

RESUME

CHARLES A. TURNER, III
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EDUCATION

MCP, 1972, The Ohio State University, Colleges of Engineering, and Medicine; Departments of City Planning and Preventive Medicine. Awarded **Masters of City Planning** with emphasis in Health Planning. Thesis Subject: "*Regional Hospital Facility Distribution in Franklin County, Ohio; Planned or Chance?*"

BA, 1967, The Ohio State University, College of Arts and Sciences; Major in International studies specializing in the Latin American area and the Spanish language.

WORK EXPERIENCE

1987 **Vice Pres.**, Managed Care & Payor Relations, Mount Carmel Health System
TO and previous additionally **Chief Operating Officer**, HealthRESPONSE IPA.
MAR 2009

JOB RESPONSIBILITIES

- Corporate Managed Care Vice President of a not-for-profit holding corporation with four acute care hospitals, four outpatient surgery facilities, an employed physician group, urgent care, many other multiple joint venture companies and over 1,000 inpatient beds.
- Served as Chief Operating Officer of an Independent Practice Association (IPA) representing over 900 practicing physicians.
- Responsible for ongoing relationships between the hospitals, an MSO, a PHO and multiple care continuum businesses. Represent all the components of the Integrated Delivery System to all payors. Had signature authority for all corporate managed care contracts.
- Supervised a staff of fourteen involved in Contract Negotiations, Variance Analysis, Medical Necessity Denial Appeals (five nurses), and contract/payment management.
- Successfully negotiated and renegotiated managed care agreements for both facility and physician services with hundreds of insurers, HMOs, TPAs, PPOs, and directly with self-insured employers.
- Managed and directed a Utilization Review/Quality Assurance program full time QA/UR RNs and a Medical Director. This program provided pre-admission certification, concurrent utilization review, second opinion referral, large case management and pharmacy plan utilization review for both the IDS components and outside payors.
- Represented System as the lead witness in multiple contract legal disputes and arbitrations.

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- 1986-87 **Executive Director**, The Travelers Health Network (The Travelers Insurance Company) of Central and Southwest Ohio (Columbus, Dayton and Cincinnati, Ohio), and Northern Kentucky.
- Developed and managed three preferred provider organization networks (PPOs).
 - Supervised Staff in two regional offices -- Columbus and Cincinnati.
 - Negotiated and signed contracts with twenty-one hospitals.
 - Recruited and signed over 1,400 primary care and specialty physicians.
- 1981-86 **Executive Director**, The Coalition for Cost Effective Health Services, Columbus, Ohio. As a planning and management consultant to the Columbus Area Chamber of Commerce, I was primarily responsible for the establishment of this organization, and was appointed as its first Chief Executive Officer. This high profile, broad based community coalition, had over 160 members representing business, industry, hospitals, medicine, and government. Also served concurrently as Administrative Counsel to the Franklin County Hospital Commission, an issuer of general obligation and tax exempt revenue bonds.
- 1972-81 **Associate Director** for Planning and Project Review, The Mid-Ohio Health Planning Federation, Columbus, Ohio. Directly managed all planning and review functions carried out by this Health Systems Agency covering 15 Ohio Counties with a population of 1.2 million. This included the development of a Health Systems Plan. Had direct lead responsibility for the review of over 300 Certificate of Need Applications and represented the agency regularly in adjudicative hearings and court appearances.
- 1970-72 **Research Assistant** for the Ohio Department of Health, and the Columbus Hospital Federation.
- 1968-69 **Enlisted Volunteer**, The United States Army. Qualified as Light Weapons Infantryman and Combat Medical Corpsman, Achieved rank of Specialist Fifth Class (Sergeant). Awarded Army Commendation Medal for Meritorious Service and Good Conduct Medal. Qualified as Spanish language translator.

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PROFESSIONAL ACTIVITIES

Past President of the Governing Board, The Diocesan Child Guidance Centers, Catholic Diocese of Columbus, Ohio.

Member and Secretary of the Franklin County Hospital Commission – Hospital Bonds Issuance Authority (Appointed by Franklin County Commissioners)

Past Member of the Board of Directors, EV Benefits, Inc., a Third Party Administrator and benefits consultant company.

Past President, Board of Health of the Bexley Local Health District, Bexley, Ohio.

Twice elected Village Councilman, Incorporated Village of Chesterville, Ohio.

Past Vice Chairman, Selective Service Board Number 42, United States Selective Service System. (Presidential Appointment). Served twenty years maximum service.

Chairman, City of Columbus Horticultural Commission; (Mayoral Appointment) and President, Columbus Park of Roses Foundation (Recognized by USA Today as one of ten best Rose Gardens in the world.)

Visiting faculty in the School of Allied Medical Professions and Department of Preventive Medicine of The Ohio State University College of Medicine.

Member and Past President, Whitehall/Bexley Rotary Club. President of the Whitehall/Bexley Rotary Foundation.

SAMPLE PUBLICATIONS

"The Physician/Hospital Symbiosis", The Bulletin, Journal of the Academy of Medicine of Columbus and Franklin County, Volume 54, Number 1, January 1, 1988, pp. 7-10. Also reprinted in Business First, August 1, 1988, pg. 5.

"The Unhealthy Approach to Hospital Siting", with Carl Adrianopoli, Planning Magazine, Journal of the American Planning Association, volume 46, No. 6, June 1980, pp. 22-25.

Joint and Partial authorship of many reports and studies including: "Guidelines for Extended Long Term Care Facility Planning and Review"; "Mid-Ohio Health Systems Plan"; "A Report on Extracorporeal Shock Wave Lithotripsy"; "A Community Plan for Nuclear Magnetic Resonance Imaging Scanning" etc.

REFERENCES PROVIDED ON REQUEST