
CITY OF COLUMBUS - SOLE SOURCE INFORMATION FORM

TO ACCOMPANY LEGISLATION WHICH WAIVES
ANY PROVISIONS OF COLUMBUS CITY CODE CHAPTER 329.
(LIMIT YOUR RESPONSE TO THIS SHEET)

1. Verification of sole source: (Why no other individual or business entity is capable of supplying the needed item/service.)

- ☐ Sole source manufacturer/distributor.
- ☒ Sole distributor authorized for this territory.
- ☐ Patented product purchased for owner/developer.
- ☐ Sole company offering this unique service.
- ☐ Other:

2. Describe any effort to bid for alternate item (service or product) that is not provided by a sole source that would meet this need:

Alternate products were not considered; specific foam is being purchased as divisional/regional product standardization is paramount in ensuring firefighting capabilities are met without product failure. The combining of different types of foam can cause coagulation and failure of equipment, therefore a standard foam was chosen.

3. Describe efforts to determine/verify that the company is the sole source:

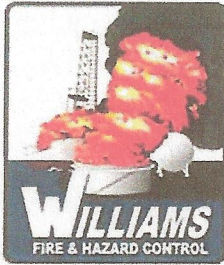
The manufacturer of the specified foam was contacted and verified that the vendor was the only authorized municipal distributor in Ohio.

4. Indicate how the price or fee structure was determined:

Informal quotes were solicited.

Ordinance No.: 0777-2011

Approved By: Authorized Approval on Corresponding Legislative File



Williams Fire & Hazard Control, Inc.®

P.O. Box 1359 Mauriceville, Texas 77626 USA

Toll Free: 800-231-4613 Fax: 409-745-3021

24-Hour Emergency Numbers:

409-727-2347 or 281-999-0276

www.williamsfire.com



April 17th, 2011

To whom it may concern:

Finley Fire Equipment, is the only authorized municipal distributor, for Williams Fire & Hazard Control Inc., in the state of Ohio. If you have any questions, please call.

Sincerely,

Don Leedy
Municipal sales manager
Williams Fire & Hazard Control, Inc.
651- 739- FOAM (3626)
don@williamsfire.com



5255 N State Route 60 NW * McConnelsville, Ohio 43756
800-545-3280 * 740-962-4328 * Fax 740-962-5422
www.finleyfire.com

May 16, 2011

City of Columbus Fire Dept.
Attn: Capt. Ringley
dringley@columbus.gov

Dear Capt. Ringley;

Finley Fire Equipment is pleased to quote the following foam pricing.

1 x 3 Thunderstorm Foam 4000 gallon @ \$37.50 a gallon	\$150,000.00
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Please note this foam is available in 5 gal. pail, 55 gal drums & totes.

Training Foam 2000 gallons @ \$8.50 a gallon	\$ 17,000.00
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Shipping is included, if you have any questions and would like to place this order please feel free to give me a call.

Thank you

BH/ *George Thomas*

George Thomas
Sales Representative
Finley Fire Equipment