

**FACT SHEET
BERTEC, LLC AND
BERTEC CORPORATION
JANUARY 2018**

I. STATEMENT OF PURPOSE – Enterprise Zone

The Department of Development recommends an Enterprise Zone Tax Abatement of seventy-five (75%) for a period of ten (10) consecutive years on real property improvements for the purpose of developing a vacant property into corporate headquarters, and for creating new employment opportunities for the residents of the City of Columbus.

II. PROJECT HISTORY

Bertec Corporation is an industry leader in force measurement technology for biomechanics. Bertec Corporation was chartered in Ohio on March 17, 1987. Having first introduced multi-component load transducers in 1987, Bertec Corporation has grown to specialize in gait analysis equipment, balance assessment and training, ergonomics, athletic performance and enhancement, and industrial applications for specialized load cells/transducers. For 30 years, researchers and clinicians at gait labs all over the world have trusted Bertec to provide accurate force measuring equipment and software, with many force plates still in active use after two decades. Bertec Corporation has expanded to meet market opportunities as well as clinical demands and is dedicated to continued engineering expertise for which it has been known for almost three decades. Bertec Corporation formed the affiliated company Bertec, LLC to jointly undertake their new headquarters project.

Bertec, LLC and Bertec Corporation jointly propose to invest the total project cost of approximately \$5,148,000, which includes \$4,758,000 in real property improvements and another \$295,000 in furniture, fixtures, computers, and inventory, and \$95,000 in machinery and equipment, to construct a new headquarters building consisting of approximately 25,600 sq. ft. +/- at 2500 Citygate Drive, Columbus, Ohio 43219, parcel number 010-246956. The proposed headquarters will contain the design and assembly of the force measuring systems produced by Bertec, as well as administrative, marketing and sales offices, and a customer training area. Bertec Corporation will be the employer of record, and enter into a lease agreement with the affiliated Bertec, LLC to build and relocate its corporate headquarters from 6171 Huntley Road, Worthington, Ohio 43229 to the proposed project site. Additionally, Bertec Corporation will retain 35 full-time employees with an annual payroll of approximately \$2,155,759 and create 15 new full-time permanent positions with an estimated annual payroll of approximately \$804,360.

Bertec, LLC and Bertec Corporation are requesting an Enterprise Zone Tax Abatement of seventy-five percent (75%) for a period of ten (10) consecutive years to assist in the redevelopment of the vacant property into their headquarters facility.

III. PROJECT INVESTMENT

INVESTMENT TYPE	PROPOSED VALUE
Improvements to existing building – commercial office	\$4,758,000
Machinery & Equipment	\$95,000
Furniture & Fixtures, Computers, Inventory	\$295,000
TOTAL INVESTMENT	\$5,148,000

IV. DECISION & TIMING

The project is expected to begin March 2018 with a scheduled time of completion for January 2019, contingent upon Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

The project will create 15 new full-time permanent office positions with an estimated annual payroll of approximately \$804,360 and retain 35 full-time jobs with an annual payroll of \$2,155,759.

Position Title	Number of New Jobs	Average Hourly Rate	Average Annual Salary	Total Estimated Payroll for New Positions
Biomedical Engineer	1	\$37.50	\$78,000	\$78,000
Sales Engineer	1	\$36.06	\$75,000	\$75,000
Engineering Manager	1	\$38.46	\$80,000	\$80,000
Installers	2	\$25.00	\$52,000	\$104,000
Installation Manager	1	\$28.85	\$60,000	\$60,000
Accountant	1	\$33.65	\$70,000	\$70,000
Assembly Technicians	2	\$17.00	\$35,360	\$70,720
Sales Administrator	1	\$21.63	\$45,000	\$45,000
Technicians	2	\$18.00	\$37,440	\$74,880
Sales Manager	1	\$36.06	\$75,000	\$75,000
Gauger	1	\$17.00	\$35,360	\$35,360
Assembly Technetium	1	\$17.50	\$36,400	\$36,400
TOTALS	15			\$804,360

Total new payroll to Columbus will be approximately \$804,360. Bertec Corporation will be the tenant and employer of record, providing the benefits on the new employees, which includes the following:

- Paid Holidays
- Vacation Pay
- Annual Bonus
- Severance Pay
- Disability Pay
- Paid Vacation/Personal Days
- Medical/Dental Insurance
- 401K Retirement Contributions
- Training and Education Benefits
- Life Insurance

Bertec Corporation's benefits begin within the first year of employment depending on the benefit.

The proposed project site is located at 2500 Citygate Drive, Columbus, Ohio 43219 (Project Site), parcel number 010-246956 and is accessible by public transportation (COTA). There is a COTA stop in close proximity of the project site.

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends an Enterprise Zone tax abatement of seventy-five percent (75%) for a period of ten (10) consecutive years on real property improvements for the purpose building a new corporate headquarters of approximately 25,600 square feet +/- at 2500 Citygate Drive, Columbus, Ohio 43219 (Project Site), parcel number 010-246956.

VII. NEW TAX IMPACT: 10-YEAR SUMMARY

Unabated Revenue	Average Annual	10-year Summary
A. Real Property Tax Revenue	\$136,700	\$1,367,000
B. New City Income Tax Revenue	\$20,109	\$201,090
C. Total Unabated Tax Revenue	\$156,809	\$1,568,090
Abatement Impact	Average Annual	10-year Summary
D. Total Proposed Tax Abatement 75%/10-yrs on Real Property	\$102,748	\$1,027,482
E. Total Revenue Net of Tax Abatement (<i>i.e.</i> , C-D)	\$54,061	\$540,610
School District Impact Columbus City School District	Average Annual	10-year Summary
F. Existing School District Revenue from Real Property at site	\$7,614	\$76,140
G. New Revenue as a Result of the Proposed Project	\$24,485	\$244,850
H. Total School District Revenue	\$32,099	\$320,990

VIII. TAX BENEFIT

The recommended 75%/10-year Enterprise Zone tax abatement could yield a tax savings of approximately \$1,027,482 for Bertec, LLC and Bertec Corporation over the term of the abatement.

The Columbus City Schools are estimated to receive an additional \$244,850 over the term of the tax abatement, as a result of the project.

IX. AREA IMPACT/GREEN INITIATIVES

The building will integrate environmental considerations into the design, construction, and operations. Energy efficiency is being addressed by careful window selection, building envelope, air sealing, duct sealing, and improved insulation, water efficient fittings, and high efficiency light fixtures and heating equipment.