARNet, we would be in violation of our agreement by providing any other additional discounts outside of the set OARNet prices. This means that all OARNet partners will be providing the exact same price. Do you still want us to actually provide a formal pricing document? 2. Since all prices will be the same, what are the criteria for evaluation?

1. The city understands that it will receive OARnet's vmware pricing.
2. Expertise with vmware

City of Columbus, Dept. of Technology

Did VMware provide you with the master list of prices for the excel to fill in the section " VMware Suggested List Price"

No, but Carahsoft did with vmware and OarNet's approval.

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Section 3.1.2 Pricing & Discounting

In this section (3.1.2) there is a reference to discounting. Per the reselling agreement with OARnet all pricing quoted will be in alignment with established OARnet contracted pricing. Additional discounts on VMware software licenses procured in reference to the OARnet contract would be a violation of the agreement. Is the city aware of this contractual obligation?

Section 3.1.1 Term vs. Section 1.1 Scope

In section 3.1.1 the term referenced is July 1, 2019 through June 30, 2022. However, in section 1.1 Scope; the last sentence states "The proposed contract will be in place through June 30, 2021." Can the City please clarify the term of the Purchasing Agreement for RFQ012824?

There is not any additional information that the city can provide. The City expects the offeror to quote the current OarNet vmware pricing during the term specified.s

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