

MEMORANDUM

To: Greg J. Davies, Director

From: Michael P Griffith *MPG*

Through: Dax J Blake *DJB*

Date: November 3, 2014

RE: Recommendation for 2014 ANNUAL LINING CONTRACT SA-005617, CIP NO 650404-100041

SA-005617 opened on November 22, 2014 and two bids were received. After review of the proposal information the Division of Sewerage and Drainage recommends an award be made to the lowest, responsible and responsive bidder Insituform Technologies, Inc. in the total amount of \$4,510,118.04.

The bids were as follows:

Layne Inliner LLC = \$4,445,305.20 (bid has been deemed non responsive)

Insituform Technologies, Inc. = \$4,510,118.04

During the bidding process, an addendum was issued which included revisions to several bid item quantities. The addendum included a new Unit Price Bid Form that reflected the revised quantities. Layne Inliner acknowledged receipt of the addendum; however, did not submit a bid that used the revised quantities, the old quantities were used. SSES consulted Sarah Harrell (City Attorney's Office), she is of the opinion the bid is non-responsive (see attached email). Layne Inliner has been notified.

Please have the Fiscal Section prepare the necessary documents to execute the contract. Should you have any questions call Mike Griffith @ ext. 52416 or SSES Manager John Newsome @ ext. 58460.



Griffith, Michael P. (Stormwater Engineer)

From: Harrell, Sarah L.
Sent: Thursday, October 30, 2014 2:57 PM
To: Griffith, Michael P. (Stormwater Engineer)
Cc: Pettiford, Michael E.; Newsome, John G.
Subject: RE: CIP 650404.41 - 2014 Annual Lining Contract (Issue with Bid)

In my opinion Layne's bid is non-responsive because they failed to bid the proper quantities. Because this is a material deviation from the bid specs, it cannot be clarified. Let me know if you have other questions.

Thanks,
Sarah

From: Griffith, Michael P. (Stormwater Engineer)
Sent: Thursday, October 30, 2014 11:24 AM
To: Harrell, Sarah L.
Cc: Pettiford, Michael E.; Newsome, John G.
Subject: CIP 650404.41 - 2014 Annual Lining Contract (Issue with Bid)

Good Morning Sarah,

Last week 2 bids were opened for the subject construction project, one from Layne and one from Insituform. During the bidding process an addendum was issued stating that Heavy Sewer Cleaning quantities had been revised. The quantities for 6 line items were reduced. Attached to the addendum was a new Unit Price Bid Form with the revised quantities. Addendum and revised Unit Price Bid Forms are attached...these two items along with a couple hydrographs (not attached) made up the addendum. Both Layne and Insituform acknowledged receiving the addendum.

Layne is the low bidder; however, their bid included the original quantities not the revised quantities for those 6 line items per the addendum.

Attached is a copy of the Unit Price Bid Form from Layne's proposal and from Insituform's proposal. The 6 line items that quantities were revised are highlighted in yellow.

We are looking for your opinion on whether Layne's bid should be considered non responsive and therefore rejected?

Thank you,
Mike Griffith
Ext 52416