

September 22, 2021

TO: H. Samuel Orth, III, Director, Department of Technology

CC: Rick A. Wagner, Deputy Director, Department of Technology
Pamela H. OGrady, Deputy Director, Department of Technology

From: Rick A. Wagner, Deputy Director, Department of Technology

Through: Ihab Tadros, Assistant Director, Department of Technology

SUBJECT: Award Letter for DOT/Request for Proposal For SMARTNet

The Department of Technology (DoT) through utilization of the Request for Quotation (RFQ) process under RFQ019686, received submissions from 5 offerors for the Cisco SMARTNet renewal. Three of the offerors were deemed non-responsive. Two because they did not provide pricing for non-compliance items as requested in the question and answer portion of the RFQ. DoT worked with Cisco to bring two of the serial numbers back into compliance. One offeror did not provide an Attachment A.

DoT evaluated responses from the remaining two offerors. The evaluation was performed in a structured approach based exclusively on total cost. As a result, DoT is recommending that the award be made to SoftChoice as they provided the lowest overall total cost.

OFFEROR	Total Cost
ITSAAVY	Non-responsive
SOFTCHOICE	\$236,597.59
CDW-G	\$240,445.39
BROWN	Non-responsive
GOVCONNECTION	Non-responsive

