

February 25, 2021

TO: H. Samuel Orth, III, Director, Department of Technology

CC: Rick A. Wagner, Deputy Director, Department of Technology
Pamela H. OGrady, Deputy Director, Department of Technology

From: Rick A. Wagner, Deputy Director, Department of Technology

Through: Ihab Tadros, Assistant Director, Department of Technology

SUBJECT: Award Letter for DOT/Request for Proposal For Hardware, Software, and Implementation Services For Filer Refresh

The Department of Technology (DoT) through utilization of the Request for Proposal process under RFQ017029, received submissions from 4 offerors for the filer portion of this RFP. The offeror CDW-G provided three proposals with their submission. One in collaboration with Dell Technologies Inc. and two in collaboration with NetApp.

DoT evaluated all proposals from all offerors. The evaluation was performed in a structured two phase approach. The first phase evaluated offerors on RFP requirements only. The second phase evaluated each of the offeror's proposals according to technical requirements, quality, feasibility, competence, relevant project experience, and cost. These evaluation criteria were weighted as indicated in the RFP.

At the end of the phase two evaluation process, the offerors associated with the three proposals that had the highest overall total average evaluation score were asked to provide a best and final offer. DoT evaluated the three best and final offers and updated the overall total average score accordingly. As a result, DoT is recommending that the award be made to CDW-G's Dell Technologies Inc. Isilon based proposal as the best and final proposal as indicated by the scoring below.

OFFEROR	Average Score (Out of 100)
CDW-G/Dell Technologies Proposal	94.35
CDW-G/NetApp Option 1 Proposal	90.85
CDW-G/NetApp Option 2 Proposal	90.72
Pomeroy Proposal	87.18
TierPoint Proposal	84.79
CenturyLink/Lumen Proposal	62.22

