

**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

*Available Products & Pricing Subject to Change*

Description	SKU	VMware Suggested List Price	Offeror Price
VMware App Volumes Advanced 100 Pack (CCU)	AV-ADVC-100-C	\$ 15,450.00	\$ 5,550.00
Production Support/Subscription for VMware App Volumes Advanced 100 Pack (CCU) for 1 year	AV-ADVC-100-P-SSS-C	\$ 3,863.00	\$ 1,852.50
VMware App Volumes Advanced 10 Pack (CCU)	AV-ADVC-10-C	\$ 1,545.00	\$ 555.00
Production Support/Subscription for VMware App Volumes Advanced 10 Pack (CCU) for 1 year	AV-ADVC-10-P-SSS-C	\$ 386.00	\$ 185.25
Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 100 Pack (CCU)	AV-ADV-ENTC100-UG-C	\$ 3,410.00	\$ 1,221.00
Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 10 Pack (CCU)	AV-ADV-ENTC10-UG-C	\$ 341.00	\$ 122.10
Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 100 Pack (Named Users)	AV-ADV-ENTN100-UG-C	\$ 2,310.00	\$ 814.00
Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 10 Pack (Named Users)	AV-ADV-ENTN10-UG-C	\$ 231.00	\$ 81.40
VMware App Volumes Advanced 100 Pack (Named Users)	AV-ADV-100-C	\$ 10,250.00	\$ 3,700.00
Production Support/Subscription for VMware App Volumes Advanced 100 Pack (Named Users) for 1 year	AV-ADV-100-P-SSS-C	\$ 2,563.00	\$ 1,235.00
VMware App Volumes Advanced 10 Pack (Named Users)	AV-ADV-10-C	\$ 1,025.00	\$ 370.00
Production Support/Subscription for VMware App Volumes Advanced 10 Pack (Named Users) for 1 year	AV-ADV-10-P-SSS-C	\$ 256.00	\$ 123.50
VMware App Volumes Enterprise 100 Pack (CCU)	AV-ENTC-100-C	\$ 18,550.00	\$ 6,660.00
Production Support/Subscription for VMware App Volumes Enterprise 100 Pack (CCU) for 1 year	AV-ENTC-100-P-SSS-C	\$ 4,638.00	\$ 2,223.00
VMware App Volumes Enterprise 10 Pack (CCU)	AV-ENTC-10-C	\$ 1,855.00	\$ 666.00
Production Support/Subscription for VMware App Volumes Enterprise 10 Pack (CCU) for 1 year	AV-ENTC-10-P-SSS-C	\$ 464.00	\$ 222.30
VMware App Volumes Enterprise 100 Pack (Named Users)	AV-ENTN-100-C	\$ 12,350.00	\$ 4,440.00
Production Support/Subscription for VMware App Volumes Enterprise 100 Pack (Named Users) for 1 year	AV-ENTN-100-P-SSS-C	\$ 3,088.00	\$ 1,482.00
VMware App Volumes Enterprise 10 Pack (Named Users)	AV-ENTN-10-C	\$ 1,235.00	\$ 444.00
Production Support/Subscription for VMware App Volumes Enterprise 10 Pack (Named Users) for 1 year	AV-ENTN-10-P-SSS-C	\$ 309.00	\$ 148.20
Upgrade: VMware App Volumes Standard to App Volumes Advanced: 100 Pack (CCU)	AV-STD-ADVC100-UG-C	\$ 6,765.00	\$ 2,442.00
Upgrade: VMware App Volumes Standard to App Volumes Advanced: 10 Pack (CCU)	AV-STD-ADVC10-UG-C	\$ 677.00	\$ 244.20
Upgrade: VMware App Volumes Standard to App Volumes Advanced: 100 Pack (Named Users)	AV-STD-ADV-100-UG-C	\$ 4,455.00	\$ 1,628.00
Upgrade: VMware App Volumes Standard to App Volumes Advanced: 10 Pack (Named Users)	AV-STD-ADV-10-UG-C	\$ 446.00	\$ 162.80
VMware App Volumes Standard 100 Pack (CCU)	AV-STDC-100-C	\$ 9,300.00	\$ 3,330.00
Production Support/Subscription for VMware App Volumes Standard 100 Pack (CCU) for 1 year	AV-STDC-100-P-SSS-C	\$ 2,325.00	\$ 1,111.50
VMware App Volumes Standard 10 Pack (CCU)	AV-STDC-10-C	\$ 930.00	\$ 333.00
Production Support/Subscription for VMware App Volumes Standard 10 Pack (CCU) for 1 year	AV-STDC-10-P-SSS-C	\$ 233.00	\$ 111.15
Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 100 Pack (CCU)	AV-STD-ENTC100-UG-C	\$ 10,175.00	\$ 3,663.00
Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 10 Pack (CCU)	AV-STD-ENTC10-UG-C	\$ 1,018.00	\$ 366.30
Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 100 Pack (Named Users)	AV-STD-ENTN100-UG-C	\$ 6,765.00	\$ 2,442.00
Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 10 Pack (Named Users)	AV-STD-ENTN10-UG-C	\$ 677.00	\$ 244.20
VMware App Volumes Standard 100 Pack (Named Users)	AV-STDN-100-C	\$ 6,200.00	\$ 2,220.00
Production Support/Subscription for VMware App Volumes Standard 100 Pack (Named Users) for 1 year	AV-STDN-100-P-SSS-C	\$ 1,550.00	\$ 741.00
VMware App Volumes Standard 10 Pack (Named Users)	AV-STDN-10-C	\$ 620.00	\$ 222.00
Production Support/Subscription for VMware App Volumes Standard 10 Pack (Named Users) for 1 year	AV-STDN-10-P-SSS-C	\$ 155.00	\$ 74.10
VMware Business Critical Support Option - non-ELA, 1 Year	BCS-SUP-C	\$ 60,000.00	\$ 60,000.00
VMware vRealize Automation 6 Development Kit - per Instance	CA6-DEVK-C	\$ 20,550.00	\$ 7,400.00
Production Support/Subscription VMware vRealize Automation 6 Development Kit - per Instance for 1 year	CA6-DEVK-P-SSS-C	\$ 5,138.00	\$ 2,470.00
VMware Cloud Foundation Advanced (Per CPU)	CF-ADV-C	\$ 20,895.00	\$ 7,398.15
Production Support/Subscription for VMware Cloud Foundation Advanced (Per CPU) for 1 year	CF-ADV-P-SSS-C	\$ 5,995.00	\$ 2,469.35
Add on to VMware vSphere 6 to VMware Private Cloud for External Storage Advanced Stack (Per CPU)	CF-B1-PCES-ADV-C	\$ 13,625.00	\$ 4,717.50
Production Support/Subscription for Add on to VMware vSphere 6 to VMware Private Cloud for External Storage Advanced Stack (Per CPU)	CF-B1-PCES-ADV-P-SSS-C	\$ 3,683.75	\$ 1,913.60
Add on to VMware vSphere 6 to VMware Private Cloud for External Storage Enterprise Stack (Per CPU)	CF-B1-PCES-ENT-C	\$ 15,585.00	\$ 5,746.10
Production Support/Subscription for Add on to VMware vSphere 6 to VMware Private Cloud for External Storage Enterprise Stack (Per CPU)	CF-B1-PCES-ENT-P-SSS-C	\$ 4,347.50	\$ 2,222.35
Add on to VMware vSphere 6 to VMware Private Cloud for External Storage Standard Stack (Per CPU)	CF-B1-PCES-STD-C	\$ 10,625.00	\$ 3,564.95
Production Support/Subscription for Add on to VMware vSphere 6 to VMware Private Cloud for External Storage Standard Stack (Per CPU)	CF-B1-PCES-STD-P-SSS-C	\$ 2,658.75	\$ 1,621.10
Add on to VMware vSphere 6 to complete VMware Cloud Foundation Advanced Stack (Per CPU)	CF-B1-VS6-ADV-C	\$ 18,405.00	\$ 6,495.35
Production Support/Subscription for Add on to VMware vSphere 6 to complete VMware Cloud Foundation Advanced Stack (Per CPU)	CF-B1-VS6-ADV-P-SSS-C	\$ 5,096.25	\$ 2,469.35
Add on to VMware vSphere 6 to complete VMware Cloud Foundation Enterprise Stack (Per CPU)	CF-B1-VS6-ENT-C	\$ 21,895.00	\$ 8,084.50
Production Support/Subscription for Add on to VMware vSphere 6 to complete VMware Cloud Foundation Enterprise Stack (Per CPU)	CF-B1-VS6-ENT-P-SSS-C	\$ 6,145.00	\$ 2,963.35
Add on to VMware vSphere 6 to complete VMware Cloud Foundation Standard Stack (Per CPU)	CF-B1-VS6-STD-C	\$ 15,055.00	\$ 5,252.15
Production Support/Subscription for Add on to VMware vSphere 6 to complete VMware Cloud Foundation Standard Stack (Per CPU)	CF-B1-VS6-STD-P-SSS-C	\$ 4,071.25	\$ 2,098.85
Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Advanced Stack (Per CPU)	CF-B2-VS6-ADV-C	\$ 14,695.00	\$ 5,118.95
Production Support/Subscription for Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Advanced Stack (Per CPU)	CF-B2-VS6-ADV-P-SSS-C	\$ 4,067.50	\$ 2,469.35

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Description	SKU	VMware Suggested List Price	Offeror Price
Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Enterprise Stack (Per CPU)	CF-B2-VS6-ENT-C	\$ 16,865.00	\$ 6,212.67
Production Support/Subscription for Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Enterprise Stack (Per CPU) for 1 year	CF-B2-VS6-ENT-P-SSS-C	\$ 4,731.25	\$ 2,963.35
Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Standard Stack (Per CPU)	CF-B2-VS6-STD-C	\$ 11,255.00	\$ 3,838.75
Production Support/Subscription for Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Standard Stack (Per CPU) for 1 year	CF-B2-VS6-STD-P-SSS-C	\$ 3,042.50	\$ 2,098.85
Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Advanced Stack (Per CPU)	CF-B3-VS6-ADV-C	\$ 13,445.00	\$ 4,991.67
Production Support/Subscription for Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Advanced Stack (Per CPU) for 1 year	CF-B3-VS6-ADV-P-SSS-C	\$ 3,722.50	\$ 2,469.35
Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Enterprise Stack (Per CPU)	CF-B3-VS6-ENT-C	\$ 14,335.00	\$ 5,769.04
Production Support/Subscription for Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Enterprise Stack (Per CPU) for 1 year	CF-B3-VS6-ENT-P-SSS-C	\$ 4,021.25	\$ 2,963.35
Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Standard Stack (Per CPU)	CF-B3-VS6-STD-C	\$ 9,975.00	\$ 3,707.77
Production Support/Subscription for Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Standard Stack (Per CPU) for 1 year	CF-B3-VS6-STD-P-SSS-C	\$ 2,697.50	\$ 2,098.85
Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Advanced Stack (Per CPU)	CF-B4-VS6-ADV-C	\$ 11,235.00	\$ 3,826.91
Production Support/Subscription for Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Advanced Stack (Per CPU) for 1 year	CF-B4-VS6-ADV-P-SSS-C	\$ 3,110.00	\$ 2,469.35
Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Enterprise Stack (Per CPU)	CF-B4-VS6-ENT-C	\$ 14,825.00	\$ 5,444.92
Production Support/Subscription for Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Enterprise Stack (Per CPU) for 1 year	CF-B4-VS6-ENT-P-SSS-C	\$ 4,158.75	\$ 2,963.35
Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Standard Stack (Per CPU)	CF-B4-VS6-STD-C	\$ 11,235.00	\$ 3,826.91
Production Support/Subscription for Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Standard Stack (Per CPU) for 1 year	CF-B4-VS6-STD-P-SSS-C	\$ 3,110.00	\$ 2,098.85
VMware Cloud Foundation Basic (Per CPU)	CF-CPU-B1-C	\$ 13,235.00	\$ 4,987.60
Production Support/Subscription for VMware Cloud Foundation Basic (Per CPU) for 1 year	CF-CPU-B1-P-SSS-C	\$ 3,310.00	\$ 1,664.65
Add on to VMware vSphere 6 to complete VMware Cloud Foundation Basic Stack (Per CPU)	CF-CPU-B2-C	\$ 9,645.00	\$ 3,694.45
Production Support/Subscription for Add on to VMware vSphere 6 to complete VMware Cloud Foundation Basic Stack (Per CPU) for 1 year	CF-CPU-B2-P-SSS-C	\$ 2,411.25	\$ 1,233.05
VMware Cloud Foundation Enterprise (Per CPU)	CF-ENT-C	\$ 23,995.00	\$ 8,878.15
Production Support/Subscription for VMware Cloud Foundation Enterprise (Per CPU) for 1 year	CF-ENT-P-SSS-C	\$ 7,043.75	\$ 2,963.35
VMware Private Cloud for External Storage Advanced (Per CPU)	CF-PCES-ADV-C	\$ 16,495.00	\$ 5,733.15
Production Support/Subscription for VMware Private Cloud for External Storage Advanced (Per CPU) for 1 year	CF-PCES-ADV-P-SSS-C	\$ 4,582.50	\$ 1,913.60
VMware Private Cloud for External Storage Enterprise (Per CPU)	CF-PCES-ENT-C	\$ 17,995.00	\$ 6,658.15
Production Support/Subscription for VMware Private Cloud for External Storage Enterprise (Per CPU) for 1 year	CF-PCES-ENT-P-SSS-C	\$ 5,246.25	\$ 2,222.35
VMware Private Cloud for External Storage Standard (Per CPU)	CF-PCES-STD-C	\$ 14,225.00	\$ 4,856.25
Production Support/Subscription for VMware Private Cloud for External Storage Standard (Per CPU) for 1 year	CF-PCES-STD-P-SSS-C	\$ 3,557.50	\$ 1,621.10
VMware SDDC Manager 3 for Desktop 100 pack (Per CCU)	CF-SDDC3-M100-C	\$ 3,085.00	\$ 1,110.00
Production Support/Subscription for VMware SDDC Manager 3 for Desktop 100 pack (Per CCU) for 1 year	CF-SDDC3-M100-P-SSS-C	\$ 771.00	\$ 370.50
VMware SDDC Manager 3 for Desktop 10 pack (Per CCU)	CF-SDDC3-M10-C	\$ 309.00	\$ 111.00
Production Support/Subscription for VMware SDDC Manager 3 for Desktop 10 pack (Per CCU) for 1 year	CF-SDDC3-M10-P-SSS-C	\$ 77.00	\$ 37.05
VMware SDDC Manager 3 (Per CPU)	CF-SDDC3-MAC-C	\$ 1,535.00	\$ 553.15
Production Support/Subscription for VMware SDDC Manager 3 (Per CPU) for 1 year	CF-SDDC3-MAC-P-SSS-C	\$ 384.00	\$ 184.60
VMware Cloud Foundation Standard (Per CPU)	CF-STD-C	\$ 17,895.00	\$ 6,288.15
Production Support/Subscription for VMware Cloud Foundation Standard (Per CPU) for 1 year	CF-STD-P-SSS-C	\$ 4,970.00	\$ 2,098.85
VMware Cloud Foundation for VDI: SDDC Manager, NSX DC ADV, and Horizon ENT 100 pack (Per CCU)	CF-VD-B1-100-C	\$ 73,340.00	\$ 25,715.00
Production Support/Subscription for VMware Cloud Foundation for VDI: SDDC Manager, NSX DC ADV, and Horizon ENT 100 pack (Per CCU) for 1 year	CF-VD-B1-100-P-SSS-C	\$ 18,333.75	\$ 8,583.25
VMware Cloud Foundation for VDI: SDDC Manager, NSX DC ADV, and Horizon ENT 10 pack (Per CCU)	CF-VD-B1-10-C	\$ 7,334.00	\$ 2,571.50
Production Support/Subscription for VMware Cloud Foundation for VDI: SDDC Manager, NSX DC ADV, and Horizon ENT 10 pack (Per CCU) for 1 year	CF-VD-B1-10-P-SSS-C	\$ 1,833.50	\$ 858.33
VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ADV w/o Horizon ENT 100 pack (per CCU)	CF-VD-B2-100-C	\$ 14,090.00	\$ 4,440.00
Production Support/Subscription for VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ADV w/o Horizon ENT 100 pack (per CCU) for 1 year	CF-VD-B2-100-P-SSS-C	\$ 3,521.25	\$ 1,482.00
VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ADV w/o Horizon ENT 10 pack (per CCU)	CF-VD-B2-10-C	\$ 1,409.00	\$ 444.00
Production Support/Subscription for VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ADV w/o Horizon ENT 10 pack (per CCU) for 1 year	CF-VD-B2-10-P-SSS-C	\$ 352.25	\$ 148.20
VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ENT+ w/o Horizon ENT 100 pack (Per CCU)	CF-VD-B3-100-C	\$ 20,090.00	\$ 6,290.00
Production Support/Subscription for VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ENT+ w/o Horizon ENT 100 pack (Per CCU) for 1 year	CF-VD-B3-100-P-SSS-C	\$ 5,021.25	\$ 2,099.50
VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ENT+ w/o Horizon ENT 10 pack (Per CCU)	CF-VD-B3-10-C	\$ 2,009.00	\$ 629.00
Production Support/Subscription for VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ENT+ w/o Horizon ENT 10 pack (Per CCU) for 1 year	CF-VD-B3-10-P-SSS-C	\$ 502.25	\$ 209.95
VMware vCloud Suite 2018 Advanced	CL18-ADV-C	\$ 8,495.00	\$ 2,958.15
Production Support/Subscription for VMware vCloud Suite 2018 Advanced for 1 year	CL18-ADV-P-SSS-C	\$ 2,124.00	\$ 987.35
Upgrade: VMware vSphere 6 Enterprise to vCloud Suite 2018 Advanced	CL18-ENT-ADV-UG-C	\$ 7,138.00	\$ 2,636.25
VMware vCloud Suite 2018 Enterprise	CL18-ENT-C	\$ 9,995.00	\$ 3,513.15
Upgrade: VMware vSphere 6 Enterprise to vCloud Suite 2018 Enterprise	CL18-ENT-ENT-UG-C	\$ 8,638.00	\$ 3,191.25
Production Support/Subscription for VMware vCloud Suite 2018 Enterprise for 1 year	CL18-ENT-P-SSS-C	\$ 2,499.00	\$ 1,172.60
Upgrade: VMware vSphere 6 Enterprise to vCloud Suite 2018 Standard	CL18-ENT-STD-UG-C	\$ 4,538.00	\$ 1,674.25

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Upgrade: VMware vSphere 6 Enterprise Plus to vCloud Suite 2018 Advanced	CL18-EPL-ADV-UG-C	\$ 6,445.00	\$ 2,384.65
Upgrade: VMware vSphere 6 Enterprise Plus to vCloud Suite 2018 Enterprise	CL18-EPL-ENT-UG-C	\$ 7,945.00	\$ 2,939.65
Upgrade: VMware vSphere 6 Enterprise Plus to vCloud Suite 2018 Standard	CL18-EPL-STD-UG-C	\$ 3,845.00	\$ 1,422.65
Upgrade: VMware vSphere 6 Standard to vCloud Suite 2018 Advanced	CL18-STD-ADV-UG-C	\$ 8,250.00	\$ 2,971.10
VMware vCloud Suite 2018 Standard	CL18-STD-C	\$ 5,895.00	\$ 2,033.15
Upgrade: VMware vSphere 6 Standard to vCloud Suite 2018 Enterprise	CL18-STD-ENT-UG-C	\$ 9,900.00	\$ 3,581.60
Production Support/Subscription for VMware vCloud Suite 2018 Standard for 1 year	CL18-STD-P-SSS-C	\$ 1,474.00	\$ 678.60
Upgrade: VMware vSphere 6 Standard to vCloud Suite 2018 Standard	CL18-STD-STD-UG-C	\$ 5,390.00	\$ 1,912.90
Production Support/Subscription for vCloud Networking and Security Advanced (25 VM Pack) for 1 year	CL5-NSADV25-P-SSS-C	\$ 1,610.00	\$ 772.20
Production Support/Subscription for vCloud Networking and Security Standard (25 VM Pack) for 1 year	CL5-NSSTD25-P-SSS-C	\$ 966.00	\$ 463.45
Production Support/Subscription for VMware App Volumes 100 Pack (CCU) for 1 year	CV-CCU-100-P-SSS-C	\$ 3,863.00	\$ 1,852.50
Production Support/Subscription for VMware App Volumes 10 Pack (CCU) for 1 year	CV-CCU-10-P-SSS-C	\$ 386.00	\$ 185.25
VMware Fusion 11 Pro, ESD	FUS11-PRO-C	\$ 159.99	\$ 59.20
Upgrade: VMware Fusion 8.x, Fusion 8.x Pro, Fusion 10.x, Fusion 10x Pro to Fusion 11 Pro, ESD	FUS11-PRO-UG-C	\$ 119.99	\$ 44.40
VMware HCI Kit 6 Advanced (Per CPU)	HCI-ADV-CPU-C	\$ 7,710.00	\$ 2,771.30
Production Support/Subscription for VMware HCI Kit 6 Advanced (Per CPU) for 1 year	HCI-ADV-CPU-P-SSS-C	\$ 1,928.00	\$ 924.95
VMware HCI Acceleration Kit 6 (Per CPU)	HCI-AK-CPU-C	\$ 8,085.00	\$ 2,905.43
Production Support/Subscription for VMware HCI Acceleration Kit 6 (Per CPU) for 1 year	HCI-AK-CPU-P-SSS-C	\$ 2,892.00	\$ 969.78
Production Support/Subscription for VMware HCI Kit 6 Enterprise (Per CPU) for 1 year	HCI-ENT-CPU-P-SSS-C	\$ 2,313.00	\$ 1,221.35
VMware HCI Kit 6 for Remote Office Branch Office Advanced (25 VM pack)	HCI-RBAD-25VM-C	\$ 25,185.00	\$ 9,065.00
Production Support/Subscription for VMware HCI Kit 6 for Remote Office Branch Office Advanced (25 VM pack)	HCI-RBAD-25VM-P-SSS-C	\$ 6,296.00	\$ 3,025.75
VMware HCI Kit 6 for Remote Office Branch Office Standard (25 VM pack)	HCI-RBST-25VM-C	\$ 15,935.00	\$ 5,735.00
Production Support/Subscription for VMware HCI Kit 6 for Remote Office Branch Office Standard (25 VM pack)	HCI-RBST-25VM-P-SSS-C	\$ 3,984.00	\$ 1,914.25
VMware HCI Kit 6 Standard (Per CPU)	HCI-STD-CPU-C	\$ 3,560.00	\$ 1,291.30
Production Support/Subscription for VMware HCI Kit 6 Standard (Per CPU) for 1 year	HCI-STD-CPU-P-SSS-C	\$ 964.00	\$ 431.02
VMware Healthcare Critical Support - non ELA, 1 year	HCS-SUP-C	\$ 80,000.00	\$ 80,000.00
VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN	HZ7-A100-AERC-C	\$ 30,850.00	\$ 11,100.00
Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN	HZ7-A100-AERC-P-SSS-C	\$ 7,713.00	\$ 3,705.00
VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN	HZ7-A10-AERC-C	\$ 3,085.00	\$ 1,110.00
Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN	HZ7-A10-AERC-P-SSS-C	\$ 771.00	\$ 370.50
Upgrade: VMware Horizon Advanced Add-on: 100 pack (CCU) to VMware Horizon 7 Advanced Edition: 100 Pack (CCU)	HZ7-ADA-ADC100-UG-C	\$ 11,330.00	\$ 4,070.00
Upgrade: VMware Horizon Advanced Add-on: 10 pack (CCU) to VMware Horizon 7 Advanced Edition: 10 Pack (CCU)	HZ7-ADA-ADC10-UG-C	\$ 1,133.00	\$ 407.00
Upgrade: VMware Horizon Advanced Add-on: 100 pack (Named Users) to VMware Horizon 7 Advanced Edition: 100 Pack (Named Users)	HZ7-ADA-ADN100-UG-C	\$ 5,720.00	\$ 2,035.00
Upgrade: VMware Horizon Advanced Add-on: 10 pack (Named Users) to VMware Horizon 7 Advanced Edition: 10 Pack (Named Users)	HZ7-ADA-ADN10-UG-C	\$ 572.00	\$ 203.50
Upgrade: VMware Horizon Advanced Add-on: 100 pack (CCU) to VMware Horizon 7 Enterprise Edition: 100 Pack (CCU)	HZ7-ADA-ENC100-UG-C	\$ 31,240.00	\$ 11,192.50
Upgrade: VMware Horizon Advanced Add-on: 10 pack (CCU) to VMware Horizon 7 Enterprise Edition: 10 Pack (CCU)	HZ7-ADA-ENC10-UG-C	\$ 3,124.00	\$ 1,119.25
Upgrade: VMware Horizon Advanced Add-on: 100 pack (Named Users) to VMware Horizon 7 Enterprise Edition: 100 Pack (Named Users)	HZ7-ADA-ENN100-UG-C	\$ 17,050.00	\$ 6,105.00
Upgrade: VMware Horizon Advanced Add-on: 10 pack (Named Users) to VMware Horizon 7 Enterprise Edition: 10 Pack (Named Users)	HZ7-ADA-ENN10-UG-C	\$ 1,705.00	\$ 610.50
VMware Horizon 7 Advanced : 100 Pack (CCU)	HZ7-ADC-100-C	\$ 41,150.00	\$ 14,800.00
Production Support/Subscription for VMware Horizon 7 Advanced : 100 Pack (CCU) for 1 year	HZ7-ADC-100-P-SSS-C	\$ 10,288.00	\$ 4,940.00
VMware Horizon 7 Advanced : 10 Pack (CCU)	HZ7-ADC-10-C	\$ 4,115.00	\$ 1,480.00
Production Support/Subscription for VMware Horizon 7 Advanced : 10 Pack (CCU) for 1 year	HZ7-ADC-10-P-SSS-C	\$ 1,029.00	\$ 494.00
Upgrade: VMware Horizon Advanced (100 Pack CCU) to Horizon Enterprise (100 Pack CCU)	HZ7-ADC-ENC-100-UG-C	\$ 19,853.00	\$ 4,070.00
Upgrade: VMware Horizon Advanced (10 Pack CCU) to Horizon Enterprise (10 Pack CCU)	HZ7-ADC-ENC-10-UG-C	\$ 1,984.00	\$ 407.00
VMware Horizon 7 Advanced : 100 Pack (Named Users)	HZ7-ADN-100-C	\$ 25,750.00	\$ 9,250.00
Production Support/Subscription for VMware Horizon 7 Advanced : 100 Pack (Named Users) for 1 year	HZ7-ADN-100-P-SSS-C	\$ 6,438.00	\$ 3,087.50
VMware Horizon 7 Advanced : 10 Pack (Named Users)	HZ7-ADN-10-C	\$ 2,575.00	\$ 925.00
Production Support/Subscription for VMware Horizon 7 Advanced : 10 Pack (Named Users) for 1 year	HZ7-ADN-10-P-SSS-C	\$ 644.00	\$ 308.75
VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN	HZ7-ADN-A100-C	\$ 20,550.00	\$ 7,400.00
Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN	HZ7-ADN-A100-P-SSS-C	\$ 5,138.00	\$ 2,470.00
VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN	HZ7-ADN-A10-C	\$ 2,055.00	\$ 740.00
Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN	HZ7-ADN-A10-P-SSS-C	\$ 514.00	\$ 247.00
Upgrade: VMware Horizon Advanced (100 Pack Named Users) to Horizon 7 Enterprise (100 Pack Named Users)	HZ7-ADN-ENN-100-UG-C	\$ 11,352.00	\$ 2,035.00
Upgrade: VMware Horizon Advanced (10 Pack Named Users) to Horizon 7 Enterprise (10 Pack Named Users)	HZ7-ADN-ENN-10-UG-C	\$ 1,135.00	\$ 203.50
VMware Horizon Apps Advanced, v7 : 100 Pack (CCU)	HZ7-AP-ADC100-C	\$ 33,450.00	\$ 12,025.00

**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

*Available Products & Pricing Subject to Change*

Description	SKU	VMware Suggested List Price	Offeror Price
Production Support/Subscription for VMware Horizon Apps Advanced, v7 : 100 Pack (CCU) for 1 year	HZ7-AP-ADC100-P-SSS-C	\$ 8,363.00	\$ 5,281.25
VMware Horizon Apps Advanced, v7 : 10 Pack (CCU)	HZ7-AP-ADC10-C	\$ 3,345.00	\$ 1,202.50
Production Support/Subscription for VMware Horizon Apps Advanced, v7 : 10 Pack (CCU) for 1 year	HZ7-AP-ADC10-P-SSS-C	\$ 836.00	\$ 401.38
VMware Horizon Apps Advanced, v7 : 100 Pack (Named User)	HZ7-AP-ADN100-C	\$ 20,550.00	\$ 7,400.00
Production Support/Subscription for VMware Horizon Apps Advanced, v7 : 100 Pack (Named User) for 1	HZ7-AP-ADN100-P-SSS-C	\$ 5,138.00	\$ 2,470.00
VMware Horizon Apps Advanced, v7 : 10 Pack (Named User)	HZ7-AP-ADN10-C	\$ 2,055.00	\$ 740.00
Production Support/Subscription for VMware Horizon Apps Advanced, v7 : 10 Pack (Named User) for 1	HZ7-AP-ADN10-P-SSS-C	\$ 514.00	\$ 247.00
Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 100 Pack (CCU)	HZ7-APA-ENC100-UG-C	\$ 28,365.00	\$ 10,175.00
Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 10 Pack (CCU)	HZ7-APA-ENC10-UG-C	\$ 2,837.00	\$ 1,017.50
Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 100 Pack (Named Users)	HZ7-APA-ENN100-UG-C	\$ 16,998.00	\$ 6,105.00
Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 10 Pack (Named Users)	HZ7-APA-ENN10-UG-C	\$ 1,699.00	\$ 610.50
Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 100 Pack (CCU)	HZ7-APS-ENC100-UG-C	\$ 42,570.00	\$ 15,262.50
Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 10 Pack (CCU)	HZ7-APS-ENC10-UG-C	\$ 4,257.00	\$ 1,526.25
Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 100 Pack (Named Users)	HZ7-APS-ENN100-UG-C	\$ 25,520.00	\$ 9,157.50
Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 10 Pack (Named Users)	HZ7-APS-ENN10-UG-C	\$ 2,552.00	\$ 915.75
VMware Horizon Apps Standard, v7 : 100 Pack (CCU)	HZ7-AP-STC100-C	\$ 20,550.00	\$ 7,400.00
Production Support/Subscription for VMware Horizon Apps Standard, v7 : 100 Pack (CCU) for 1 year	HZ7-AP-STC100-P-SSS-C	\$ 5,138.00	\$ 3,250.00
VMware Horizon Apps Standard, v7 : 10 Pack (CCU)	HZ7-AP-STC10-C	\$ 2,055.00	\$ 740.00
Production Support/Subscription for VMware Horizon Apps Standard, v7 : 10 Pack (CCU) for 1 year	HZ7-AP-STC10-P-SSS-C	\$ 514.00	\$ 247.00
Upgrade: VMware Horizon Apps Standard, v7 : 100 Pack (CCU) to VMware Horizon Apps Advanced, v7	HZ7-AP-STC-ADC100-UG-C	\$ 14,190.00	\$ 5,087.50
Upgrade: VMware Horizon Apps Standard, v7 : 10 Pack (CCU) to VMware Horizon Apps Advanced, v7 :	HZ7-AP-STC-ADC10-UG-C	\$ 1,419.00	\$ 508.75
VMware Horizon Apps Standard, v7 : 100 Pack (Named User)	HZ7-AP-STN100-C	\$ 12,850.00	\$ 4,625.00
Production Support/Subscription for VMware Horizon Apps Standard, v7 : 100 Pack (Named User) for	HZ7-AP-STN100-P-SSS-C	\$ 3,213.00	\$ 1,543.75
VMware Horizon Apps Standard, v7 : 10 Pack (Named User)	HZ7-AP-STN10-C	\$ 1,285.00	\$ 462.50
Production Support/Subscription for VMware Horizon Apps Standard, v7 : 10 Pack (Named User) for 1	HZ7-AP-STN10-P-SSS-C	\$ 321.00	\$ 154.70
Upgrade: VMware Horizon Apps Standard, v7 : 100 Pack (Named User) to VMware Horizon Apps Adv	HZ7-AP-STN-ADN100-UG-C	\$ 8,470.00	\$ 3,052.50
Upgrade: VMware Horizon Apps Standard, v7 : 10 Pack (Named User) to VMware Horizon Apps Advan	HZ7-AP-STN-ADN10-UG-C	\$ 847.00	\$ 305.25
Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 100 Pack (CCU)	HZ7-AVA-APADC100-UG-C	\$ 19,800.00	\$ 7,122.50
Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 10 Pack (CCU)	HZ7-AVA-APADC10-UG-C	\$ 1,980.00	\$ 712.25
Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 100 Pack (Named Users)	HZ7-AVA-APADN100-UG-C	\$ 11,330.00	\$ 4,070.00
Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 10 Pack (Named Users)	HZ7-AVA-APADN10-UG-C	\$ 1,133.00	\$ 407.00
Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 100 Pack (CCU)	HZ7-AVA-ENC100-UG-C	\$ 48,180.00	\$ 17,297.50
Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 10 Pack (CCU)	HZ7-AVA-ENC10-UG-C	\$ 4,818.00	\$ 1,729.75
Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 100 Pack (Named Users)	HZ7-AVA-ENN100-UG-C	\$ 28,380.00	\$ 10,175.00
Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 10 Pack (Named Users)	HZ7-AVA-ENN10-UG-C	\$ 2,838.00	\$ 1,017.50
Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 100 Pack (CCU)	HZ7-AVE-ENC100-UG-C	\$ 44,770.00	\$ 16,076.50
Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 10 Pack (CCU)	HZ7-AVE-ENC10-UG-C	\$ 4,477.00	\$ 1,607.65
Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 100 Pack (Named Users)	HZ7-AVE-ENN100-UG-C	\$ 26,070.00	\$ 9,361.00
Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 10 Pack (Named Users)	HZ7-AVE-ENN10-UG-C	\$ 2,607.00	\$ 936.10
Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 100 Pack (CCU)	HZ7-AVS-APADC100-UG-C	\$ 26,565.00	\$ 9,564.50
Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 10 Pack (CCU)	HZ7-AVS-APADC10-UG-C	\$ 2,657.00	\$ 956.45
Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 100 Pack (Named Users)	HZ7-AVS-APADN100-UG-C	\$ 15,785.00	\$ 5,698.00
Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 10 Pack (Named Users)	HZ7-AVS-APADN10-UG-C	\$ 1,579.00	\$ 569.80
Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 100 Pack (CCU)	HZ7-AVS-ENC100-UG-C	\$ 54,945.00	\$ 11,803.00
Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 10 Pack (CCU)	HZ7-AVS-ENC10-UG-C	\$ 5,495.00	\$ 1,180.30
Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 100 Pack (Named Users)	HZ7-AVS-ENN100-UG-C	\$ 32,835.00	\$ 11,803.00
Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 10 Pack (Named Users)	HZ7-AVS-ENN10-UG-C	\$ 3,284.00	\$ 1,180.30
VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN	HZ7-E100-AERC-C	\$ 43,750.00	\$ 15,725.00
Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not inclu	HZ7-E100-AERC-P-SSS-C	\$ 10,938.00	\$ 5,248.75
Upgrade: VMware Horizon 7 Advanced Add-on to Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does n	HZ7-E100-AERC-UG-C	\$ 14,190.00	\$ 5,087.50
VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN	HZ7-E10-AERC-C	\$ 4,375.00	\$ 1,572.50
Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not inclu	HZ7-E10-AERC-P-SSS-C	\$ 1,094.00	\$ 525.20
Upgrade: VMware Horizon 7 Advanced Add-on to Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does n	HZ7-E10-AERC-UG-C	\$ 1,419.00	\$ 508.75
Upgrade: VMware View Enterprise Add-On to Horizon 7 Standard (100 Pack CCU)	HZ7-EAD-STD100-UG-C	\$ 18,029.00	\$ 6,475.00
Upgrade: VMware View Enterprise Add-On to Horizon 7 Standard (10 Pack CCU)	HZ7-EAD-STD10-UG-C	\$ 1,803.00	\$ 647.50

**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

*Available Products & Pricing Subject to Change*

Description	SKU	VMware Suggested List Price	Offeror Price
Upgrade: VMware Horizon Enterprise Add-on: 100 pack (CCU) to VMware Horizon 7 Enterprise Edition:	HZ7-ENA-ENC100-UG-C	\$ 17,050.00	\$ 6,105.00
Upgrade: VMware Horizon Enterprise Add-on: 10 pack (CCU) to VMware Horizon 7 Enterprise Edition:	HZ7-ENA-ENC10-UG-C	\$ 1,705.00	\$ 610.50
Upgrade: VMware Horizon Enterprise Add-on: 100 pack (Named Users) to VMware Horizon 7 Enterprise Edition:	HZ7-ENA-ENN100-UG-C	\$ 7,370.00	\$ 2,645.50
Upgrade: VMware Horizon Enterprise Add-on: 10 pack (Named Users) to VMware Horizon 7 Enterprise Edition:	HZ7-ENA-ENN10-UG-C	\$ 737.00	\$ 264.55
VMware Horizon 7 Enterprise : 100 Pack (CCU)	HZ7-ENC-100-C	\$ 59,250.00	\$ 18,500.00
Production Support/Subscription for VMware Horizon 7 Enterprise : 100 Pack (CCU) for 1 year	HZ7-ENC-100-P-SSS-C	\$ 14,813.00	\$ 6,175.00
VMware Horizon 7 Enterprise : 10 Pack (CCU)	HZ7-ENC-10-C	\$ 5,925.00	\$ 1,850.00
Production Support/Subscription for VMware Horizon 7 Enterprise : 10 Pack (CCU) for 1 year	HZ7-ENC-10-P-SSS-C	\$ 1,481.00	\$ 617.50
VMware Horizon 7 Enterprise : 100 Pack (Named Users)	HZ7-ENN-100-C	\$ 36,050.00	\$ 11,100.00
Production Support/Subscription for VMware Horizon 7 Enterprise : 100 Pack (Named Users) for 1 year	HZ7-ENN-100-P-SSS-C	\$ 9,013.00	\$ 3,705.00
VMware Horizon 7 Enterprise : 10 Pack (Named Users)	HZ7-ENN-10-C	\$ 3,605.00	\$ 1,110.00
Production Support/Subscription for VMware Horizon 7 Enterprise : 10 Pack (Named Users) for 1 year	HZ7-ENN-10-P-SSS-C	\$ 901.00	\$ 370.50
VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and ESX/ESXi	HZ7-ENN-A100-C	\$ 29,350.00	\$ 10,545.00
Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and ESX/ESXi	HZ7-ENN-A100-P-SSS-C	\$ 7,338.00	\$ 3,519.75
Upgrade: VMware Horizon 7 Advanced Add-on to Horizon 7 Enterprise Add-on: 100 Pack (Named Users)	HZ7-ENN-A100-UG-C	\$ 9,680.00	\$ 3,459.50
VMware Horizon 7 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and ESX/ESXi	HZ7-ENN-A10-C	\$ 2,935.00	\$ 1,054.50
Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and ESX/ESXi	HZ7-ENN-A10-P-SSS-C	\$ 734.00	\$ 352.30
Upgrade: VMware Horizon 7 Advanced Add-on to Horizon 7 Enterprise Add-on: 10 Pack (Named Users)	HZ7-ENN-A10-UG-C	\$ 968.00	\$ 345.95
Upgrade: VMware Horizon Enterprise (100 Pack Named Users) to Horizon 7 Enterprise (100 Pack CCU)	HZ7-ENN-ENC-100-UG-C	\$ 25,493.00	\$ 9,157.50
Upgrade: VMware Horizon Enterprise (10 Pack Named Users) to Horizon 7 Enterprise (10 Pack CCU)	HZ7-ENN-ENC-10-UG-C	\$ 2,549.00	\$ 915.75
Upgrade: VMware View Enterprise Add-on to Horizon 7 Standard Add-On (100 Pack CCU)	HZ7-ENTA-STDA100-UG-C	\$ 10,300.00	\$ 3,700.00
Upgrade: VMware View Enterprise Add-on to Horizon 7 Standard Add-On (10 Pack CCU)	HZ7-ENTA-STDA10-UG-C	\$ 1,029.00	\$ 370.00
VMware Horizon 7 for Linux: 100 Pack (CCU)	HZ7-LXC-100-C	\$ 15,450.00	\$ 5,550.00
Production Support/Subscription for VMware Horizon 7 for Linux: 100 Pack (CCU) - 1 year	HZ7-LXC-100-P-SSS-C	\$ 3,863.00	\$ 1,852.50
VMware Horizon 7 for Linux: 10 Pack (CCU)	HZ7-LXC-10-C	\$ 1,545.00	\$ 555.00
Production Support/Subscription for VMware Horizon 7 for Linux: 10 Pack (CCU) - 1 year	HZ7-LXC-10-P-SSS-C	\$ 386.00	\$ 185.25
Upgrade: VMware Horizon for Linux to Horizon 7 Enterprise (100 Pack CCU)	HZ7-LXC-ENC-100-UG-C	\$ 48,180.00	\$ 17,297.50
Upgrade: VMware Horizon for Linux to Horizon 7 Enterprise (10 Pack CCU)	HZ7-LXC-ENC-10-UG-C	\$ 4,818.00	\$ 1,729.75
Upgrade: VMware Mirage for Physical to Horizon 7 Advanced (100 Pack CCU)	HZ7-MGP-ADC-100-UG-C	\$ 28,270.00	\$ 10,175.00
Upgrade: VMware Mirage for Physical to Horizon 7 Advanced (10 Pack CCU)	HZ7-MGP-ADC-10-UG-C	\$ 2,827.00	\$ 1,017.50
Upgrade: VMware Mirage for Physical to Horizon 7 Advanced (100 Pack Named Users)	HZ7-MGP-ADN-100-UG-C	\$ 11,330.00	\$ 4,070.00
Upgrade: VMware Mirage for Physical to Horizon 7 Advanced (10 Pack Named Users)	HZ7-MGP-ADN-10-UG-C	\$ 1,133.00	\$ 407.00
Upgrade: VMware Mirage 5 to Horizon 7 Advanced (100 Pack CCU)	HZ7-MRG-ADC-100-UG-C	\$ 28,270.00	\$ 10,175.00
Upgrade: VMware Mirage 5 to Horizon 7 Advanced (10 Pack CCU)	HZ7-MRG-ADC-10-UG-C	\$ 2,827.00	\$ 1,017.50
Upgrade: VMware Mirage 5 to Horizon 7 Advanced (100 Pack Named Users)	HZ7-MRG-ADN-100-UG-C	\$ 11,330.00	\$ 4,070.00
Upgrade: VMware Mirage 5 to Horizon 7 Advanced (10 Pack Named Users)	HZ7-MRG-ADN-10-UG-C	\$ 1,133.00	\$ 407.00
Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Advanced Edition:	HZ7-STA-ADC100-UG-C	\$ 23,760.00	\$ 8,547.00
Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Advanced Edition:	HZ7-STA-ADC10-UG-C	\$ 2,376.00	\$ 854.70
Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Advanced Add-on:	HZ7-STA-ADCA100-UG-C	\$ 12,430.00	\$ 4,477.00
Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Advanced Add-on:	HZ7-STA-ADCA10-UG-C	\$ 1,243.00	\$ 447.70
Upgrade: VMware Horizon Standard (100 Pack CCU) to Horizon 7 Advanced (100 Pack CCU)	HZ7-ST-ADC-100-UG-C	\$ 16,940.00	\$ 6,105.00
Upgrade: VMware Horizon Standard (10 Pack CCU) to Horizon 7 Advanced (10 Pack CCU)	HZ7-ST-ADC-10-UG-C	\$ 1,694.00	\$ 610.50
Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Enterprise Add-on:	HZ7-STA-ENCA100-UG-C	\$ 26,626.00	\$ 9,564.50
Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Enterprise Add-on:	HZ7-STA-ENCA10-UG-C	\$ 2,662.00	\$ 956.45
VMware Horizon 7 Standard : 100 Pack (CCU)	HZ7-STD-100-C	\$ 25,750.00	\$ 9,250.00
Production Support/Subscription for VMware Horizon 7 Standard : 100 Pack (CCU) for 1 year	HZ7-STD-100-P-SSS-C	\$ 6,438.00	\$ 3,087.50
VMware Horizon 7 Standard : 10 Pack (CCU)	HZ7-STD-10-C	\$ 2,575.00	\$ 925.00
Production Support/Subscription for VMware Horizon 7 Standard : 10 Pack (CCU) for 1 year	HZ7-STD-10-P-SSS-C	\$ 644.00	\$ 308.75
VMware Horizon 7 Standard Add-On: 100 Pack (CCU)	HZ7-STD-A100-C	\$ 19,550.00	\$ 7,030.00
Production Support/Subscription for VMware Horizon 7 Standard Add-On: 100 Pack (CCU) for 1 year	HZ7-STD-A100-P-SSS-C	\$ 4,888.00	\$ 2,346.50
VMware Horizon 7 Standard Add-On: 10 Pack (CCU)	HZ7-STD-A10-C	\$ 1,955.00	\$ 703.00
Production Support/Subscription for VMware Horizon 7 Standard Add-On: 10 Pack (CCU) for 1 year	HZ7-STD-A10-P-SSS-C	\$ 489.00	\$ 234.65
Upgrade: VMware Horizon Standard Add-On: 100 pack to VMware Horizon 7 Standard Edition: 100 Pack	HZ7-STDA-STD100-UG-C	\$ 7,233.00	\$ 2,590.00
Upgrade: VMware Horizon Standard Add-On: 10 pack to VMware Horizon 7 Standard Edition: 10 Pack	HZ7-STDA-STD10-UG-C	\$ 723.00	\$ 259.00
Upgrade: VMware Horizon Standard (100 Pack CCU) to Horizon 7 Enterprise (100 Pack CCU)	HZ7-ST-ENC-100-UG-C	\$ 36,842.00	\$ 10,175.00

**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

Available Products & Pricing Subject to Change

Description	SKU	Vmware Suggested List Price	Offeror Price
Upgrade: VMware Horizon Standard (10 Pack CCU) to Horizon 7 Enterprise (10 Pack CCU)	HZ7-ST-ENC-10-UG-C	\$ 3,684.00	\$ 1,017.50
Upgrade: VMware ThinApp Clients (100 Pack) to Horizon 7 Standard Add-On (100 Pack CCU)	HZ7-TAC-STA100-UG-C	\$ 17,595.00	\$ 6,327.00
Upgrade: VMware ThinApp Client License to Horizon 7 Standard Add-On (10 Pack CCU)	HZ7-TCL-STA10-UG-C	\$ 1,749.00	\$ 629.00
Upgrade: VMware ThinApp 5 Suite to Horizon 7 Standard (100 Pack CCU)	HZ7-THIN-ST100-UG-C	\$ 20,605.00	\$ 7,400.00
Upgrade: VMware ThinApp New Year Bundle to Horizon 7 Standard (10 Pack CCU)	HZ7-TPRO-ST10-UG-C	\$ 2,163.00	\$ 777.00
Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 100 Pack (CCU)	HZ7-UEM-ENC-100-UG-C	\$ 54,100.00	\$ 19,425.00
Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 10 Pack (CCU)	HZ7-UEM-ENC-10-UG-C	\$ 5,410.00	\$ 1,942.50
Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 100 Pack (Named Users)	HZ7-UEM-ENN-100-UG-C	\$ 32,960.00	\$ 11,840.00
Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 10 Pack (Named Users)	HZ7-UEM-ENN-10-UG-C	\$ 3,296.00	\$ 1,184.00
Upgrade: VMware View Add-on to Horizon 7 Advanced (100 Pack CCU)	HZ7-VAD-ADC-100-UG-C	\$ 23,760.00	\$ 8,510.00
Upgrade: VMware View Add-on to Horizon 7 Advanced (10 Pack CCU)	HZ7-VAD-ADC-10-UG-C	\$ 2,376.00	\$ 851.00
Upgrade: VMware View Add-on to Horizon 7 Enterprise (100 Pack CCU)	HZ7-VAD-ENC-100-UG-C	\$ 43,670.00	\$ 12,580.00
Upgrade: VMware View Add-on to Horizon 7 Enterprise (10 Pack CCU)	HZ7-VAD-ENC-10-UG-C	\$ 4,367.00	\$ 1,258.00
Upgrade: VMware View 5 Enterprise 100 pack to Horizon 7 Standard (100 Pack CCU)	HZ7-VENT-ST100-UG-C	\$ 10,300.00	\$ 3,700.00
Upgrade: VMware View 5 Enterprise 10 Pack to Horizon 7 Standard (10 Pack CCU)	HZ7-VENT-ST10-UG-C	\$ 1,030.00	\$ 370.00
Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (CCU)	HZ-APMC-100-P-SSS-C	\$ 4,635.00	\$ 2,223.00
Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (CCU)	HZ-APMC-10-P-SSS-C	\$ 464.00	\$ 222.30
Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (Named Users)	HZ-APMN-100-P-SSS-C	\$ 3,090.00	\$ 1,482.00
Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (Named Users)	HZ-APMN-10-P-SSS-C	\$ 309.00	\$ 148.20
Production Support/Subscription for VMware Horizon DaaS On Premise Platform: 100-Pack for 1 year	HZ-DS-100-P-SSS-C	\$ 7,088.00	\$ 3,396.25
Production Support/Subscription for VMware Horizon DaaS On Premise Platform: 500-Pack for 1 year	HZ-DS-500-P-SSS-C	\$ 35,406.00	\$ 16,981.25
Production Support/Subscription for VMware Horizon Suite (100-Pack Named Users) for 1 year	HZ-STE-100-P-SSS-C	\$ 7,725.00	\$ 3,705.00
Production Support/Subscription for VMware Horizon Suite (10-Pack Named Users) for 1 year	HZ-STE-10-P-SSS-C	\$ 773.00	\$ 370.50
Production Support/Subscription VMware NSX Advanced for Desktop : 100 Pack (CCU) for 1 year	NX-ADVC-100-P-SSS-C	\$ 2,250.00	\$ 1,111.50
Production Support/Subscription for VMware NSX Advanced for Desktop: 10 Pack (CCU) for 1 year	NX-ADVC-10-P-SSS-C	\$ 225.00	\$ 111.15
Production Support/Subscription for VMware NSX Advanced per Processor for 1 year	NX-ADV-P-SSS-C	\$ 1,124.00	\$ 555.10
Production Support/Subscription VMware NSX for vSphere - vCloud Suite Add-on per Processor for 1 year	NX-CLAD-P-SSS-C	\$ 1,249.00	\$ 431.60
Upgrade: VMware NSX Data Center Advanced for Desktop to NSX Data Center Enterprise Plus for Desktop	NX-DC-ADEPLC-100-UG-C	\$ 6,600.00	\$ 2,442.00
Upgrade: VMware NSX Data Center Advanced for Desktop to NSX Data Center Enterprise Plus for Desktop	NX-DC-ADEPLC-10-UG-C	\$ 660.00	\$ 244.20
Upgrade: VMware NSX Data Center Advanced to NSX Data Center Enterprise Plus per Processor	NX-DC-ADEPL-UG-C	\$ 3,300.00	\$ 1,221.00
VMware NSX Data Center Advanced per Processor	NX-DC-ADV-C	\$ 5,495.00	\$ 2,033.15
VMware NSX Data Center Advanced for Desktop: 100 Pack (CCU)	NX-DC-ADVC-100-C	\$ 11,000.00	\$ 4,070.00
Production Support/Subscription for VMware NSX Data Center Advanced for Desktop: 100 Pack (CCU)	NX-DC-ADVC-100-P-SSS-C	\$ 2,750.00	\$ 1,358.50
VMware NSX Data Center Advanced for Desktop: 10 Pack (CCU)	NX-DC-ADVC-10-C	\$ 1,100.00	\$ 407.00
Production Support/Subscription for VMware NSX Data Center Advanced for Desktop: 10 Pack (CCU) for 1 year	NX-DC-ADVC-10-P-SSS-C	\$ 275.00	\$ 135.85
VMware NSX Data Center Advanced per Processor (Limited Export)	NX-DCADV-LE-C	\$ 5,495.00	\$ 2,033.15
Production Support/Subscription for VMware NSX Data Center Advanced per Processor (Limited Export)	NX-DCADV-LE-P-SSS-C	\$ 1,374.00	\$ 678.60
Production Support/Subscription for VMware NSX Data Center Advanced per Processor for 1 year	NX-DC-ADV-P-SSS-C	\$ 1,374.00	\$ 678.60
Upgrade: VMware NSX Enterprise per Processor to NSX Data Center Enterprise Plus per Processor	NX-DC-ENEPL-UG-C	\$ 1,295.00	\$ 479.15
VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus (Per Processor)	NX-DC-EPL-AD-C	\$ 950.00	\$ 351.50
Production Support/Subscription for VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus (Per Processor)	NX-DC-EPL-AD-P-SSS-C	\$ 238.00	\$ 117.65
VMware NSX Data Center Enterprise Plus per Processor	NX-DC-EPL-C	\$ 8,495.00	\$ 3,143.15
VMware NSX Data Center Enterprise Plus for Desktop: 100 Pack (CCU)	NX-DC-EPLC-100-C	\$ 17,000.00	\$ 6,290.00
Production Support/Subscription for VMware NSX Data Center Enterprise Plus for Desktop: 100 Pack (CCU)	NX-DC-EPLC-100-P-SSS-C	\$ 4,250.00	\$ 2,099.50
VMware NSX Data Center Enterprise Plus for Desktop: 10 Pack (CCU)	NX-DC-EPLC-10-C	\$ 1,700.00	\$ 629.00
Production Support/Subscription for VMware NSX Data Center Enterprise Plus for Desktop: 10 Pack (CCU)	NX-DC-EPLC-10-P-SSS-C	\$ 425.00	\$ 209.95
Production Support/Subscription for VMware NSX Data Center Enterprise Plus per Processor for 1 year	NX-DC-EPL-P-SSS-C	\$ 2,124.00	\$ 1,049.10
Upgrade: VMware NSX Data Center Professional to NSX Data Center Advanced per Processor	NX-DC-PFADV-UG-C	\$ 1,650.00	\$ 610.50
VMware NSX Data Center Professional per Processor	NX-DC-PF-C	\$ 3,995.00	\$ 1,478.15
Upgrade: VMware NSX Data Center Professional to NSX Data Center Enterprise Plus per Processor	NX-DC-PFEPL-UG-C	\$ 4,950.00	\$ 1,831.50
Production Support/Subscription for VMware NSX Data Center Professional per Processor for 1 year	NX-DC-PF-P-SSS-C	\$ 999.00	\$ 493.35
VMware NSX Data Center for Remote Office Branch Office (25 VM)	NX-DCRB-25VM-C	\$ 15,250.00	\$ 5,642.50
Production Support/Subscription for VMware NSX Data Center for Remote Office Branch Office (25 VM)	NX-DCRB-25VM-P-SSS-C	\$ 3,813.00	\$ 1,883.70
Upgrade: VMware NSX Data Center Standard to NSX Data Center Advanced per Processor	NX-DC-STADV-UG-C	\$ 3,850.00	\$ 1,424.50
VMware NSX Data Center Standard per Processor	NX-DC-STD-C	\$ 1,995.00	\$ 738.15



**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

Available Products & Pricing Subject to Change

Description	SKU	VMware Suggested List Price	Offeror Price
Upgrade: VMware NSX Data Center Standard to NSX Data Center Professional per Processor	NX-DC-STDPF-UG-C	\$ 2,200.00	\$ 814.00
Production Support/Subscription for VMware NSX Data Center Standard per Processor for 1 year	NX-DC-STD-P-SSS-C	\$ 499.00	\$ 246.35
Upgrade: VMware NSX Data Center Standard to NSX Data Center Enterprise Plus per Processor	NX-DC-STEPL-UG-C	\$ 7,150.00	\$ 2,645.50
VMware NSX Enterprise - 1 Year Production Support Subscription (25 VM)	NX-ENT-25VM-P-SSS-C	\$ 3,000.00	\$ 1,482.00
Production Support/Subscription VMware NSX Enterprise for Desktop : 100 Pack (CCU) for 1 year	NX-ENTC-100-P-SSS-C	\$ 3,500.00	\$ 1,729.00
Production Support/Subscription for VMware NSX Enterprise for Desktop: 10 Pack (CCU) for 1 year	NX-ENTC-10-P-SSS-C	\$ 350.00	\$ 172.90
Production Support/Subscription for VMware NSX Enterprise per Processor for 1 year	NX-ENT-P-SSS-C	\$ 1,749.00	\$ 863.85
Production Support/Subscription VMware NSX for Multi-Hypervisor per Processor for 1 year	NX-MHV-P-SSS-C	\$ 1,749.00	\$ 863.85
Production Support/Subscription for VMware NSX for Remote Office Branch Office (25 VM) for 1 year	NX-RB-25VM-P-SSS-C	\$ 3,125.00	\$ 1,543.75
Production Support/Subscription for VMware NSX Standard per Processor for 1 year	NX-STD-P-SSS-C	\$ 499.00	\$ 246.35
Production Support/Subscription VMware NSX for vSphere per Processor for 1 year	NX-VS-P-SSS-C	\$ 1,499.00	\$ 740.35
VMware vSAN 6 Advanced for 1 processor	ST6-AD-C	\$ 4,115.00	\$ 1,478.15
VMware vSAN 6 Advanced for Desktop 100 Pack (CCU)	ST6-AD-D100-C	\$ 10,250.00	\$ 3,700.00
Production Support/Subscription VMware vSAN 6 Advanced for Desktop 100 Pack (CCU) for 1 year	ST6-AD-D100-P-SSS-C	\$ 2,563.00	\$ 1,235.00
VMware vSAN 6 Advanced for Desktop 10 Pack (CCU)	ST6-AD-D10-C	\$ 1,025.00	\$ 370.00
Production Support/Subscription VMware vSAN 6 Advanced for Desktop 10 Pack (CCU) for 1 year	ST6-AD-D10-P-SSS-C	\$ 256.00	\$ 123.50
Upgrade: VMware vSAN 6 Advanced for Desktop to vSAN 6 Enterprise for Desktop : 100 Pack (CCU)	ST6-ADEN-D100-UG-C	\$ 3,436.00	\$ 814.00
Upgrade: VMware vSAN 6 Advanced for Desktop to vSAN 6 Enterprise for Desktop : 10 Pack (CCU)	ST6-ADEN-D10-UG-C	\$ 344.00	\$ 81.40
Upgrade: VMware vSAN 6 Advanced for 1 processor to vSAN 6 Enterprise for 1 processor	ST6-AD-EN-UG-C	\$ 1,700.00	\$ 610.50
Production Support/Subscription for VMware vSAN 6 Advanced for 1 processor for 1 year	ST6-AD-P-SSS-C	\$ 1,029.00	\$ 493.35
VMware vSAN 6 Enterprise for Desktop - Horizon Add-on 100 Pack (CCU)	ST6-ED-HA100-C	\$ 3,400.00	\$ 1,221.00
Production Support/Subscription for VMware vSAN 6 Enterprise for Desktop - Horizon Add-on 100 Pack (CCU) for 1 year	ST6-ED-HA100-P-SSS-C	\$ 850.00	\$ 407.55
VMware vSAN 6 Enterprise for Desktop - Horizon Add-on 10 Pack (CCU)	ST6-ED-HA10-C	\$ 340.00	\$ 122.10
Production Support/Subscription for VMware vSAN 6 Enterprise for Desktop - Horizon Add-on 10 Pack (CCU) for 1 year	ST6-ED-HA10-P-SSS-C	\$ 85.00	\$ 40.95
VMware vSAN 6 Enterprise for 1 processor	ST6-EN-C	\$ 5,655.00	\$ 2,033.15
VMware vSAN 6 Enterprise for Desktop 100 Pack (CCU)	ST6-EN-D100-C	\$ 13,000.00	\$ 4,440.00
Production Support/Subscription VMware vSAN 6 Enterprise for Desktop 100 Pack (CCU) for 1 year	ST6-EN-D100-P-SSS-C	\$ 3,250.00	\$ 1,482.00
VMware vSAN 6 Enterprise for Desktop 10 Pack (CCU)	ST6-EN-D10-C	\$ 1,300.00	\$ 444.00
Production Support/Subscription VMware vSAN 6 Enterprise for Desktop 10 Pack (CCU) for 1 year	ST6-EN-D10-P-SSS-C	\$ 325.00	\$ 148.20
Production Support/Subscription for VMware vSAN 6 Enterprise for 1 processor for 1 year	ST6-EN-P-SSS-C	\$ 1,414.00	\$ 678.60
VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack)	ST6-RB-25VM-C	\$ 12,850.00	\$ 4,625.00
Production Support/Subscription VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack) for 1 year	ST6-RB-25VM-P-SSS-C	\$ 3,213.00	\$ 1,543.75
VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack)	ST6-RBAD-25-C	\$ 20,550.00	\$ 7,400.00
Production Support/Subscription for VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack) for 1 year	ST6-RBAD-25-P-SSS-C	\$ 5,138.00	\$ 2,470.00
Upgrade: VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack) to VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack)	ST6-RB-ADEN-25-UG-C	\$ 8,580.00	\$ 3,052.50
Upgrade: VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack) to VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack)	ST6-RB-ADV-25-UG-C	\$ 8,470.00	\$ 3,052.50
VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack)	ST6-RBEN-25-C	\$ 28,350.00	\$ 10,175.00
Production Support/Subscription for VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack) for 1 year	ST6-RBEN-25-P-SSS-C	\$ 7,088.00	\$ 3,396.25
Upgrade: VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack) to VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack)	ST6-RBEN-25-UG-C	\$ 17,050.00	\$ 6,105.00
Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Advanced for Desktop : 100 Pack (CCU)	ST6-STAD-D100-UG-C	\$ 5,195.00	\$ 2,035.00
Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Advanced for Desktop : 10 Pack (CCU)	ST6-STAD-D10-UG-C	\$ 525.00	\$ 203.50
Upgrade: VMware vSAN 6 Standard for 1 processor to vSAN 6 Advanced for 1 processor	ST6-ST-AD-UG-C	\$ 1,704.00	\$ 610.50
Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Enterprise for Desktop : 100 Pack (CCU)	ST6-STEN-D100-UG-C	\$ 8,250.00	\$ 2,849.00
Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Enterprise for Desktop : 10 Pack (CCU)	ST6-STEN-D10-UG-C	\$ 825.00	\$ 284.90
Upgrade: VMware vSAN 6 Standard for 1 processor to vSAN 6 Enterprise for 1 processor	ST6-ST-EN-UG-C	\$ 3,399.00	\$ 1,221.00
Production Support/Subscription VMware vSAN 6 Standard Bundle for 1 year	ST6-VSAN-BN-P-SSS-C	\$ 3,863.00	\$ 1,417.00
VMware vSAN 6 Standard for 1 processor	ST6-VSAN-C	\$ 2,565.00	\$ 923.15
Production Support/Subscription for VMware vSAN 6 Standard for 1 processor for 1 year	ST6-VSAN-P-SSS-C	\$ 641.00	\$ 308.10
Upgrade: VMware vSphere Storage Appliance to VMware vSAN 6 Standard Bundle	ST6-VSA-VSAN-UG-C	\$ 11,715.00	\$ 4,245.75
VMware vSAN 6 Standard for Desktop 100 Pack (CCU)	ST6-VSDT100-C	\$ 5,500.00	\$ 1,850.00
Production Support/Subscription VMware vSAN 6 Standard for Desktop 100 Pack (CCU) for 1 year	ST6-VSDT100-P-SSS-C	\$ 1,375.00	\$ 617.50
VMware vSAN 6 Standard for Desktop 10 Pack (CCU)	ST6-VSDT10-C	\$ 550.00	\$ 185.00
Production Support/Subscription VMware vSAN 6 Standard for Desktop 10 Pack (CCU) for 1 year	ST6-VSDT10-P-SSS-C	\$ 138.00	\$ 61.75
OARnet PSO	SVC-20-CR80	\$ 100.00	\$ 80.00
VMware ThinApp 5 Client Licenses 100 Pack	THIN5-100PK-C	\$ 1,955.00	\$ 703.00

**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

Available Products & Pricing Subject to Change

Description	SKU	VMware Suggested List Price	Offeror Price
Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 1 year	THIN5-100PK-P-SSS-C	\$ 489.00	\$ 234.65
VMware ThinApp 5 Suite	THIN5-STE-C	\$ 5,145.00	\$ 1,850.00
Production Support/Subscription VMware ThinApp 5 Suite for 1 year	THIN5-STE-P-SSS-C	\$ 1,286.00	\$ 617.50
VMware User Environment Manager: 100 Pack (CCU)	UEM-CCU-100-C	\$ 5,150.00	\$ 1,850.00
Production Support/Subscription for VMware User Environment Manager: 100 Pack (CCU) for 1 year	UEM-CCU-100-P-SSS-C	\$ 1,288.00	\$ 617.50
VMware User Environment Manager: 10 Pack (CCU)	UEM-CCU-10-C	\$ 515.00	\$ 185.00
Production Support/Subscription for VMware User Environment Manager: 10 Pack (CCU) for 1 year	UEM-CCU-10-P-SSS-C	\$ 129.00	\$ 61.75
VMware User Environment Manager: 100 Pack (Named Users)	UEM-NU-100-C	\$ 3,090.00	\$ 1,110.00
Production Support/Subscription for VMware User Environment Manager: 100 Pack (Named Users) fo	UEM-NU-100-P-SSS-C	\$ 773.00	\$ 370.50
VMware User Environment Manager: 10 Pack (Named Users)	UEM-NU-10-C	\$ 309.00	\$ 111.00
Production Support/Subscription for VMware User Environment Manager: 10 Pack (Named Users) for	UEM-NU-10-P-SSS-C	\$ 77.00	\$ 37.05
Production Support/Subscription for VMware vCenter Chargeback Manager 2.0 (25 VM Pack) for 1 Year	VC-CB-25VM-P-SSS-C	\$ 322.00	\$ 154.70
Production Support/Subscription VMware vCenter Configuration Manager Instance for 1 year	VC-CMI-P-SSS-C	\$ 5,150.00	\$ 2,470.00
Production Support/Subscription VMware vCenter Configuration Manager Server (one unit) for Linux,	VC-CMS-P-SSS-C	\$ 205.00	\$ 98.15
Production Support/Subscription for vCenter Operations Enterprise Standalone License per Managed S	VC-ELMS-P-SSS-C	\$ 129.00	\$ 61.75
Production Support/Subscription VMware vCenter Operations Management Pack for EPIC for 1 year	VC-EPIC-P-SSS-C	\$ 15,438.00	\$ 7,410.00
Production Support/Subscription VMware vCenter Operations Manager for Horizon: 100 Concurrent U	VC-O5-VU100-P-SSS-C	\$ 1,931.00	\$ 926.25
Production Support/Subscription VMware vCenter Operations Manager for Horizon: 10 Concurrent Us	VC-O5-VU10-P-SSS-C	\$ 194.00	\$ 92.95
VMware vCenter Server 6 Foundation for vSphere up to 4 hosts (Per Instance)	VCS6-FND-C	\$ 1,535.00	\$ 553.15
Production Support/Subscription VMware vCenter Server 6 Foundation for vSphere up to 4 hosts (Per	VCS6-FND-P-SSS-C	\$ 662.00	\$ 184.60
Upgrade: VMware vCenter Server 6 Foundation to vCenter Server 6 Standard	VCS6-FND-STD-UG-C	\$ 5,104.00	\$ 1,424.50
VMware vCenter Server 6 Standard for vSphere 6 (Per Instance)	VCS6-STD-C	\$ 6,175.00	\$ 1,835.66
Production Support/Subscription VMware vCenter Server 6 Standard for vSphere 6 (Per Instance) for 1	VCS6-STD-P-SSS-C	\$ 1,544.00	\$ 811.85
VMware Site Recovery Manager 8 Enterprise (25 VM Pack)	VC-SRM8-25E-C	\$ 12,750.00	\$ 4,717.50
Production Support/Subscription for VMware Site Recovery Manager 8 Enterprise (25 VM Pack) for 1 y	VC-SRM8-25E-PSSS-C	\$ 3,188.00	\$ 1,574.95
VMware Site Recovery Manager 8 Standard (25 VM Pack)	VC-SRM8-25S-C	\$ 5,025.00	\$ 1,859.25
Upgrade: VMware Site Recovery Manager 8 Standard to Site Recovery Manager Enterprise (25 VM Pac	VC-SRM8-25SE-UG-C	\$ 8,498.00	\$ 3,144.26
Production Support/Subscription for VMware Site Recovery Manager 8 Standard (25 VM Pack) for 1 ye	VC-SRM8-25S-PSSS-C	\$ 1,256.00	\$ 620.75
VMware vRealize Hyperic 5 Perpetual License (Per Machine)	VF-HYPM5-C	\$ 371.00	\$ 133.20
Production Support/Subscription VMware vRealize Hyperic 5 Perpetual License (Per Machine) for 1 ye	VF-HYPM5-P-SSS-C	\$ 93.00	\$ 44.20
VMware VirtualCenter Server 1 for VMware Server	VMS-VCMS-C	\$ 1,025.00	\$ 370.00
Production Support/Subscription VirtualCenter Server for VMware Server for 1 Year	VMS-VCMS-P-SSS-C	\$ 815.00	\$ 123.50
Upgrade: VMware vRealize Automation 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Advanced	VR18-AADO-ADV2-UG-C	\$ 6,386.00	\$ 2,362.82
Upgrade: VMware vRealize Automation 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Enterpris	VR18-AADO-ENT2-UG-C	\$ 4,004.00	\$ 1,481.48
Upgrade: VMware vRealize Automation 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Enterpris	VR18-AADO-ENT-UG-C	\$ 946.00	\$ 355.20
VMware vRealize Suite 2018 Advanced (Per PLU)	VR18-ADV-C	\$ 6,445.00	\$ 2,310.65
Upgrade: VMware vRealize Suite 2018 Advanced (Per PLU) to VMware vRealize Suite 2018 Enterprise (	VR18-ADV-ENT-UG-C	\$ 1,700.00	\$ 610.50
Production Support/Subscription for VMware vRealize Suite 2018 Advanced (Per PLU) for 1 year	VR18-ADV-P-SSS-C	\$ 1,611.00	\$ 771.55
Upgrade: VMware vRealize Business for Cloud 7 Advanced (Per CPU) to VMware vRealize Suite 2018 A	VR18-BCLC-ADV-UG-C	\$ 3,696.00	\$ 1,320.90
Upgrade: VMware vRealize Business for Cloud 7 Advanced (Per CPU) to VMware vRealize Suite 2018 E	VR18-BCLC-ENT-UG-C	\$ 5,346.00	\$ 1,931.40
Upgrade: VMware vRealize Business for Cloud 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Adv	VR18-BCLO-ADV-UG-C	\$ 1,430.00	\$ 506.90
Upgrade: VMware vRealize Business for Cloud 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Ent	VR18-BCLO-ENT-UG-C	\$ 3,080.00	\$ 1,117.40
VMware vRealize Suite 2018 Enterprise (Per PLU)	VR18-ENT-C	\$ 7,945.00	\$ 2,865.65
Production Support/Subscription for VMware vRealize Suite 2018 Enterprise (Per PLU) for 1 year	VR18-ENT-P-SSS-C	\$ 1,986.00	\$ 956.80
Upgrade: VMware vRealize Log Insight 4 (25 OSI) to VMware vRealize Suite 2018 Standard (2 PLU)	VR18-LI4O-STD2-UG-C	\$ 2,794.00	\$ 1,033.78
Upgrade: VMware vRealize Operations 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Advance	VR18-OADC-ADV-UG-C	\$ 3,971.00	\$ 1,422.65
Upgrade: VMware vRealize Operations 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Enterpris	VR18-OADC-ENT-UG-C	\$ 5,621.00	\$ 2,033.15
Upgrade: VMware vRealize Operations 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Standard	VR18-OADC-STD-UG-C	\$ 1,111.00	\$ 405.15
Upgrade: VMware vRealize Operations 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Advanced	VR18-OADO-ADV2-UG-C	\$ 6,386.00	\$ 2,362.82
Upgrade: VMware vRealize Operations 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Standard (	VR18-OADO-STD2-UG-C	\$ 666.00	\$ 246.42
Upgrade: VMware vRealize Operations 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Advanced	VR18-OENO-AAM3-UG-C	\$ 6,640.00	\$ 2,456.80
Upgrade: VMware vRealize Operations 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Enterpris	VR18-OENO-ENT3-UG-C	\$ 6,584.00	\$ 2,436.08
Upgrade: VMware vRealize Operations Insight 6 (Per CPU) to VMware vRealize Suite 2018 Advanced (P	VR18-OIC-ADV-UG-C	\$ 4,829.00	\$ 1,727.90
Upgrade: VMware vRealize Operations Insight 6 (Per CPU) to VMware vRealize Suite 2018 Enterprise (P	VR18-OIC-ENT-UG-C	\$ 6,479.00	\$ 2,338.40
Upgrade: VMware vRealize Operations Insight 6 (Per CPU) to VMware vRealize Suite 2018 Standard (P	VR18-OIC-STD-UG-C	\$ 1,969.00	\$ 710.40



**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

Available Products & Pricing Subject to Change

Description	SKU	VMware Suggested List Price	Offeror Price
Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Suite 2018 Advanced	VR18-OSTC-ADV-UG-C	\$ 5,676.00	\$ 2,033.15
Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Suite 2018 Enterprise	VR18-OSTC-ENT-UG-C	\$ 7,326.00	\$ 2,643.65
Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Suite 2018 Standard	VR18-OSTC-STD-UG-C	\$ 2,816.00	\$ 1,015.65
Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to VMware vRealize Suite 2018 Advanced	VR18-OSTV-ADV-UG-C	\$ 3,553.00	\$ 1,270.95
Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Suite 2018 Advanced	VR18-OSTVC-ADV-UG-C	\$ 6,226.00	\$ 2,236.65
Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Suite 2018 Enterprise	VR18-OSTVC-ENT-UG-C	\$ 7,887.00	\$ 2,588.15
Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Suite 2018 Standard	VR18-OSTVC-STD-UG-C	\$ 3,394.00	\$ 1,219.15
Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to VMware vRealize Suite 2018 Enterprise	VR18-OSTV-ENT-UG-C	\$ 5,203.00	\$ 1,881.45
Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to VMware vRealize Suite 2018 Standard	VR18-OSTV-STD-UG-C	\$ 693.00	\$ 253.45
Upgrade: VMware vRealize Suite 2018 Standard (Per PLU) to VMware vRealize Suite 2018 Advanced (Per PLU)	VR18-STD-ADV-UG-C	\$ 2,860.00	\$ 1,017.50
VMware vRealize Suite 2018 Standard (Per PLU)	VR18-STD-C	\$ 3,845.00	\$ 1,385.65
Upgrade: VMware vRealize Suite 2018 Standard (Per PLU) to VMware vRealize Suite 2018 Enterprise (Per PLU)	VR18-STD-ENT-UG-C	\$ 4,510.00	\$ 1,628.00
Production Support/Subscription for VMware vRealize Suite 2018 Standard (Per PLU) for 1 year	VR18-STD-P-SSS-C	\$ 961.00	\$ 462.80
Production Support/Subscription VMware vRealize Business 6 Standard (Per CPU) for 1 year	VR6-BSTD-P-SSS-C	\$ 386.00	\$ 185.25
Production Support/Subscription VMware vRealize Operations Management Pack for MEDITECH for 1 year	VR6-MEDI-P-SSS-C	\$ 15,438.00	\$ 7,410.00
Production Support/Subscription VMware vRealize Operations 6 Public Cloud Extension Advanced (25 VM Pack) for 1 year	VR6-PCADV25-P-SSS-C	\$ 1,288.00	\$ 617.50
Production Support/Subscription VMware vRealize Operations 6 Public Cloud Extension Enterprise (25 VM Pack) for 1 year	VR6-PCENT25-P-SSS-C	\$ 2,543.00	\$ 1,219.40
Production Support/Subscription VMware vRealize Operations for Horizon: 100 Concurrent User Pack for 1 year	VR6-VU100-P-SSS-C	\$ 1,931.00	\$ 926.25
Production Support/Subscription VMware vRealize Operations for Horizon: 10 Concurrent User Pack for 1 year	VR6-VU10-P-SSS-C	\$ 193.00	\$ 92.95
Production Support/Subscription VMware vRealize Business 7 Standard (25 OSI Pack) for 1 year	VR7-BSTD25-P-SSS-C	\$ 1,288.00	\$ 617.50
VMware vRealize Operations 7 Advanced (Per CPU)	VR7-OADC-C	\$ 2,835.00	\$ 1,017.50
Production Support/Subscription for VMware vRealize Operations 7 Advanced (Per CPU) for 1 year	VR7-OADC-P-SSS-C	\$ 709.00	\$ 339.95
VMware vRealize Operations 7 Advanced (25 OSI Pack)	VR7-OADO25-C	\$ 7,085.00	\$ 2,312.50
Production Support/Subscription for VMware vRealize Operations 7 Advanced (25 OSI Pack) for 1 year	VR7-OADO25-P-SSS-C	\$ 1,771.00	\$ 772.20
Upgrade: VMware vRealize Operations 7 Advanced (25 OSI Pack) to vRealize Operations 7 Enterprise (25 OSI Pack)	VR7-OADO-OENO-UG-C	\$ 11,842.00	\$ 4,273.50
VMware vRealize Operations 7 Enterprise (25 OSI Pack)	VR7-OENO25-C	\$ 17,850.00	\$ 5,550.00
Production Support/Subscription for VMware vRealize Operations 7 Enterprise (25 OSI Pack) for 1 year	VR7-OENO25-P-SSS-C	\$ 4,463.00	\$ 1,852.50
VMware vRealize Operations 7 Standard (Per CPU)	VR7-OSTC-C	\$ 1,285.00	\$ 462.50
Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Operations 7 Advanced (Per CPU)	VR7-OSTC-OADC-UG-C	\$ 1,705.00	\$ 610.50
Production Support/Subscription for VMware vRealize Operations 7 Standard (Per CPU) for 1 year	VR7-OSTC-P-SSS-C	\$ 321.00	\$ 154.70
Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Operations 7 Advanced (Per CPU)	VR7-OSTCVS-OADC-UG-C	\$ 2,266.00	\$ 814.00
VMware vRealize Operations 7 Standard (25 VM Pack)	VR7-OSTV25-C	\$ 3,215.00	\$ 1,156.25
Production Support/Subscription for VMware vRealize Operations 7 Standard (25 VM Pack) for 1 year	VR7-OSTV25-P-SSS-C	\$ 804.00	\$ 386.10
Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to vRealize Operations 7 Advanced (25 VM Pack)	VR7-OSTV-OADO-UG-C	\$ 4,257.00	\$ 1,526.25
Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to vRealize Operations 7 Enterprise (25 VM Pack)	VR7-OSTV-OENO-UG-C	\$ 16,099.00	\$ 5,799.75
VMware vRealize Business for Cloud 7 Advanced (Per CPU)	VR-BCLADVC-C	\$ 3,085.00	\$ 1,110.00
Production Support/Subscription VMware vRealize Business for Cloud 7 Advanced (Per CPU) for 1 year	VR-BCLADVC-P-SSS-C	\$ 771.00	\$ 370.50
VMware vRealize Business for Cloud 7 Advanced (25 OSI)	VR-BCLADVO-25-C	\$ 5,145.00	\$ 1,850.00
Production Support/Subscription vRealize Business for Cloud 7 Advanced (25 OSI) for 1 year	VR-BCLADVO-25-P-SSS-C	\$ 1,286.00	\$ 617.50
VMware vRealize Code Stream 2 (Per CPU)	VR-CODE2C-C	\$ 5,650.00	\$ 2,016.50
Production Support/Subscription VMware vRealize Code Stream 2 (Per CPU) for 1 year	VR-CODE2C-P-SSS-C	\$ 1,413.00	\$ 673.40
VMware vRealize Code Stream 2 (Per OSI)	VR-CODE2O-C	\$ 565.00	\$ 201.65
Production Support/Subscription VMware vRealize Code Stream 2 (Per OSI) for 1 year	VR-CODE2O-P-SSS-C	\$ 141.00	\$ 67.60
VMware vRealize Log Insight 4 per CPU	VR-LIS4-CPU-C	\$ 1,545.00	\$ 555.00
Production Support/Subscription for VMware vRealize Log Insight 4 per CPU for 1 year	VR-LIS4-CPU-P-SSS-C	\$ 386.00	\$ 185.25
VMware vRealize Log Insight 4 (25 OSI Pack)	VR-LIS4O-25-C	\$ 5,150.00	\$ 1,850.00
Production Support/Subscription for VMware vRealize Log Insight 4 (25 OSI Pack) for 1 year	VR-LIS4O-25-P-SSS-C	\$ 1,288.00	\$ 617.50
VMware vRealize Network Insight Advanced for Desktop (100 pack CCU)	VR-NI-ANX100-C	\$ 2,590.00	\$ 925.00
Production Support/Subscription for VMware vRealize Network Insight Advanced for Desktop (100 pack CCU)	VR-NI-ANX100-P-SSS-C	\$ 648.00	\$ 308.75
VMware vRealize Network Insight Advanced for Desktop (10 pack CCU)	VR-NI-ANX10-C	\$ 259.00	\$ 92.50
Production Support/Subscription for VMware vRealize Network Insight Advanced for Desktop (10 pack CCU)	VR-NI-ANX10-P-SSS-C	\$ 65.00	\$ 31.20
VMware vRealize Network Insight Advanced (per CPU)	VR-NI-ANXC-C	\$ 1,295.00	\$ 460.65
Production Support/Subscription for VMware vRealize Network Insight Advanced (per CPU) for 1 year	VR-NI-ANXC-P-SSS-C	\$ 324.00	\$ 154.05
VMware vRealize Network Insight Enterprise for Desktop (100 pack CCU)	VR-NI-ENX100-C	\$ 4,490.00	\$ 1,646.50
Production Support/Subscription for VMware vRealize Network Insight Enterprise for Desktop (100 pack CCU)	VR-NI-ENX100-P-SSS-C	\$ 1,123.00	\$ 549.90

**City of Columbus, RFP for VMWare Pricing**  
**Attachment A**

*Available Products & Pricing Subject to Change*

Description	SKU	VMware Suggested List Price	Offeror Price
VMware vRealize Network Insight Enterprise for Desktop (10 pack CCU)	VR-NI-ENX10-C	\$ 449.00	\$ 164.65
Production Support/Subscription for VMware vRealize Network Insight Enterprise for Desktop (10 pack CCU)	VR-NI-ENX10-P-SSS-C	\$ 112.00	\$ 55.25
VMware vRealize Network Insight Enterprise (per CPU)	VR-NI-ENXC-C	\$ 2,245.00	\$ 812.15
Production Support/Subscription for VMware vRealize Network Insight Enterprise (per CPU) for 1 year	VR-NI-ENXC-P-SSS-C	\$ 561.00	\$ 271.05
Upgrade: VMware vRealize Network Insight Advanced for Desktop (100 pack CCU) to VMware vRealize Network Insight Enterprise (100 pack CCU)	VR-NI-UG-AENX100-UG-C	\$ 2,090.00	\$ 793.65
Upgrade: VMware vRealize Network Insight Advanced for Desktop (10 pack CCU) to VMware vRealize Network Insight Enterprise (10 pack CCU)	VR-NI-UG-AENX10-UG-C	\$ 209.00	\$ 79.55
Upgrade: VMware vRealize Network Insight Advanced (per CPU) to VMware vRealize Network Insight Enterprise (per CPU)	VR-NI-UG-AENXC-UG-C	\$ 1,045.00	\$ 386.65
Production Support/Subscription VMware vRealize Operations Insight 6 for 1 year	VR-OIST-BUN-P-SSS-C	\$ 515.00	\$ 247.00
Production Support/Subscription VMware vRealize Suite 6 Advanced (25 OSI Pack) for 1 year	VR-STE-ADV-P-SSS-C	\$ 4,346.00	\$ 2,083.90
Production Support/Subscription for VMware vSphere 5 Enterprise for 1 processor for 1 year	VS5-ENT-P-SSS-C	\$ 741.00	\$ 467.35
Production Support/Subscription for VMware vSphere 5 Essentials Kit for Retail and Branch Offices 10 processors	VS5-RBES10-P-SSS-C	\$ 212.00	\$ 102.05
Production Support/Subscription for VMware vSphere 5 Essentials Plus Kit for Retail and Branch Offices 10 processors	VS5-RBESP10-P-SSS-C	\$ 1,930.00	\$ 925.60
VMware vSphere 6 for Desktop (100 VM Pack)	VS6-DT100VM-C	\$ 8,235.00	\$ 2,405.00
Production Support/Subscription for VMware vSphere 6 for Desktop (100 VM Pack)	VS6-DT100VM-P-SSS-C	\$ 2,059.00	\$ 802.75
Upgrade: VMware vSphere 6 Enterprise to vSphere 6 Enterprise Plus for 1 Processor	VS6-ENT-EPL-UG-C	\$ 697.00	\$ 276.91
VMware vSphere 6 Enterprise Plus Acceleration Kit for 6 processors	VS6-EPL-AK-C	\$ 24,250.00	\$ 8,508.15
Production Support/Subscription VMware vSphere Enterprise Plus Acceleration Kit for 6 processors for 1 year	VS6-EPL-AK-P-SSS-C	\$ 6,938.00	\$ 2,839.85
VMware vSphere 6 Enterprise Plus for 1 processor	VS6-EPL-C	\$ 3,595.00	\$ 1,284.41
Production Support/Subscription VMware vSphere 6 Enterprise Plus for 1 processor for 1 year	VS6-EPL-P-SSS-C	\$ 899.00	\$ 568.10
Upgrade: VMware vSphere 6 Essentials Kit to vSphere 6 Enterprise Plus Acceleration Kit for 6 processors	VS6-ES-EPL-AK-UG-C	\$ 23,740.00	\$ 8,417.50
Upgrade: VMware vSphere 6 Essentials to vSphere 6 Essentials Plus Kit for 3 hosts (Max 2 processors per host)	VS6-ES-ESPL-UG-C	\$ 4,527.00	\$ 1,628.00
Upgrade: VMware vSphere 6 Essentials plus Kit to vSphere 6 Enterprise Plus Acceleration Kit for 6 processors	VS6-ESP-EPL-AK-UG-C	\$ 21,582.00	\$ 7,529.50
VMware vSphere 6 Essentials Plus Kit for 3 hosts (Max 2 processors per host)	VS6-ESP-KIT-C	\$ 4,625.00	\$ 1,663.15
Production Support/Subscription VMware vSphere 6 Essentials Plus Kit for 1 year	VS6-ESP-KIT-P-SSS-C	\$ 1,156.00	\$ 555.10
Upgrade: VMware vSphere 6 Essentials plus Kit to vSphere 6 Standard Acceleration Kit for 6 processors	VS6-ESP-STD-AK-UG-C	\$ 7,398.00	\$ 2,645.50
Upgrade: VMware vSphere 6 Essentials Kit to vSphere 6 Standard Acceleration Kit for 6 processors	VS6-ES-STD-AK-UG-C	\$ 10,840.00	\$ 3,977.50
Upgrade: VMware vSphere 6 Hypervisor to vSphere 6 Enterprise Plus for 1 Processor	VS6-HYP-EPL-UG-C	\$ 3,595.00	\$ 1,293.15
Upgrade: VMware vSphere 6 Hypervisor to vSphere 6 Standard for 1 Processor	VS6-HYP-STD-UG-C	\$ 995.00	\$ 368.15
VMware vSphere 6 Remote Office Branch Office Advanced (25 VM pack)	VS6-RBADV25-C	\$ 4,635.00	\$ 1,665.00
Production Support/Subscription for VMware vSphere 6 Remote Office Branch Office Advanced (25 VM pack)	VS6-RBADV25-P-SSS-C	\$ 1,159.00	\$ 555.75
VMware vSphere 6 Remote Office Branch Office Standard (25 VM pack)	VS6-RBSTD25-C	\$ 3,085.00	\$ 1,110.00
Production Support/Subscription for VMware vSphere 6 Remote Office Branch Office Standard (25 VM pack)	VS6-RBSTD25-P-SSS-C	\$ 771.00	\$ 370.50
Upgrade: VMware vSphere 6 Remote Office Branch Office Standard (25 VM pack) to Advanced (25VM pack)	VS6-RBSTD-ADV25-UG-C	\$ 1,705.00	\$ 610.50
VMware vSphere 6 Standard Acceleration Kit for 6 processors	VS6-STD-AK-C	\$ 11,350.00	\$ 4,068.15
Production Support/Subscription VMware vSphere Acceleration Kit for 6 processors for 1 year	VS6-STD-AK-P-SSS-C	\$ 3,482.00	\$ 1,357.85
VMware vSphere 6 Standard for 1 processor	VS6-STD-C	\$ 995.00	\$ 368.15
Upgrade: VMware vSphere 6 Standard to vSphere 6 Enterprise Plus for 1 Processor	VS6-STD-EPL-UG-C	\$ 2,860.00	\$ 1,017.50
Production Support/Subscription VMware vSphere 6 Standard for 1 processor for 1 year	VS6-STD-P-SSS-C	\$ 323.00	\$ 122.85
VMware Workstation 15 Player for Linux and Windows, ESD	WS15-PLAY-C	\$ 149.99	\$ 55.50
Production Support/Subscription for VMware Workstation 15 Player for Linux and Windows, ESD for 1 year	WS15-PLAY-P-SSS-C	\$ 37.00	\$ 18.20
Upgrade: VMware Workstation 12 or Workstation 14 Player to Workstation 15 Player	WS15-PLAY-UG-C	\$ 79.99	\$ 29.60
VMware Workstation 15 Pro for Linux and Windows, ESD	WS15-PRO-C	\$ 249.99	\$ 92.50
Upgrade: VMware Workstation 15 Player to Workstation 15 Pro	WS15-PRO-PLAY-UG-C	\$ 99.99	\$ 37.00
Upgrade: VMware Workstation 12.x or 14.x (Pro or Player) to Workstation 15 Pro	WS15-PRO-UG-C	\$ 149.99	\$ 55.50
VMware Workstation Production Support/Subscription for 1 year	WS-P-SSS-C	\$ 62.00	\$ 30.55