

**Information to be included in all Legislation authorizing entering into a Contract:**

- 1. The names, contract compliance no. & expiration date, location by City/State and status of all companies (NPO, MAJ, MBE, FBE, HL1, AS1, or MBR) submitting a competitive bid or submitting an RFP or RFSQ.**

<u>Name</u>	<u>C.C. No./Exp. Date</u>	<u>City/State</u>	<u>Status</u>
Sensus USA, Inc. NC	51-0338883 – 3/14/2024 MAJ	008960 Morrisville,	

(Note: I did not include the bidders under ORD #1024-2020 since this was an option selected as part of the negotiations for the CIP contract. This will be a sole source operating contract).

- 2. What type of bidding process was used (ITB, RFP, RFSQ, Competitive Bid).**

Section 329.18 was followed as part of the Enhanced Meter Project CIP which was legislated under ORD #1024-2020. After proposals were received, the SAAS contract and cost were negotiated and the department determined the price to be acceptable.

This contract was negotiated after a vendor was selected as part of the Enhanced Meter Project CIP legislated under ORD #1024-2020 so it is in the City's best interest to waive the competitive bidding provisions of City Code to enter in the operating contract with the same vendor.

- 3. List the ranking and order of all bidders.**

1. Sensus USA, Inc.

- 4. Complete address, contact name, phone number, and e-mail address for the successful bidder only.**

Sensus USA, Inc.  
637 Davis Drive  
Morrisville, NC 27560

Contact: Kristin Smith, Director of Sales – Key Accounts  
M: (215) 262-1488  
Kristin.smith@xylem.com

- 5. A full description of all work to be performed including a full description of work to be performed during any known phasing of the contract. The planning area should also be listed as well as any street or neighborhood names.**

The work is part of the Enhanced Meter Project CIP which was legislated under ORD #1024-2020. This legislation relates to ongoing software, hardware and maintenance of the system that is required as part of that project. During negotiations with the selected vendor, the

department determined that using a Software-as-a-service (SAAS) and Managed Services model which will include the vendor hosting all data and software on their computer servers as well as maintaining the system is in the best interest of the City and its customers.

Ordinance 1266-2020 was approved in July 2020 to accept the contract and provide \$250,000 in funding.

Ordinance 0626-2021 was approved in March 2021 to provide \$1,350,000 in funding through March 31, 2022.

Ordinance 1298-2022 was approved in June 2022 to provide \$250,000 in funding through March 31, 2023.

Ordinance 2929-2022 was approved in November 2022 to provide \$1,100,000 in funding through March 31, 2024.

This current request is planned and is to add \$650,000 in funding through March 31, 2025.

Planning area – 99 (Entire service area including suburbs)

**6. A narrative timeline for the contract including a beginning date, beginning and ending dates for known phases of the contract and a projected ending date.**

The term of this Contract shall begin on the Effective Date and shall continue through March 31, 2026 (the “Initial Term”). The Contract is subject to annual funding approval, which will require annually the authorization of Columbus City Council, the appropriation of additional funds by the Columbus City Auditor, and the execution of a contract renewal to increase the Maximum Obligation. Funding for the period beginning on the Effective Date through March 31, 2025 is the Maximum Obligation for this legislation. For future renewals, annual funding approval is anticipated to occur in February of 2025 during the Initial Term.

The City may, at its option, perform a contract modification under the same terms and conditions, for fifteen additional one-year terms after the Initial Term. Costs for these sole source renewals after the Initial Term will be negotiated at a future date.

**7. A narrative discussing the economic impact or economic advantages of the project; community outreach or input in the development of the project; and any environmental factors or advantages of the project.**

This operating contract is for the ongoing operation and maintenance of the system and software to ensure the system implemented as part of the Enhanced Meter Project is usable.

As legislated under ORD #1024-2020, the Enhanced Meter Project CIP will replace outdated and underperforming meters, install radio transmitting infrastructure to allow wireless readings relayed to the billing software at a central location, and provide an environmentally efficient way to read meters. The project will greatly enhance customer service capabilities, make improvements to operational efficiency, and provide increased revenue protection. There is

extensive community outreach included in the CIP contract. The project is also expected to have a positive environmental impact by reducing the number of vehicles on the road.

**8. An estimate of the full cost of the Contract including a separate estimate of any and all phases or proposed future contract modifications.**

Cost summary:

<b>2020 CONTRACT TOTAL</b>	<b>\$275,000.00</b>
<b>2021 CONTRACT TOTAL</b>	<b>\$1,350,000.00</b>
<b>2022 CONTRACT TOTAL</b>	<b>\$250,000.00</b>
<b>2023 CONTRACT TOTAL</b>	<b>\$1,100,000.00</b>
<b>2024 CONTRACT TOTAL</b>	<b>\$650,000.00</b>

Future anticipated needs under the Initial Term:

2025 Contract Renewal	\$1,600,000
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Future funding needs between 2026 – 2040 will be determined at a future date.

**9. Subconsultant information**

Oracle  
Red Clay