

September 7, 2022

To: Sam Orth III, Director and CIO, Department of Technology  
From: Brett Slater, Client Architect  
Subject: Columbus City Schools RedSky subscription

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The Department of Technology's Telephone Services team used the Formal Bid process to seek qualified resellers of the RedSky product with the intent to procure a subscription of MyE911 and E911 Anywhere services for the Columbus City Schools.

The Bid solicitation received four (4) responses:

- Princeton IT Solutions: \$105,949.20
- Communications Square LLC: \$135,920.00
- VCloud: \$103,446.05
- Data Connection Enterprise: \$105,917.44

VCloud offered the lowest proposal and I recommend that they be awarded with this contract.

Thank you and please contact me with any questions or concerns.

