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City of Columbus

Quote Date: 10/21/2025
Quote Expiration (60 days): 12/20/2025
Quote Number: 2025 Contract Renewal
Prepared for:
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Email: JPVonVille@columbus.gov

Diversity Management System Qoute

1. Vendor Management , Contract Compliance, Goal Setting

Annual Fees: Modules & Services	Annual Subscription	Capacity / Notes
• Baseline System & Vendor Management module (required)	\$122,797.50	
• B2Gnow hosted & managed SOC 2 certified technology infrastructure	Included	
• Software licenses and system maintenance	Included	
• 24/7 unlimited access to the B2Gnow system	Included	
• Unlimited staff accounts in system	Included	
• Access to standard system upgrades and enhancements	Included	
• Access to standard reports and ad-hoc tool	Included	
• Phone and email support for staff	Included	
• First level email support for vendors	Included	
• Training manuals and quick guides	Included	
• Online staff training	Included	
• Contract Compliance module	Included	Capacity of up to 1000 monitored contracts
• Workforce Utilization module	Included	Capacity up to 400 monitored contracts
• Online Application Module	Included	Capacity up to 1000 applications
• Certification Management module	Included	Capacity up to 1000 certifications
• Goal Setting module	Included	Capacity up to 500 contract goals
• Outreach and Event Management module	Included	Capacity up to 500 campaigns
• Standard Import Interfaces for Contracts and Payments	Included	
• Standard Export Interface for Data Warehouse	Included	
• Consulting Services	Included	
• Miscellaneous System Maintenance	\$3,725.50	
	Annual Subscription	
	\$126,523.00	Y1 and subsequent years* *Subject to escalation terms

Subscription Timeframe	Escalation	Annual Subscription Fee
Year 1: 1/31/2026 - 1/30/2027		\$126,523.00
Year 2: 1/31/2027 - 1/30/2028	5%	\$132,849.15
Year 3: 1/31/2028 - 1/30/2029	5%	\$139,491.61
Year 4: 1/31/2029 - 1/30/2030	5%	\$146,466.19
Year 5: 1/31/2030 - 1/30/2031	5%	\$153,789.50

Annual Support & Services included	
• B2Gnow hosted and managed technology infrastructure	• Phone and email support for staff
• Software licenses and system maintenance	• First level email support for vendors
• 24/7 unlimited access to the B2Gnow system	• Up-to-date quick guides, training manuals, online help
• Access to all system upgrades and enhancements	• Unlimited online staff and vendor training (as available)
• Access to all standard reports and ad-hoc tools	• System configuration updates and annual system review
• Unlimited Staff and Vendor accounts in the system	

2. Additional Optional Modules and Optional Services (not included in above quote but can be added at any time)

Additional Modules	Annual	Capacity
• Contract Compliance module (additional capacity)	\$7,213	per 200 active, monitored contracts
• Contract Goal Setting module (additional capacity)	\$7,213	per 200 contract goals
• Projects module	\$9,639	per 50 active, monitored projects
• Workforce Utilization module (additional capacity)	\$7,213	per 200 active, monitored contracts
• Online Subcontractor Utilization Plan module	\$9,639	per 200 plansets
• Online Vendor Registration module	\$12,064	per 200 active registrants
Optional Services	Annual	
• SAML 2.0 Single Sign-On for staff users	\$5,950	per year
• Additional standard interfaces for data import (per record type)	\$6,006	per year
• Interfaces for data export (per record type)	\$6,006	per year
• Connection to new (not currently in the B2Gnow library) certified directory for periodic loading	\$6,006	per year
• Connection to existing certified directory	\$1,207	per directory, per year
• Program Consulting	\$440	per hour
• Development (Custom Reporting, System Customizations)	\$220	per hour
• Data Entry	\$100	per hour
• Additional Onsite Travel	At cost	

3. Terms

- Pricing is effective for 60 days from proposal date.
- Invoiced 100% at contract execution.
- Annual fee escalation limited to the greater of (a) the applicable percentage of the CPI or (b) 5%, per annum.
- Additional services are invoiced Net 30 upon delivery.
- Travel and other out-of-pocket expenses are invoiced Net 30 at actual cost.
- Pricing does not include any applicable sales or use tax.
- No refunds shall be permitted for sums paid to B2Gnow

4. Contact

B2Gnow
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