

MEMORANDUM

TO: Paul Rakosky
Director of Finance and Management

FROM: Greg J. Davies
Director of Public Utilities

DATE: October 9, 2013

RE: BID RECOMMENDATION – Substation 125 Volt DC Battery System
BID PROPOSAL #SA005091

The Purchasing Office opened formal bids on September 12, 2013 for the purchase of a Substation 125 Volt DC Battery System for the Division of Power. Five (5) bids were received.

After a review of the bids, the Division of Power recommends the following:

Utility & Industrial Products, Inc. took exceptions to the Terms and Conditions and was deemed non-responsive.

Storage Battery System, LLC bid an alternate battery which did not meet the written specifications. The battery product quoted has a tubular-plate battery design versus the flat-plate battery design as specified in the written specifications.

The Division of Power is recommending an award to Eco-Battery, Inc. as the lowest, responsive and best bidder for Items 1 through 4 for an award amount of \$35,655.92. It should be noted that Eco-Battery, Inc. submitted a revised proposal page prior to the bid opening. The award recommendation is based on the revised proposal page and is reflected in the bid tabulation prepared by the Central Purchasing Office.

Thank you for your cooperation in this matter. Should you have any questions please contact Sue McQuirt at 645-7079.

