

**CONTRACT
FOR SERVICES UNDER \$50,000**

ANY ALTERATIONS OF CONTRACT LANGUAGE WILL RESULT IN REVOCATION OF CITY ATTORNEY APPROVAL.

This Contract for engineering and project management services is entered into by and between CDW Government LLC (herein referred to as "Contractor"), and the City of Columbus, Department of Technology (herein referred to as "City").

WITNESSETH

WHEREAS, the City has a need for professional consulting, engineering and project management services; and

WHEREAS, the Department of Technology procured these services through the publication of a Request for Statement of Qualifications, that opened 11/23/2018 @ 12:00 p.m. PR262541/RFAQ010773/<https://columbus.bonfirehub.com/opportunities/11419>.

WHEREAS, the Contractor has the necessary experience and expertise to provide said service; and

NOW, THEREFORE, in consideration of the mutual promises as hereinafter set forth, the parties agree as follows:

ENTIRE AGREEMENT

This Contract sets forth the entire agreement between the parties with respect to the subject matter hereof. Understandings, agreements, representations, or warranties not contained in this Contract, or as written amendment hereto, shall not be binding on either party. Except as provided herein, no alteration of any terms, conditions, delivery, price, quality, or specifications of this Contract shall be binding on either party without the written consent of both parties. This Contract is subject to the Ohio Public Records Act.

1. Contract Term

The term of this Contract shall be for 12 months, beginning from the date of a confirmed purchase order. This Contract shall not automatically renew, but upon mutual agreement and authorized appropriation may be renewed for two additional one-year terms.

2. Maximum Obligation

The maximum amount to be paid under any purchase order associated with this Contract shall not exceed \$48,960.00 unless additional funds are appropriated and authorized.

3. Pricing and Scope of Services

The Contractor agrees to perform and invoice the Statement of Work as set forth **ON ATTACHED EXHIBIT A*** and as contained in the bid specifications, which are expressly incorporated herein.

*Contract is NOT valid if the Statement of Work is NOT attached.

No other costs, rates, or fees shall be payable to the Contractor for services performed hereunder. The terms and conditions specified in this Contract constitute the entire contract governing the purchase of services by the City from the Contractor, and shall supersede any terms and conditions which may accompany Contractor's invoice/bid/estimate. Any and all verbal representations are superseded by this Contract. The terms of this Contract shall prevail over any conflicting or deficient terms or conditions listed in any attachments from Contractor.

4. Equal Opportunity Clause

Contractor agrees to abide by all of the terms, conditions and requirements set forth in Columbus City Code Section 3906.02, Equal Opportunity Clause. Failure or refusal of a Contractor or Subcontractor to comply with the provisions of Title 39 may result in cancellation of this Contract.

5. Taxes

Federal or State taxes are not to be included on invoices for the described services. Contractor will be provided an exemption certificate, if needed.

6. **City's Contract Administrator/Contract Administration**

Ronny Varghese, DC Infrastructure & Operations Manager, will manage the Contract on behalf of the City and will be the principal point of contact for the City concerning the Contractor's performance under this Contract.

Any notice or demand or other communication required or permitted to be given under this Contract or applicable law shall only be effective if it is in writing, properly addressed, and either delivered in person, or by a recognized courier service, or deposited with the United States Postal Services as first-class certified mail, postage prepaid and return receipt requested, to the parties at the following addresses:

Ronny Varghese, DC Infrastructure & Operations Manager, 1601 Arlingate Lane, Columbus, Ohio 43228

Nick Geiser, Field Account Executive, CDW Government LLC, 230 N. Milwaukee Ave. Vernon Hills, IL 60061

7. **Contractor as an Independent Contractor**

The Contractor shall be and shall remain an Independent Contractor with respect to all services performed hereunder and neither Contractor nor its employees shall be considered "public employees" for purposes of OPERS membership. Contractor agrees to and does hereby accept full and exclusive liability for the payment of any and all contributions or taxes for Social Security, unemployment insurance or old age retirement benefits, pensions or annuities now or hereafter imposed under any state or federal law which are measured by the wages, salaries or other remunerations paid to the Contractor or persons employed by the Contractor for work performed under the terms of this Agreement and further agrees to obey all lawful rules and regulations and to meet all lawful requirements which are now, or hereafter may be, issued or promulgated under said respective laws.

Individuals utilizing a personal social security number for tax identification purposes and business entities with four (4) or fewer employees must complete and submit, as Exhibit D, the OPERS independent contractor acknowledgment form. THIS FORM CAN BE FOUND AT WWW.OPERS.ORG

8. **Applicable Law, Remedies**

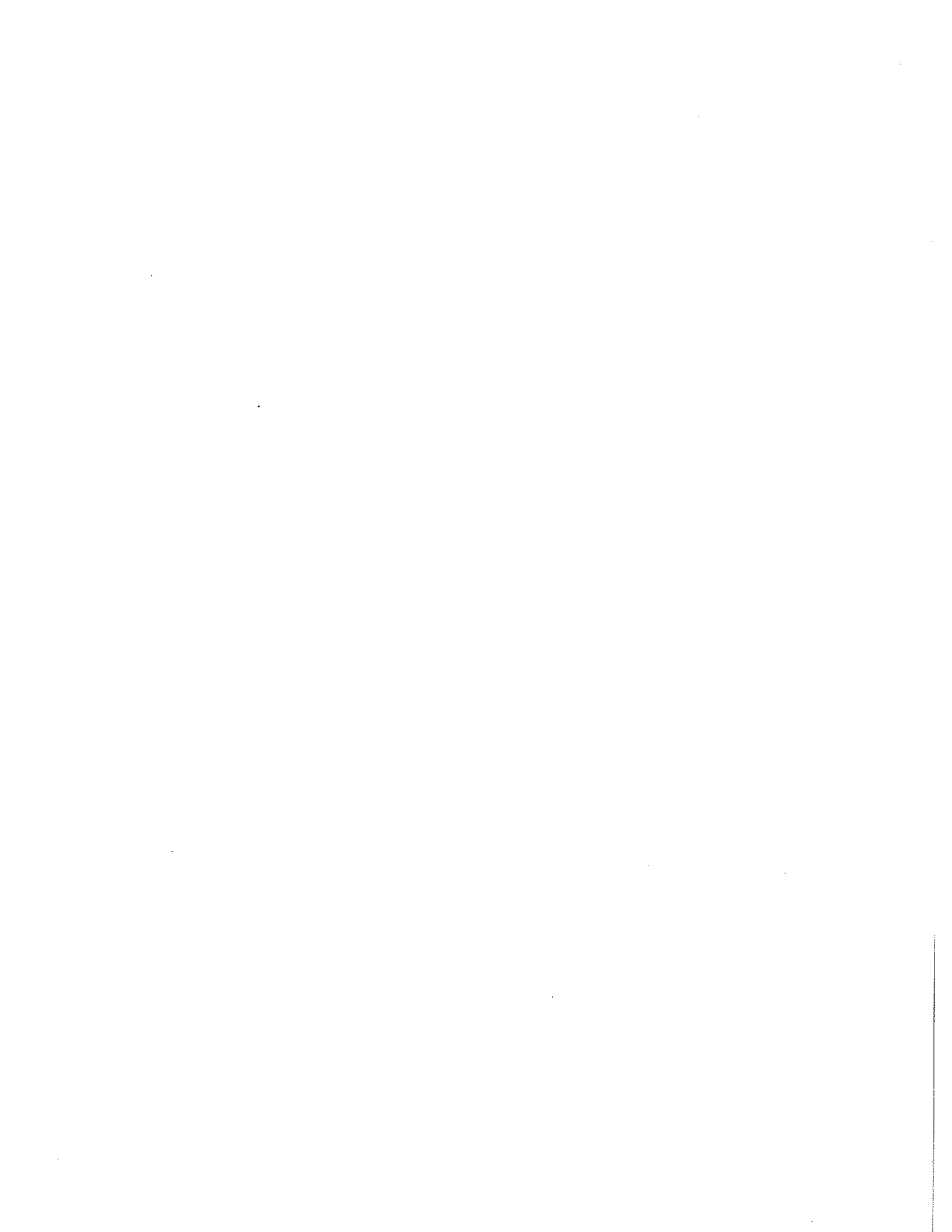
This Agreement shall be governed in accordance with the laws of the State of Ohio and the ordinances, statutes and provisions of the Columbus City Code and Charter; specifically including, but not limited to Charter Sections 159 and 161. All claims, counterclaims, disputes and other matters in question between the City, its agents and employees, and the Contractor arising out of or relating to this Agreement or its breach will be decided in a court of competent jurisdiction within the County of Franklin, State of Ohio.

9. **Payment/Invoice Submittal**

Fees shall be paid for services rendered following: (1) the City's receipt of a correct invoice, which designates the specific applicable charges, and (2) issuance of a certified purchase order. The City will not be subject to any late payment charges. Rates shall be firm during the term of this Contract. The City will process correctly documented invoices for payment and Contractor should receive payment for such invoice within thirty (30) days from receipt and approval by the City.

Invoices: All invoices shall be submitted to the address listed on the Purchase Order.

10. **Modifications**



No modification, amendment, alteration, addition or waiver of any section or condition of this Contract shall be effective or binding unless it is in writing and signed by an authorized representative of the City and the Contractor and approved by the appropriate City authorities.

11. **Contract Termination**

If either the City or the Contractor violates any material term or condition of this Contract or fails to fulfill in a timely and proper manner its obligations under this Contract, then the aggrieved party shall give the other party (the "responsible party") written notice of such failure or violation. The responsible party will correct the violation or failure within thirty (30) calendar days or as otherwise mutually agreed. If the failure or violation is not corrected, this Contract may be terminated immediately by written notice from the aggrieved party. The option to terminate shall be at the sole discretion of the aggrieved party.

When it is in the best interest of the City, the City may terminate this Contract, in whole or in part by providing seven (7) calendar days written notice to the Contractor prior to the effective date of termination. If this Contract is so terminated, the City is liable only for payments required by the terms of this Contract for services received and accepted by the City.

12. **Nonexclusive Remedies**

The remedies provided for in this Contract shall not be exclusive but are in addition to all other remedies available under the law.

13. **Survivorship**

All services executed pursuant to the authority of this Contract shall be bound by all of the terms, conditions, prices discounts and rates set forth herein, notwithstanding the expiration of the initial term of this Contract, or any extension thereof. Further, the terms, conditions, and warranties contained in this Contract that by their sense in context are intended to survive this completion of the performance, cancellation or termination of this Contract, shall so survive.

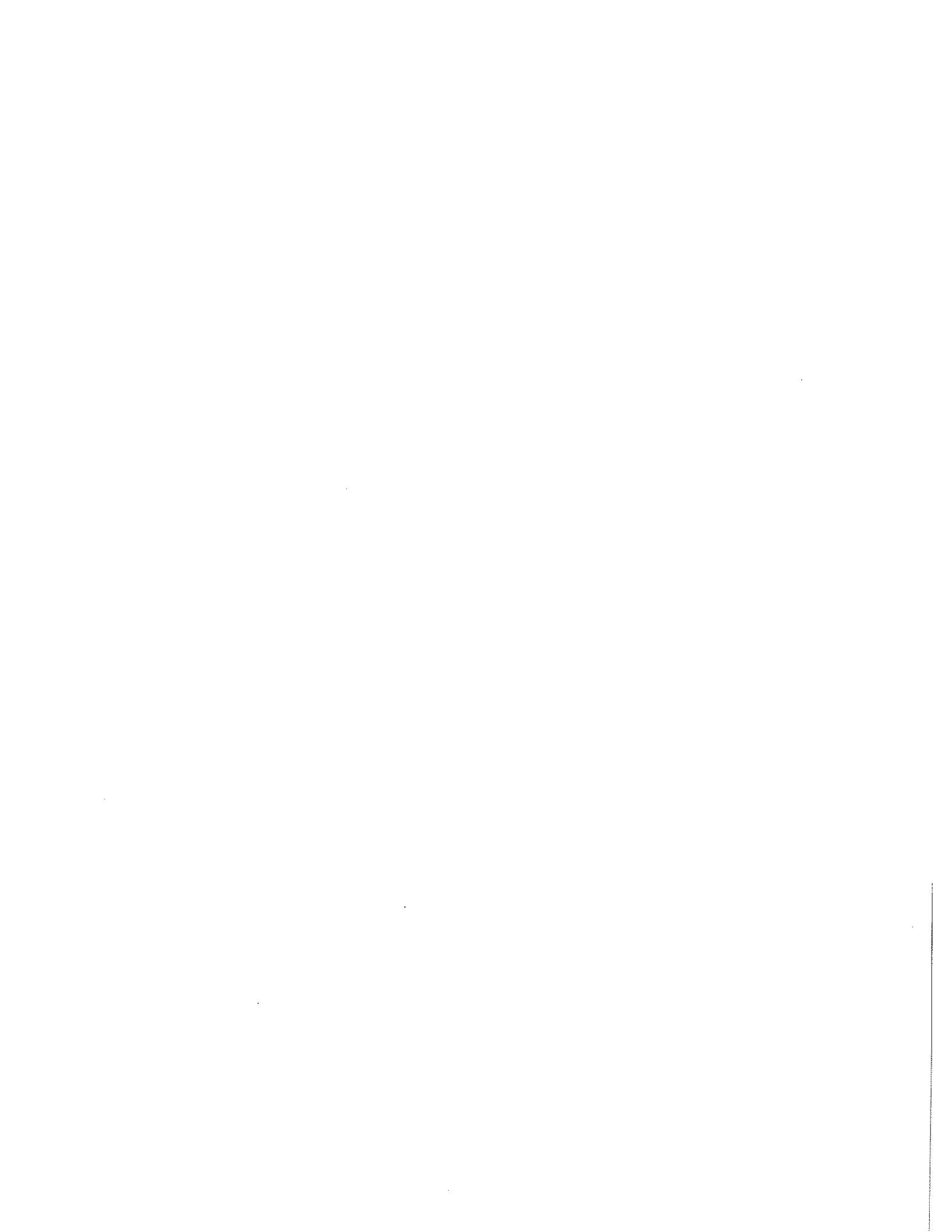
14. **Save Harmless/Indemnification**

Contractor shall protect, indemnify and save the City harmless from and against any damage, cost, or liability, including reasonable attorneys' fees, resulting from third party claims for any or all injuries to persons or damage to tangible property arising from intentional, willful or negligent acts or omissions of Contractor, its officers, employees, agents, or Subcontractors.

UNDER NO CIRCUMSTANCES, AND NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY REMEDY SET FORTH HEREIN, WILL CONTRACTOR, ITS AFFILIATES OR ITS OR THEIR SUPPLIERS, SUBCONTRACTORS OR AGENTS BE LIABLE FOR: ANY INCIDENTAL, INDIRECT, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, BUSINESS, REVENUES OR SAVINGS, AND LOSS, DAMAGE OR CORRUPTION OF DATA OR SOFTWARE, EVEN IF CONTRACTOR HAS BEEN ADVISED OF THE POSSIBILITIES OF SUCH DAMAGES OR IF SUCH DAMAGES ARE OTHERWISE FORESEEABLE, IN EACH CASE, AND WHETHER A CLAIM FOR ANY SUCH LIABILITY IS PREMISED UPON BREACH OF CONTRACT, WARRANTY, NEGLIGENCE, STRICT LIABILITY OR OTHER THEORY OF LIABILITY. IN THE EVENT OF ANY LIABILITY INCURRED BY CONTRACTOR OR ANY OF ITS AFFILIATES HEREUNDER, THE ENTIRE LIABILITY OF CONTRACTOR AND ITS AFFILIATES FOR DAMAGES FROM ANY CAUSE WHATSOEVER WILL NOT EXCEED THE DOLLAR AMOUNT PAID BY CITY FOR THE SERVICE(S) GIVING RISE TO THE CLAIM.

15. **Severability**

If any term or condition of this Contract or the application thereof to any person(s) or circumstances is



held invalid, such invalidity shall not affect other terms, conditions, or applications which can be given effect without the invalid term, condition, or application; to this end the terms and conditions for the Contract are declared severable.

16. Assignment

This Contract may not be assigned or otherwise transferred to others by the Contractor without the prior written consent of the City. If this Contract is so assigned, it shall inure to the benefit of and be binding upon any respective successors and assigns (including successive, as well as immediate, successors and assignees) of the Contractor.

17. Authority to Bind

The signatories to this Contract represent that they have the authority to bind themselves and their respective organizations to this Contract.

18. Worker's Compensation

The Contractor shall comply with all Workers' Compensation laws of the State of Ohio. **Proof of coverage shall be attached to this Contract AS EXHIBIT B.**

19. Insurance

Contractor shall carry at least the minimum amounts listed below of Commercial Liability Insurance (Bodily Injury and Property Damage) including the City as an additional insured. **Contractor must attach a copy of the Certificate of Insurance to this Contract AS EXHIBIT C:**

Bodily Injury Liability:

Each Person \$500,000
Each Accident \$1,000,000

Property Damage Liability:

Each Accident \$500,000
All Accidents \$1,000,000

20. Campaign Contributions

Contractor hereby certifies the following: that it is familiar with Ohio Revised Code ("O.R.C.") Section 3517.13; that it is in full compliance with Divisions (I) and (J) of that Section; that it is eligible for this contract under the law and will remain in compliance with O.R.C. Section 3517.13 for the duration of this contract and for one year thereafter.

21. City Income Taxes

Contractor hereby further agrees to withhold and pay all city income taxes due or payable under the provisions of Chapter 362, Columbus City Codes, for wages, salaries and commissions paid to its employees and further agrees that any of its subcontractors shall be required to agree to withhold and pay any such city income taxes due under said chapter for services performed under this Contract. If it has been determined by the Columbus Income Tax Division that Contractor, or any of its subcontractors, owes city income taxes, the Contractor agrees that the City may withhold the amount due to the City from any amount due to the Contractor for services performed under this Contract notwithstanding paragraph 9 hereinabove.

22. Warranty

Contractor warrants that it will perform such services in a good and workmanlike manner. City's sole and exclusive remedy with respect to this warranty will be, at the sole option of Contractor, to either (a) use its reasonable commercial efforts to reperform any services not in substantial compliance with this warranty, or (b) refund amounts paid by the City related to the portion of the services not in substantial compliance; provided, in each case, City notifies Contractor in writing within five (5) business days after performance of the applicable services.

IN WITNESS WHEREOF, the parties have executed this Contract as of the day and year written below.

EXHIBITS A, B AND C MUST BE ATTACHED HERETO.

ANY ALTERATIONS OF CONTRACT LANGUAGE WILL RESULT IN REVOCATION OF CITY ATTORNEY APPROVAL.

CITY OF COLUMBUS

H. Samuel Orth 12/12/18
Signature Date

H. Samuel Orth, Director/CIO

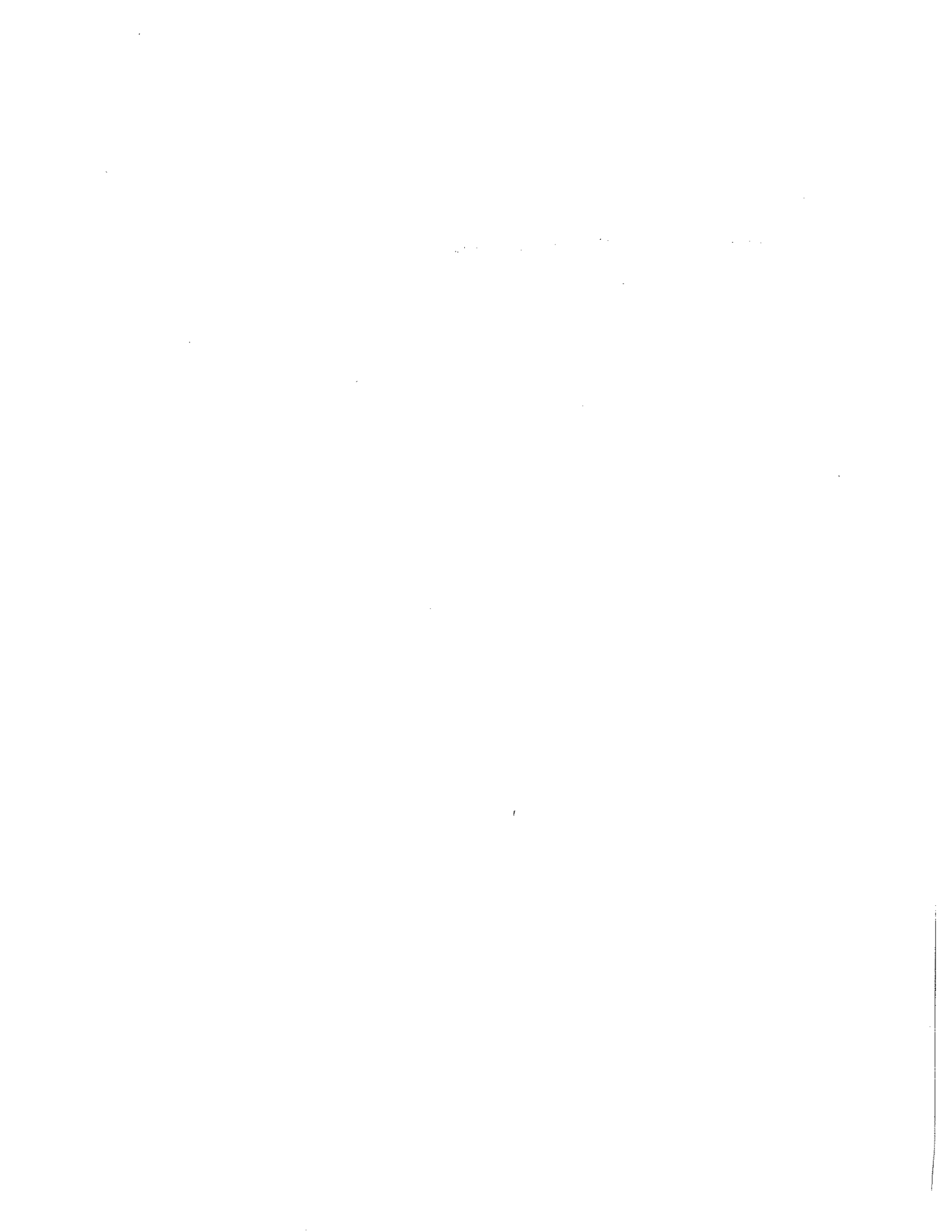
CONTRACTOR
Joshua B. Greene 12-11-2018
Signature Date

Joshua Greene - Manager, Contract Negotiations

Printed Name and Title

Federal ID Number: 36-4230110

Address:



See next page

CONTRACT SIGNATURE AFFIDAVIT

(Must be completed when the individual signing the Contract is NOT an Officer or Member of the Company.)

STATE OF: _____

COUNTY OF: _____

_____, being duly sworn, deposes and says that he/she is
_____ of _____, a Corporation, LLC, or LLP organized and existing under and by
(Title) (Company Name)
virtue of the laws of the State of _____, and having its principal office at

City, State, Zip Code

Affiant further says that he/she is familiar with the records, minute books and by-laws of

(Company Name)

Affiant further says that _____ is _____
(Name of Person Signing Contract) (Title)

Of the Company and is duly authorized to sign the Contract for: _____

For said Company by virtue of _____
(State whether the provision of by-laws or a resolution of the Board of Directors. If resolution, give date of adoption.)

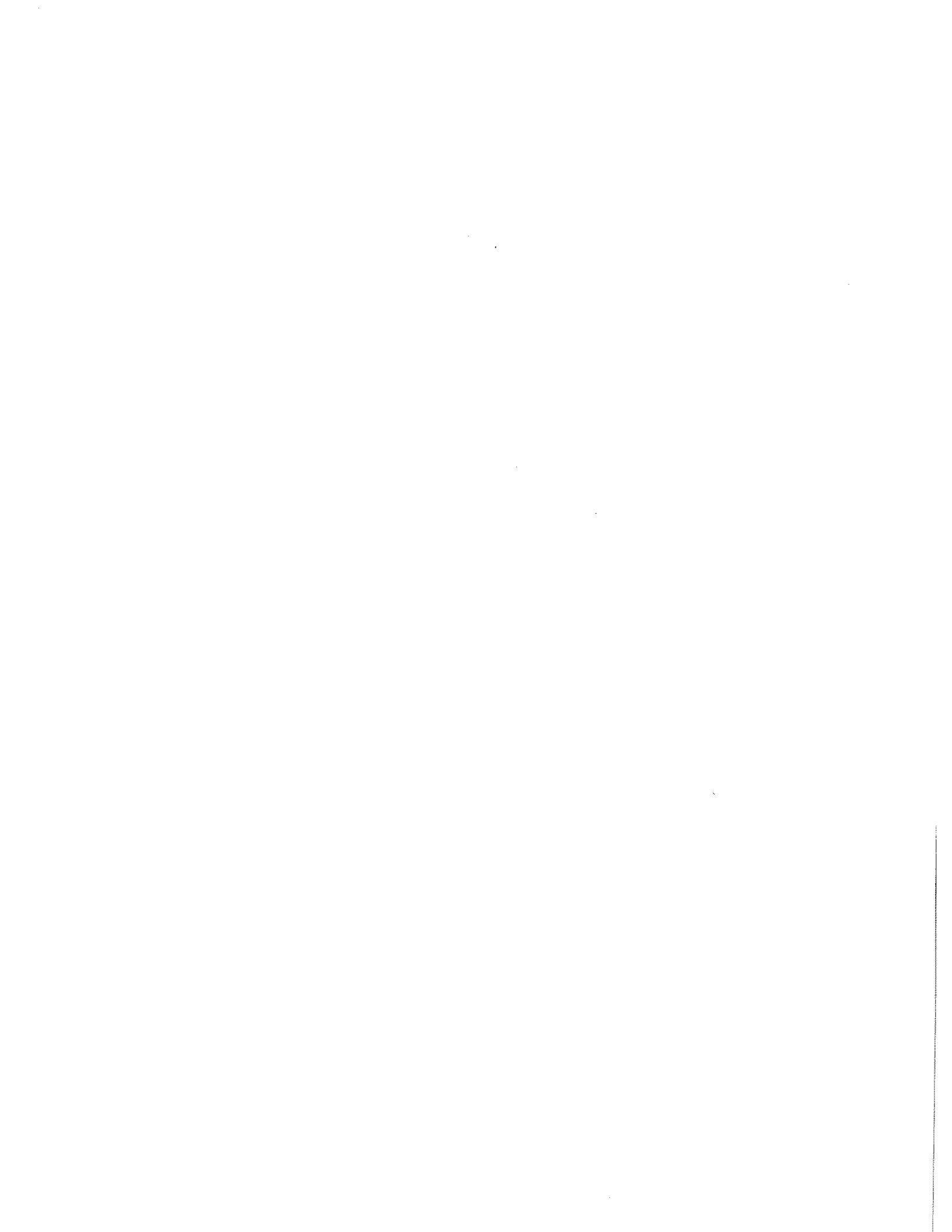
Signature of Affiant**

**** AFFIANT MUST BE SOMEONE OTHER THAN THE INDIVIDUAL SIGNING THE CONTRACT.****

Sworn to before me and subscribed in my presence this _____ day of _____, 20____

Notary Public

My Commission Expires: _____

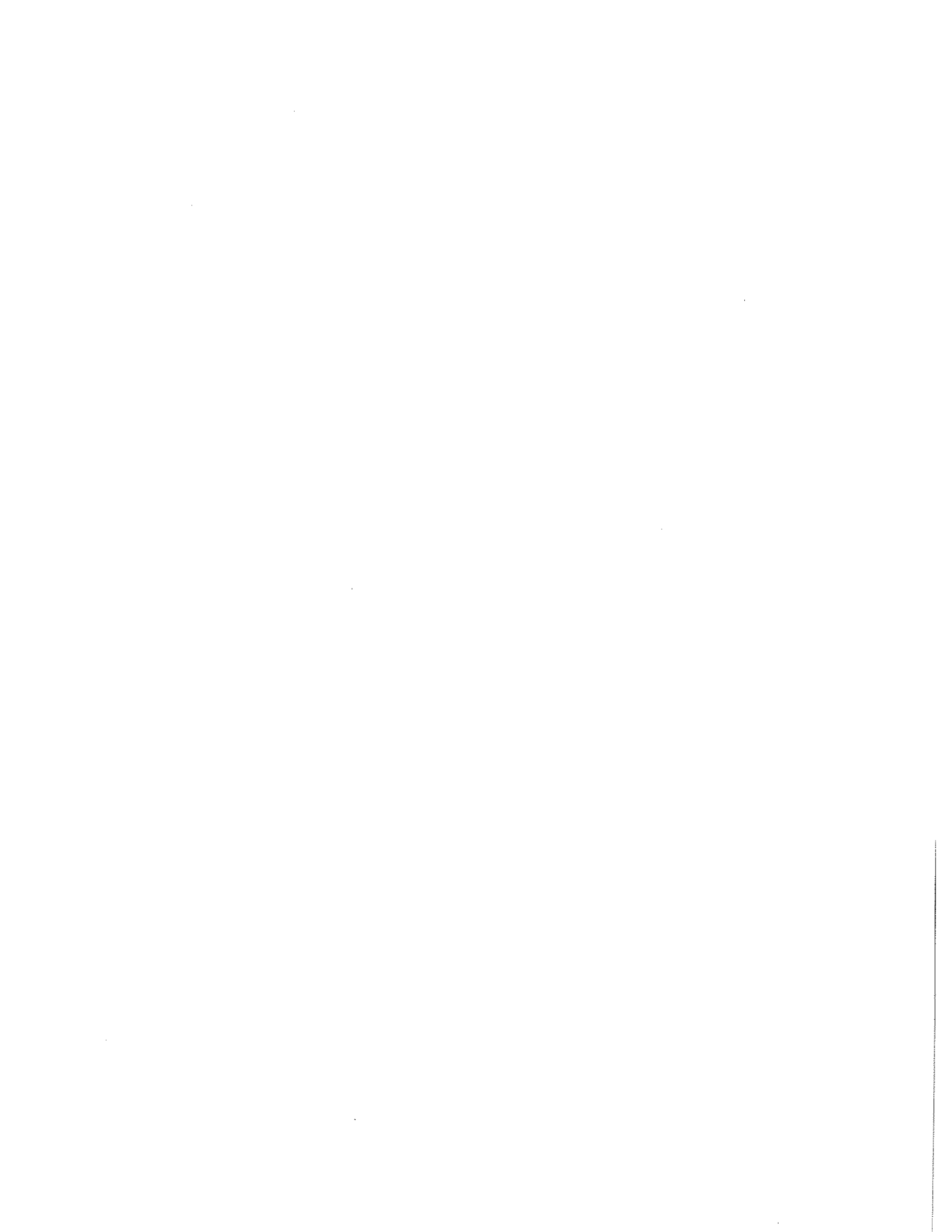


Appointment of Authorized Representative with Limited Signing Authority

In accordance with the authority delegated to the undersigned, Christina V. Rother, President, CDW Government LLC (“Company”), the undersigned hereby delegates to Joshua Greene (“Authorized Representative”) holding the title, Manager, Contract Negotiations (“Authorized Title”), of Company or its affiliate, the authority solely to review and execute certain Contract documents, subject to certain limitations, as set forth in the table below (“Restricted Authority”).

Contract Types: <i>select type of agreement (one or more may apply)</i>	<input type="checkbox"/>	Agreements and purchase orders related to marketing.
	<input type="checkbox"/>	Nondisclosure and other forms of confidentiality agreements and non-binding letters of intent in connection with potential M&A opportunities.
	<input checked="" type="checkbox"/>	Non-disclosure and other forms of confidentiality agreements with customers and partners.
	<input checked="" type="checkbox"/>	Agreements with customers to provide IT products and professional services (to the extent such services are authorized by the undersigned), and all such accompanying forms (attestations and disclosures) that are generally required to form a complete contract including memorandums of understanding, and subcontracts with partners on the Agreements described above, but excluding software beta test and early adoptee agreements, and any agreements out of the ordinary course of Company's business.
	<input checked="" type="checkbox"/>	Bids & Proposals to provide IT products and professional services, (to the extent such services are authorized by the undersigned), and all such accompanying forms (attestations and disclosures) that are generally required to form a complete offer for contract package, but excluding software beta test and early adoptee offers, and any offer out of the ordinary course of Company's business.
	<input type="checkbox"/>	SOWs and Change Orders with customers to provide IT professional services (to the extent such services are authorized by the undersigned), but excluding software beta test and early adoptee contracts, and any contracts out of the ordinary course of Company's business.
	<input type="checkbox"/>	Agreements with partners to purchase IT products and professional services (to the extent such services are authorized by the undersigned), but excluding software beta test and early adoptee agreements, and any agreements out of the ordinary course of Company's business.
	<input type="checkbox"/>	Agreements, including but not limited to, Participation Agreements and Teaming Agreements with Partners/Vendors to provide IT products and professional services to customers (to the extent such services are authorized by the undersigned), but excluding agreements for software beta test and early adoptee agreements, and any agreements out of the ordinary course of Company's business.
	<input type="checkbox"/>	SOWs with Partners/Vendors to provide IT professional services to Customers (to the extent such services are authorized by the undersigned), but excluding agreements for software beta test and early adoptee agreements, and any agreements out of the ordinary course of Company's business.
Check other:	<input type="checkbox"/>	[Click to fill in description]
Territorial Limit	U.S. Only	
Not to Exceed Dollar Value Limit	Up to <u>\$5,000,000</u> . (This is total value, not annual value, of a contract.)	
Not to Exceed Contract Duration for Services	Up to three (3) year(s)	
Required Approvals and Other Conditions	<ul style="list-style-type: none"> • Compliance with Company Legal Department mandated contract review process. • Compliance with Company policies. • Capital expenditures approval, if applicable. • Chief Legal Officer review if Contract is with any principal stockholder, director or officer (or immediate family member) of a CDW company. • Treasurer review of any grant of a security interest or lien. • Legal approval of any contract with a foreign entity. 	

[Signature Page Follows]



Authorized Representative shall use the following signature block, or one that indicates in a substantially similar manner that the Authorized Representative is authorized when executing Contracts on behalf of Company:

CDW Government LLC

By: Joshua Greene, its Authorized Representative

This appointment is effective on the date specified below and shall remain in effect until the earliest of: (a) the date, December 31, 2020, when this Restricted Authority expires; (b) the date when the Authorized Representative no longer holds the Authorized Title; or (c) the date when the Restricted Authority is terminated by the undersigned. Authorized Representative may not assign or delegate the Restricted Authority to any other person.

Effective Date January 1, 2018:

Christina V. Rother
Christina V. Rother (Dec 12, 2017)

Christina V. Rother
President
CDW Government LLC

Received and Approved by Corporate Paralegal:

JN
JN (Dec 12, 2017)

Janell Nelsen

Received and Approved by the Corporate Secretary's Office:

Mary Jo Georgen
Mary Jo Georgen (Dec 13, 2017)

Mary Jo Georgen



From: [Campisano, Charles P.](#)
To: [Cook, Robin G.](#)
Cc: [Wagner, Richard A.](#); [Varghese, Ronny D.](#); [Akrobettoe, Gwendolyn F.](#)
Subject: RE: RFQ010773 - CDW Opp# 30483 - URGENT DUE FRI BY 5PM
Date: Monday, December 10, 2018 11:13:06 AM

Robin,

From a legal perspective I am fine with the changes. Limitations of liability and warranty are fairly standard things technology companies try to add to our contracts and they are ultimately a policy decision for the department to accept or reject. Given the urgency of this matter I assume we will not want to argue with them at this time. The rest of the changes are not really substantive and I have no objection to them.

Thank you,
Charles

From: Cook, Robin G.
Sent: Monday, December 10, 2018 11:06 AM
To: Campisano, Charles P.
Cc: Wagner, Richard A.; Varghese, Ronny D.; Akrobettoe, Gwendolyn F.
Subject: FW: RFQ010773 - CDW Opp# 30483 - URGENT DUE FRI BY 5PM
Importance: High

Good Morning Charles,

Please find attached the City's Standard Contract with a couple of changes requested by the vendor. This project is associated with an RFP the DOT published in November.

For your convenience, I am attaching documents associated. Please let me know if your office finds these changes acceptable.

Regards,

Robin

From: Tom Stien [mailto:tomstie@cdwg.com]
Sent: Friday, December 7, 2018 11:13 AM
To: Cook, Robin G. <RGCook@columbus.gov>
Subject: FW: RFQ010773 - CDW Opp# 30483 - URGENT DUE FRI BY 5PM
Importance: High

Robin,

Good morning!

Nick is out today, but I know this is urgent, so I wanted to get this back to you.

Here is the reviewed doc from CDW•G – please let me know if you can agree with the changes.

If so please send it back and we can get it signed.

Thank you.

From: Cook, Robin G. <RGCook@columbus.gov>

Sent: Thursday, December 06, 2018 2:17 PM

To: Nick Geiser <nickgei@cdwg.com>

Cc: Akrobettoe, Gwendolyn F. <GFAkrobettoe@Columbus.gov>; Varghese, Ronny D. <RDVarghese@columbus.gov>; Wagner, Richard A. <RIWagner@columbus.gov>

Subject: RFQ010773

Good Afternoon Mr. Geiser,

I am working on the contract pages and purchase order for your company's response to the above noted RFSQ. Please review the attached document, sign, attach Exhibit B (Bureau of Workers' Compensation Certificate) and Exhibit C (Certificate of Liability Insurance) and return via softcopy to my attention.

I have the Statement of Work previously submitted and will include the document with the complete package for the DoT Director's Office signature.

Please return the signed document to me by no later than Friday, December 7, 2018 as the City of Columbus Auditor's Office will be closing for all 2018 procurement on Monday, December 10, 2018 @ 5:00 p.m.

Regards,

Robin G. Cook, CPPB
Purchasing Expeditor
DoT/Fiscal Office
614-645-7247

City of Columbus

Cisco Expert Network Engineering Services

RFSQ

November 22nd, 2018

Digital



*CDW Government LLC 230
N. Milwaukee Ave.
Vernon Hills, IL 60061*





One CDW Way
230 N. Milwaukee Ave
Vernon Hills, IL 60061
P: 847.371.5800
F: 847.465.6800
Toll-Free: 800.808.4239

www.cdwg.com/PeopleWhoGetIT

City of Columbus
Department of
Technology 90 W. Broad St.
Columbus, Ohio 43215

November 22nd, 2018

RE: Cisco Expert Networking Engineering Services

Dear Mr. H. Samuel Orth III,

The City of Columbus ("City") seeks a qualified solution provider to deliver Professional Services. CDW Government LLC ("CDW•G"), headquartered in Vernon Hills, IL with a FEIN of 36-4230110, understands the scope of this project and will continue to serve as a strong partner to the City for this contract. **Our CDW•G badged resources provide both a local and national breadth to ensure high quality work. Our extensive knowledge in all Cisco technologies allows us to provide the proper planning, design, implementation, configuration and cutover phases that the City of Columbus needs.**

By continuing to select CDW•G as your trusted partner, the City will enjoy the following advantages:

Breadth of Resources CDW•G has built a deep and broad bench of Cisco resources to deliver these solutions to our customers efficiently and effectively. This includes over 120 CCIE certifications, over 250 Cisco Professional level certifications, and over 500 Cisco Associate level certifications. These are all held by CDW staff and the basis of our vast Cisco professional services.

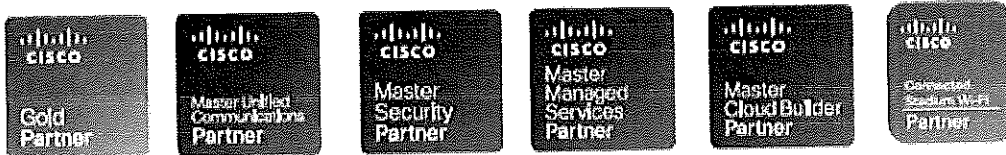
Strategic Cisco Partnership: CDW•G's strong partnerships with leading hardware and software manufacturers like Cisco allow us to meet your specific technology needs. Our partnership with Cisco is extensive is highlighted by our status as the first Cisco partner to be Master Certified in Networking and thus the only one to be Master Certified in all five disciplines.

As you review our proposal it's important to note that CDW•G utilizes our technical resources in several capacities including presales, delivery and engineering. There could be many scenarios that you will be able to lean on the no cost presales team to provide general design work then allow our engineers to deliver. Often the initial planning and design if as important as the formal implementation and configurations so we dedicate many resources to ensure customer success.

As an example, we have included some additional information that shows our strong partnership with Cisco and what we bring to our customers in delivering Cisco solutions.

Cisco Gold Certified Partner

There is no other Cisco Gold Partner in the world that offers CDW's combination of expertise and experience. **We are Cisco's largest U.S. Direct Reseller and largest National Direct Integrator Partner**, having attained the broadest range of expertise across multiple technologies. CDW was the first worldwide partner to achieve Master status for Cloud Builder, Unified Communications, and Security.



CDW has the highly qualified resources to stay current with Cisco technologies and continue to meet the standards for all of our specializations. CDW has almost 1,900 Cisco certified presales engineers, technical specialists, solution architects, and professional services engineers who are available to provide expert guidance and support. Certifications include:

- 125 CCIE/CCDE (includes 1 Quintuple, 6 Triple, 16 Double)
- 347 Cisco Certified Professionals (CCNP/CCDP/CCSP/CCVP/CCIP)
- 629 Cisco Certified Associates (CCNA/CCDA)
- 717 Cisco Certified Sales Experts

CDW Cisco Certifications and Specializations Gold Certified Partner

Masters Certifications

- **Master Collaboration**
- **Master Networking**
- **Master Security**
 - 9 Engineers with "Fire Jumper Status"
 - Only "Quad" Fire Jumper in the World
- **Cloud and Managed Services Master**
 - Cloud Services

- Cisco Powered UC as a Service Based on HCS
- Cisco Powered Managed Unified Contact Center - UCC
- Cisco Powered Managed Security
- Cisco Powered Managed Business Communications - BC
- **Master Cloud Builder**
 - **Cloud Builder-Infrastructure, Management and Services**
 - Storage : EMC
 - Storage : Hitachi Data Systems
 - Virtualization : VMware
 - Cloud Management : Cisco
 - Mgmt App-BMC CLM
 - Cloud Management : VMware
 - Cloud Professional Services
 - **Cloud Collaboration**
 - WebEx Cloud Collaboration Resale Partner

Advanced Technology Specializations

- Advanced Collaboration Architecture Specialization
- Advanced Data Center Architecture Specialization
- Advanced Enterprise Networks Architecture Specialization
- Advanced IoT - Connected Safety and Security Specialization
- Advanced IoT - Manufacturing Specialization
- Advanced Security Architecture Specialization
 - Six (6) Cisco Certified Internetworking Engineers specialized in security (CCIE-S)
 - Eleven (11) Cisco Certified Network Professionals specialized in security (CCNP-S)

- Thirty seven (37) Cisco Certified Network Associates specialized in security (CCNA-SEC)
- Advanced Unified Computing Technology Specialization
- Advanced Unified Fabric Technology Specialization
- Small and Midsize Business Specialization

Advanced Technology Provider Certifications

- Cisco Application Centric Infrastructure
- Cisco TelePresence Video Master
- Identity Services Engine (ISE)
 - CDW has completed 400 ISE deployments – Most in the World
- Telehealth Reseller
- Unified Contact Center Enterprise

Authorized partner

- Cisco Connected Stadium™ Wi-Fi* Only National Partner
- Authorized Security Incumbency Renewals
- Education Technology Developer
- Government Technology Developer
- Healthcare Technology Developer
- Multinational Certified Partner
- Preferred Solution Partner
- Technology Developer Partner
- US Federal Authorization
- WebEx Telepresence Program

Cisco Lifecycle Advisor

- Collaboration

- Webex
- Cisco Spark
- Cisco ONE

Meraki

- #1 Partner overall (Worldwide)
- Sell \$100+ Million per year
- CMNA Certified SE Organization

CDW Capabilities

- High-performance enterprise configuration center with an average of 3,000 custom configurations per day; 24 national and local sales offices, including two distribution and configuration centers, five data centers and two Midwest network operations centers.
- Ability to stage Cisco equipment in both of our enterprise configuration areas, providing a combined 50,000 square feet of service area that enables easy customer installation.
- Available custom warranty support services, including hosted and managed services, maintenance agreements, co-termination agreements, local installations and more.
- CDW is the only Cisco partner with a stocking position in the US, allowing our sales teams to have the most options for fulfilling customer needs; direct, distribution and stocked product.
- CDW is also the only Cisco partner with the ability to preconfigure Cisco Data Center products prior to shipping to the customer.

This proposal, **prepared by Field Account Executive Nick Geiser**, demonstrates the ways we can successfully continue to meet your technology requirements for hardware, software and implementation services for data center network refresh. **If you have any inquiries regarding our proposal, please contact Nick Geiser at any time either by phone at (614) 318-9058 or via email at nickgei@cdwg.com.** We thank you in advance for your favorable consideration and look forward to our continued collaboration.

Nick Geiser, Field Account Executive



City of Columbus
Cisco Services

Quote

Prepared For : City of Columbus
Customer # :
Attention : Ronny Varghese
Project : Cisco Services
Date : 11/29/2018

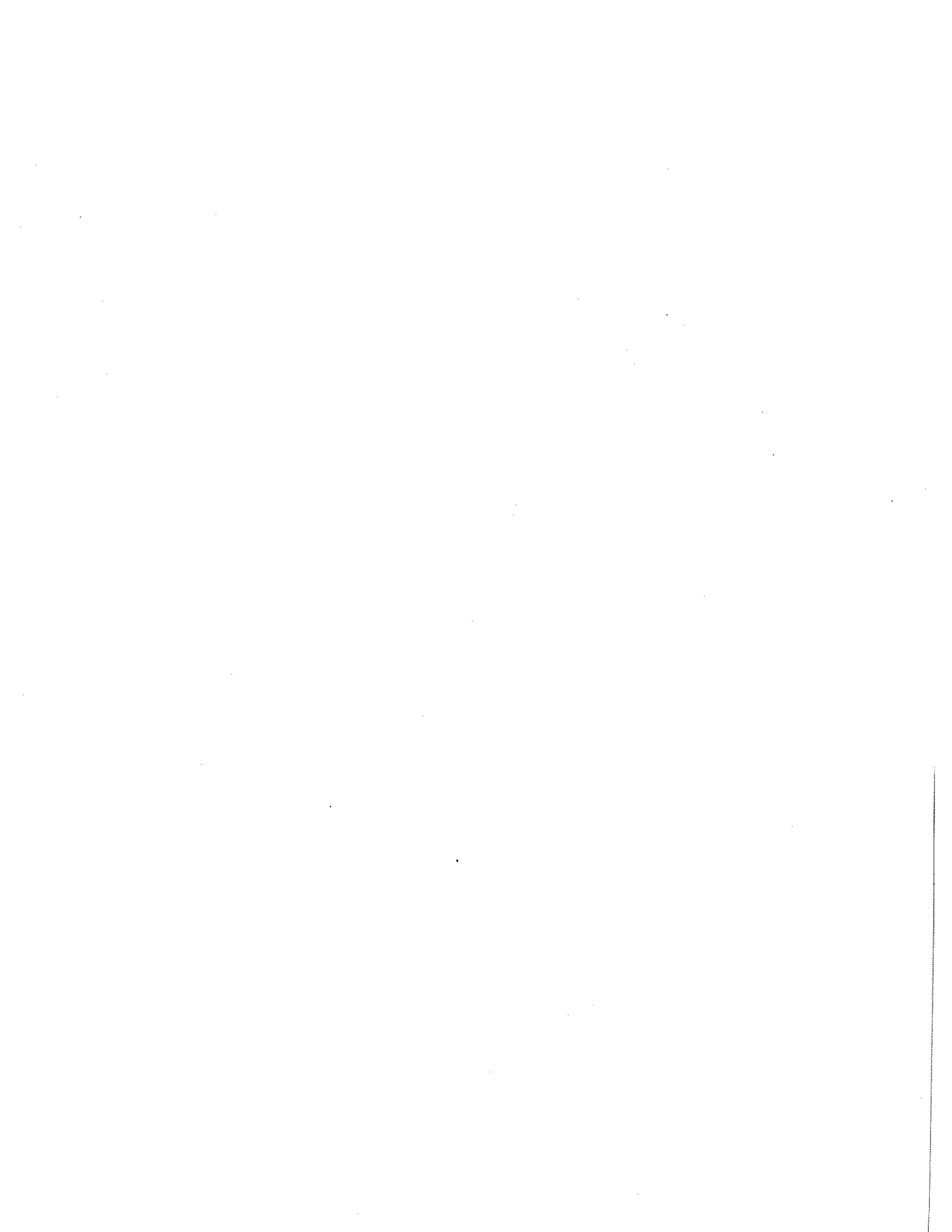
Submitted By : Nick Geiser

Phone : 614.318.9058
E-Mail : nickgei@cdwg.com
Quote # :

Qty	Description	Price	Extended Price
Infrastructure/Networking			
46	Consulting Engineer - Hourly Rate	\$180.00	
	Senior Consulting Engineer - Hourly Rate	\$200.00	
	Principal Consulting Engineer - Hourly Rate	\$265.00	\$12,190.00
Wireless			
46	Consulting Engineer - Hourly Rate	\$180.00	
	Senior Consulting Engineer - Hourly Rate	\$200.00	
	Principal Consulting Engineer - Hourly Rate	\$265.00	\$12,190.00
Security			
46	Consulting Engineer - Hourly Rate	\$230.00	
	Senior Consulting Engineer - Hourly Rate	\$235.00	
	Principal Consulting Engineer - Hourly Rate	\$265.00	\$12,190.00
Voice/Collaboration			
46	Consulting Engineer - Hourly Rate	\$195.00	
	Senior Consulting Engineer - Hourly Rate	\$205.00	
	Principal Consulting Engineer - Hourly Rate	\$265.00	\$12,190.00
Project Management			
1	Project Manager - Hourly Rate	\$200.00	\$200.00

Grand Total: \$48,960.00

Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions provided on this link apply: <http://www.cdw.com/content/terms-conditions/default.aspx>





DEPARTMENT OF TECHNOLOGY
Cisco Expert Network Engineering Services

CONSULTANT CISCO NETWORK ENGINEER

QUALIFICATION QUESTIONNAIRE

RFSQ Number RFQ

Due Friday November 23, 2018 at 12:00
P.M.

<https://columbus.bonfirehub.com/opportunities/11419>

Consultant: **CDW Government LLC**

Date: **November 22nd, 2018**

Page 1
DEPARTMENT OF TECHNOLOGY
QUALIFICATIONS QUESTIONNAIRE for
CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

Date:

11/22/2018
(month, day and year)

FIRM NAME CDW Government LLC

1. Qualifications:

I. Cisco Certified Internetwork Expert Voice, CCIE Voice/COLLAB :
CCIE Voice/Collab expertise capable of building and configuring complex end-to-end telephony networks, troubleshooting and resolving VoIP-related problems and ensuring quality of service using in-depth understanding of Layer 2 and 3 network structure Expertise in Cisco Unified Communications Manager, Webex, Jabber, quality of service (QoS), gateways, gatekeepers, IP phones, voice applications, and utilities on Cisco routers and Cisco IOS devices is required.

- Five (5) years' experience providing customers with scalable voice solutions, create project design drawings, and develop migration strategies for VOIP system enhancements and feature activation. Expert analysis and troubleshooting skills for voice related performance and connectivity issues
- Five (5) years' experience with a thorough understanding of Cisco Unified Communications system design and implementation, gateways, scalability, router and switch utilities, and policy management.
- Five (5) years' experience building scalable Cisco voice networks, securing voice traffic, optimizing telephony networks and implementing and / or supporting Enterprise IP Telephony and UC systems
- The CCIE Voice engineer will have the Cisco Certified Internetwork Expert Voice (CCIE Voice/Collab) certification and (5-7) years' experience with Cisco Voice devices and Cisco Voice solutions.

II. Cisco Certified Internetwork Expert Wireless, CCIE Wireless:
Demonstrate broad theoretical knowledge of wireless networking and a solid understanding of wireless local area networking (WLAN) technologies. Expert knowledge of Cisco wireless access points, Cisco wireless LAN controllers, mobility services, Cisco wireless phones, Cisco catalyst switches, Cisco secure

access server for Linux, and Cisco wireless control system. Expertise will be needed for current and future wireless initiatives utilizing Cisco Unified Wireless Network Software, Cisco Unified Wireless Network Software for Cisco Wireless Controllers, Cisco Aironet AP 's, Cisco Catalyst Series Switches IOS Software, Cisco Secure ACS for Linux, Cisco AnyConnect Secure Mobility Client, Cisco Spectrum Expert, Wireshark, WCS 7.0, Cisco PRIME, NCS.

- Five (5) years' experience with network design, operational support, hands-on implementation and configuration of routers, switches, Controllers, Access points, and wireless software in a large enterprise LAN/WAN /WLAN environment
- Five (5) years' experience with the configuration of both autonomous and Light Weight Access Point Solutions, including Clean Air, Wireless Control System, WCS Navigator, MESH, RFID, and RTLS, and AeroScout. Configuration of Wireless Security Platforms, including intrusion prevention and clean access solutions
- The CCIE Wireless engineer will have the Cisco Certified Internetwork Expert Wireless (CCIE Wireless) certification and (5-7) years' experience with Cisco Wireless devices and Cisco Wireless solutions.

III. **Cisco Certified Internetwork Expert Security, CCIE Security:** This individual will have the knowledge and skills to implement, maintain and support extensive Cisco Network Security Solutions using the latest industry best practices and technologies such as; Cisco Adaptive Security Appliance (ASA) Firewall, Next Generation Intrusion Prevention Systems (NGIPS), Next Gen Firewalls, Source Fire, Fire Power, Advanced Malware Protection (AMP), URL filtering, Cisco Easy VPN, Cisco SSL VPN, Cisco Secure Desktop, Cisco Network Admission Control (NAC) Appliance, Cisco Security Agent, Cisco Secure ACS, Cisco Security Monitoring, Analysis and Response System, and Cisco Catalyst 6500 Series Security Services Modules, Cisco Adaptive Security Device Manager, Cisco Router & Security Device Manager, Cisco Security Manager, Cisco IPS Device Manager, and Cisco IPS Manager Express.

- The CCIE Security position will have the CCIE Security certification and (5-7) years' experience with Cisco Security devices and Cisco Security solutions
- Five (5) years' demonstrated experience identifying compromised machines and report on security measures taken to address threats. Strong knowledge of the use of crypto technologies in all facets of network communications. Experience and expertise with ethical hacking, firewall and intrusion detection/prevention technologies, secure coding practices and threat modeling.

-
- Five (5) years' experience analyzing security risks and develop response procedures. Additional duties may include developing and testing software deployment tools, firewalls and intrusion detection systems.
 - Demonstrated expertise in penetration testing, vulnerability scanning, security assessments, and PCI compliance conformance in an Enterprise network environment.

IV. Cisco Certified Internetwork Expert Data Center, CCIE Data Center:

Responsible for the design, configuration, implementation and support for local & wide area networks within the City of Columbus data centers. This role will involve work as a Cisco Data Center Solutions Engineers and require strong experience working with the Nexus (7k, 5k, 2k, etc.) products in both engineering & implementation. Responsibility includes continuously testing and evaluating for the existing network infrastructure to ensure proper performance and maximum uptime.

- In-depth knowledge and strong operating experience in Routing & Switching, Virtualization (VMware), and storage. Strong knowledge of Layer-2 , Layer-3 technologies and operations of test tools for traffic generation, multimedia traffic analysis
- Five (5) years' experience with an expert understanding and hands on experience in the following internetworking technologies IGP, BGP, Multicast, MPLS, STP, VDC, OTV, L2 switching and Cisco platforms such as Nexus, UCS, and MDS.
- Five (5) years' experience with Network monitoring and troubleshooting CISCO NAM, Compression and encryption appliances, Cisco WAAS, Cisco routers 7000, ASR series routers, Cisco Catalyst switches 2000, 3000, 4000, 6500, Nexus with modules, DNS, SNMP, RADIUS, SYSLOG, source network monitoring (performance monitoring, fault management), security configurations, cisco PIX, ASA, DMZ, VPN, SSL VPN, routing protocols BGP, EIGRP, OSPF , Cisco switching expertise in spanning tree protocol, Cisco VPN, IPSEC, GRE.
- The CCIE Data Center engineer will have the CCIE Data Center certification and (5-7) years' experience with Cisco Data Center devices and Cisco Data Center solutions.

DIVISION OF TECHNOLOGY
QUALIFICATIONS QUESTIONNAIRE for
CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

2. COLUMBUS CONTRACT COMPLIANCE NUMBER

CC007352

Firms that do not have a City of Columbus Contract Compliance number must obtain one from the Purchasing Office prior to being awarded a contract.

City Certified MBE City Certified FBE City Certified MBR
(Mark with an X any that apply)

City Certified HIS City Certified ASN

3. CORPORATE OFFICE BUSINESS ADDRESS AND TELEPHONE NUMBER (INCLUDING SUBS)

CDW Government LLC

230 N. Milwaukee Ave.

Vernon Hills, IL 60061

(888) 808-4239

LOCAL OFFICE BUSINESS ADDRESS AND TELEPHONE NUMBER (INCLUDING SUBS)

CDW Columbus: 545 Metro Place South, Suite 100; Dublin, OH 43017

CDW Cincinnati: 9349 Waterstone Blvd, Suite 150; Cincinnati, OH 45249

CDW Cleveland: 6450 Rockside Woods Blvd. S, Suite 120; Independence, OH 44131

4. CONTACT NAME, TELEPHONE NUMBER AND EMAIL ADDRESS

Nick Geiser

(614) 318-9058

nickgei@cdwg.com

Page
 DIVISION OF TECHNOLOGY
 QUALIFICATIONS QUESTIONNAIRE for
 CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

5. KEY PROJECT MANAGEMENT PERSONNEL. List key personnel (Network Engineer) of firm who may be assigned to perform work and list their responsibilities. Also list any key design personnel from a subconsultant that is anticipated to perform work and list their responsibilities. **Clearly identify one (1) person that will be assigned as the Network Engineer with a pound symbol (#).** Indicate local office personnel by bold lettering.

CDW Government has hundreds of local and national resources that we can utilize to assist the City of Columbus in the architecture, design, planning, implementing and configuration of your Cisco projects. While many of these resources have their CCIE certifications we do not allocate resources based on their CCIE certifications.

We have provided the below sample of resources that do have CCIE certifications but we do not provide all identifying information in a formal bid setting. We are willing to provide additional identifying information directly to the City of Columbus in setting up reference calls. This includes last names and CCIE certifications #s.

Name	City & State of office if not at Local Office	Title	CCIE No.*	Yrs. Exp.	Work Responsibilities
Brandon	Cleveland, OH	Principal FSA	CCIE R/S	10	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept
Russ	Nashville, TN	Sr. FSA	CCIE R/S	17	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept
Ed	Madison, WI	Principal Consulting Engineer	CCIE R/S	20	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept Implement infrastructure Lead migrations, cutovers

Jason	Detroit, MI	Principal FSA	CCIE Collab	11	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept
Ryan	Chicago, IL	Principal Consulting Engineer	CCIE Collab	9	Run proof of concept Implement infrastructure Lead migrations, cutovers
Sergey	Madison, WI	Principal Consulting Engineer	CCIE Voice	9	Run proof of concept Implement infrastructure Lead migrations, cutovers
Colin	Chicago, IL	Technical Architect	CCIE Wireless	9	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept
Larry	Louisville, KY	Principal FSA	CCIE Security	12	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept
Manuel	Miami, FL	Sr FSA	CCIE Security	9	Architect complex enterprise network solutions Provide Roadmap sessions for Cisco architecture Run proof of concept
Mark	Glendale, CA	Principal Consulting Engineer	CCIE Security	7	Run proof of concept Implement infrastructure Lead migrations, cutovers

DEPARTMENT OF TECHNOLOGY
 QUALIFICATIONS QUESTIONNAIRE for
 CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

6. **COMPETENCE OF OFFEROR:** List data center planning, design, operational experience of the staff members and subs that will be involved in the project. The consultant is encouraged to select recent projects that are similar to the qualifications indicated in the SOQ. **Please limit responses to no more than 8 projects per category (i.e. maximum of 32 total projects for this section). Do not submit 32 projects for each team member.**

Note: The selected projects should only be those which the Network Engineer(s) Personnel from Item 5 have been involved.

Include brief description of work performed by the individual on the listed project

Name(s) of Staff Involved in	Project Name	Design Year	Description of work performed including year of design (Highlight water distribution experience in bold)	Client & Contact Information (Include telephone number and email address)
Ed	iWAN Implementation	2017-2018	<p>Implemented/Tuned a 600 site iWAN</p> <ol style="list-style-type: none"> 1. Evaluated products (Viptela, Cisco iWAN with APIC-EM, Cisco iWAN CLI) 2. Participated in POC of products 3. Designed the solution 4. Implemented the base infrastructure at data centers to support the new WAN 5. Migrated 10 pilot sites 6. Build configuration templates via scripting and integration to customer tools 7. Created a provisioning environment for their junior engineers 8. Created process for site migration 9. Assisted in network management integration 10. Customer deployed 600 sites in 6 months handled by their junior engineers <ol style="list-style-type: none"> a. Provided support for complex problems 	KwikTrip PO BOX 2107 LaCrosse, WI 54602 Contact: Chuck Serauskas Network Infrastructure Supervisor (608) 793-6281 csauskas@kwiktrip.com
Tim	DataCenter Migration	2017	Tim implemented ASR1001, 3850 and Nexus switches for new building. This includes the configuration, integration, hardware and testing of new environment.	Rollins College – 1000 Holt Ave Winter Park, FL; Troy Thomason tthomason@rollins.edu ; (407) 628-6317

Ryan	Cisco UC Implementation/Upgrade	2014-2018	Ryan implemented a Cisco UC phone system including design, implementation, configuration and cutover to support over 600 users and 1000 phones.	South Suburban College 15800 State St South Holland, IL 60473 Jeff Rihacek; (708) 596-2000 X5888; Jrihacek@ssc.edu
Sergey	Dial Plan Remediation and Cluster Consolidation	2018	Migrated and consolidated legacy Unified Communications clusters (10 and 8) onto UC11 platform in a hybrid environment (Skype and Cisco). Expanded dial plan from 5 digits to E164 with on-net 7 digit dialing. Optimized/standardized configuration and naming convention for ease of administration. Performed seem-less migration of over 4000 Cisco phones/Skype users while maintaining full integration and interoperability with 3rd party systems such as Skype for Business, Polycom, Cameo, UCCX, Nuance, Ingenious, Calabrio.	Advantage Solutions PO BOX 19738 Irvine, CA 92623 Roman Nakhamson (949) 797-2917 Roman.nakhamson@advantagesolutions.net
Colin	Wireless Network Deployments	2016	Colin acted as technical lead for long term initiative over multiple projects. Performed design guidance, implementation work, RF design via wireless survey, point of escalation for 3 rd party partner teams in Canada, and troubleshooting with vendors.	USG Corporation 550 W. Adams St Chicago, IL 60661 Chuck Arvia (312) 436-5325 carvia@usg.com
Colin	Stadium Wireless Site Survey	2015	Colin helped lead the wireless site survey for the Cleveland Browns Stadium to pave the way for the implementation of their Cisco wireless environment. https://biztechmagazine.com/article/2016/08/how-cleveland-browns-made-their-wi-fi-network-ready-game-day	Cleveland Browns 76 Lou Groza Blvd Berea, OH 44017 Brandon Covert (440) 824-6232 bcovert@clevelandbrowns.com
Mark	Smart Center Migrations	2016-18	Responsible for the design, configuration & migration of Internet Edge from old firewalls or Cisco IOS Zone-based firewalls to Firepower Firewalls, centralized policy management on Firepower Management Centers previously deployed in the DCs during the DC Deployment project; Migration of LAN Infrastructure & WAN Edge Routing	URW (formerly Westfield) 2049 Century Park East Los Angeles, CA 90067 Denise Taylor (Global CIO) Customer requests all reference requests be coordinated through CDW Field Rep

Mark	Data Center/Security Deployment	2017-18	Responsible for design & deployment of the DC LAN Infrastructure, Redundant WAN Infrastructure (DMVPN – MPLS & Internet), IWAN Deployment, Multiple Firewall & ASA Firewall, Redundant Internet Edge Routing, Template & Support for Spoke Site WAN Connectivity	HireRight 3349 Michelson Drive #150 Irvine, CA 92612 Elliott Peterson Customer requests all reference requests be coordinated through CDW Field Rep
Manuel	Multiple network and security projects	2013-18	Manuel has been the lead technical architect for developing multiple network and security solutions including firewalls and AAA servers	City of Coral Springs 9500 W Sample Road Coral Springs, FL 33065 Mike McLeod Customer requests all reference requests be coordinated through CDW Field Rep

Page 5
DIVISION OF TECHNOLOGY
QUALIFICATIONS QUESTIONNAIRE
for
CONSULTING CISCO NETWORK ENGINEERING
SERVICES

7. **FIRM'S PAST PERFORMANCE:** List past projects information by the submitting Firm. This response is limited to 10 recent projects. This information will be used to determine Firm's past performance on DOT projects and similar non-DOT projects. Provide project descriptions that focus on project features relevant to data center planning, design and operations. Include descriptions of projects that incorporated efficient and effective outcomes in data center operations or technologies. Bolden project names that were performed by personnel who will be assigned to work on the DOT projects. **List reference names and contact information (include email address & telephone number) for all projects.**

Project	Client & Contact Information (include telephone number & email address)	Design Year	Project Budget	Description of Work Performed & Key Project Personnel
Core Network Infrastructure	Louisville Metro Gov; Jeremy Cissell, jeremy.cissell@louisvilleky.gov , (502) 574-1525	2017	\$87,000, 385 hours	Design, implement, test and cutover new core infrastructure for two main data centers
ASA Firewall Migration	Montgomery County DDS; Rachel Mallory, rmallory@mcbdds.org , (937) 457-2792	2018	\$11,000, 50 hours	Planning, design, implementation, configuration and cutover of ASA Firewall
UC Migration	City of Mentor; Ali Seyhan, seyhan@cityofmentor.com , (440) 255-1100 Ext 1201	2016-2017	\$70,000, 310 hours	Planning, design, implementation, configuration and cutover of Cisco phone system for 100 users
Nexus and WiFi Implementation	Montgomery County Sheriffs; Bart Kincaid, kincaidb@mcshiosheriff.org , (937) 260-3945	2016	\$44,000, 220 hours	Planning, design, implementation, configuration and cutover of Cisco Nexus switches and WLAN controllers for multiple datacenters
UC Upgrade	Village of Gurnee; Chris Veikover, chrsv@village.gurnee.il.us	2015	\$20,000, 80 hours	Planning, design, upgrade, configuration and cutover of Cisco UC system from 9.1 to 10.5 for two datacenters

DEPARTMENT OF TECHNOLOGY
 QUALIFICATIONS QUESTIONNAIRE for
 CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

8. TOTAL PERSONNEL OF FIRM

	Corporate Office	Local Office	Other Offices	Total
A. Network Managers	36	7	144	187
B. Other Professionals	120	12	389	521
C. Cisco Certified Network Engineers (CCIE Staff)	20	5	100	125
D. Others				
Total				

9. LOCAL WORKFORCE: The offeror shall indicate which of the following five categories their percentage of local workforce falls within and show how this number was determined. The Team includes the primeconsultant and all subconsultants.

- A. At least 90% of the Team's project labor costs are assignable to employees paying City of Columbus income tax on the date the SOQ is submitted, or at least 90% of the Team's project labor costs are assignable to the office location within Franklin County if the office was established prior to 1995.
- B. At least 75% of the Team's project labor costs are assignable to employees paying City of Columbus income tax on the date the SOQ is submitted.
- C. At least 90% of the Team's labor will be performed in an office location within Franklin County but outside of the Columbus Corporate limits on the date the SOQ is submitted.
- D. At least 50% of the Team's project labor costs are assignable to employees paying City of Columbus income tax on the date the SOQ is submitted. E. None of the above.

CDW Response: E- None of the Above. CDW has extensive resources available to utilize both locally and nationally for the City of Columbus. Currently because of our large number of badged resources with the appropriate capabilities, we do not have an overwhelming % that would pay City of Columbus income tax.

10. SUBCONSULTANTS (IF REQUIRED)

CDWG believes that we have all the resources available to completely support the City of Columbus' needs without subcontracting.

Category	Subconsultant's Name
A. Planning	

B. Design	
-----------	--

C. Operations	
D. Other:	
E.	

Page
 DIVISION OF TECHNOLOGY
 QUALIFICATIONS QUESTIONNAIRE for
 CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

11. List current hourly rates for proposed personnel on an hourly, weekly and monthly rate schedule.

Position Title	Typical Role	Hourly Rate (1 hour)	Weekly Rate (40 hours)	Monthly Rate (160 Hours)	Hourly Rate Including Travel
Consulting Engineer	Infrastructure/Networking	170.00	170.00	160.00	180.00
Senior Consulting Engineer	Infrastructure/Networking	190.00	190.00	180.00	200.00
Principal Consulting Engineer	Infrastructure/Networking	225.00	210.00	200.00	265.00
Consulting Engineer	Wireless	170.00	170.00	160.00	180.00
Senior Consulting Engineer	Wireless	190.00	190.00	180.00	200.00
Principal Consulting Engineer	Wireless	225.00	210.00	200.00	265.00
Consulting Engineer	Security	190.00	190.00	190.00	230.00
Senior Consulting Engineer	Security	195.00	195.00	195.00	235.00
Principal Consulting Engineer	Security	225.00	210.00	210.00	265.00
Consulting Engineer	Security/Info Sec	225.00	225.00	225.00	265.00
Senior Consulting Engineer	Security/Info Sec	225.00	225.00	225.00	265.00
Principal Consulting Engineer	Security/Info Sec	225.00	225.00	225.00	265.00
Consulting Engineer	Collaboration	195.00	185.00	165.00	195.00
Senior Consulting Engineer	Collaboration	195.00	195.00	185.00	205.00
Principal Consulting Engineer	Collaboration	225.00	210.00	200.00	220.00

The resultant professional services contract will permit an annual review of hourly rates for successive contract years.

CONFIDENTIAL QUALIFICATION QUESTIONNAIRE CERTIFICATION

I have carefully examined the Request for Statement of Qualifications, Appendices and any other documents accompanying or made a part of this RFSQ.

I hereby propose to furnish the goods or services specified in the Request. I agree that my proposal will remain firm for a period of up to 120 days in order to allow the City adequate time to evaluate the qualifications submitted.

I verify that all information contained in this proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this proposal on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.

I further certify, under oath, that this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a proposal for the same product or service: no officer, employee or agent of the City of Columbus or any other Contractor's is interested in said proposal, and that the undersigned executed this Contractor's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

NAME OF FIRM OR INDIVIDUAL SUBMITTING QUESTIONNAIRE

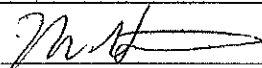
Page

DIVISION OF TECHNOLOGY QUALIFICATIONS QUESTIONNAIRE for
CONSULTING CISCO EXPERT NETWORK ENGINEERING SERVICES

NAME AND TITLE OF PERSON SIGNING (PLEASE TYPE)

Nick Geiser – Field Account Executive

SIGNATURE



DATE

11-21-18



ADDITIONAL REMARKS SCHEDULE

AGENCY Aon Risk Services Central, Inc.		NAMED INSURED CDW Government LLC	
POLICY NUMBER See Certificate Number: 570073631068		EFFECTIVE DATE:	
CARRIER See Certificate Number: 570073631068	NAIC CODE		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
 FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Commercial General Liability

Commercial General Liability

Policy# H6605D53096APHX18

State and Insurer(s) Affording Coverage

California Travelers Property Casualty Company of America NAIC# 25674

All other The Phoenix Insurance Company NAIC# 25623

COMMERCIAL GENERAL LIABILITY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

TECHNOLOGY XTEND ENDORSEMENT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

GENERAL DESCRIPTION OF COVERAGE – This endorsement broadens coverage. However, coverage for any injury, damage or medical expenses described in any of the provisions of this endorsement may be excluded or limited by another endorsement to this Coverage Part, and these coverage broadening provisions do not apply to the extent that coverage is excluded or limited by such an endorsement. The following listing is a general coverage description only. Limitations and exclusions may apply to these coverages. Read all the provisions of this endorsement and the rest of your policy carefully to determine rights, duties, and what is and is not covered.

- A. Reasonable Force Property Damage – Exception To Expected Or Intended Injury Exclusion
- B. Non-Owned Watercraft Less Than 75 Feet
- C. Aircraft Chartered With Pilot
- D. Damage To Premises Rented To You
- E. Increased Supplementary Payments
- F. Who Is An Insured – Employees And Volunteer Workers – First Aid
- G. Who Is An Insured – Employees – Supervisory Positions
- H. Who Is An Insured – Newly Acquired Or Formed Organizations
- I. Blanket Additional Insured – Owners, Managers Or Lessors Of Premises
- J. Blanket Additional Insured – Lessors Of Leased Equipment
- K. Blanket Additional Insured – Persons Or Organizations For Your Ongoing Operations As Required By Written Contract Or Agreement
- L. Blanket Additional Insured – Broad Form Vendors
- M. Who Is An Insured – Unnamed Subsidiaries
- N. Who Is An Insured – Liability For Conduct Of Unnamed Partnerships Or Joint Ventures
- O. Medical Payments – Increased Limits
- P. Contractual Liability – Railroads
- Q. Knowledge And Notice Of Occurrence Or Offense
- R. Unintentional Omission
- S. Blanket Waiver Of Subrogation

PROVISIONS

A. REASONABLE FORCE PROPERTY DAMAGE – EXCEPTION TO EXPECTED OR INTENDED INJURY EXCLUSION

The following replaces Exclusion a., **Expected Or Intended Injury**, in Paragraph 2., of **SECTION I – COVERAGES – COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY**:

a. Expected Or Intended Injury Or Damage

"Bodily injury" or "property damage" expected or intended from the standpoint of the insured. This exclusion does not apply to "bodily injury" or "property damage" resulting from the use of reasonable force to protect any person or property.

B. NON-OWNED WATERCRAFT LESS THAN 75 FEET

The following replaces Paragraph (2) of Exclusion g., **Aircraft, Auto Or Watercraft**, in Paragraph 2. of **SECTION I – COVERAGES – COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY**:

(2) A watercraft you do not own that is:

- (a) Less than 75 feet long; and
- (b) Not being used to carry any person or property for a charge.

C. AIRCRAFT CHARTERED WITH PILOT

The following is added to Exclusion g., **Aircraft, Auto Or Watercraft**, in Paragraph 2. of **SECTION**

COMMERCIAL GENERAL LIABILITY

I – COVERAGES – COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY:

This exclusion does not apply to an aircraft that is:

- (a) Chartered with a pilot to any insured;
- (b) Not owned by any insured; and
- (c) Not being used to carry any person or property for a charge.

D. DAMAGE TO PREMISES RENTED TO YOU

- 1. The first paragraph of the exceptions in Exclusion j., **Damage To Property**, in Paragraph 2. of **SECTION I – COVERAGES – COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY** is deleted.
- 2. The following replaces the last paragraph of Paragraph 2., **Exclusions**, of **SECTION I – COVERAGES – COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY**:

Exclusions c., g. and h., and Paragraphs (1), (3) and (4) of Exclusion j., do not apply to "premises damage". Exclusion f.(1)(a) does not apply to "premises damage" caused by fire unless Exclusion f. of Section I – Coverage A – Bodily Injury And Property Damage Liability is replaced by another endorsement to this Coverage Part that has Exclusion - All Pollution Injury Or Damage or Total Pollution Exclusion in its title. A separate limit of insurance applies to "premises damage" as described in Paragraph 6. of Section III – Limits Of Insurance.

- 3. The following replaces Paragraph 6. of **SECTION III – LIMITS OF INSURANCE**:
 - 6. Subject to 5. above, the Damage To Premises Rented To You Limit is the most we will pay under Coverage A for damages because of "premises damage" to any one premises.
The Damage To Premises Rented To You Limit will be:
 - a. The amount shown for the Damage To Premises Rented To You Limit on the Declarations of this Coverage Part; or
 - b. \$300,000 if no amount is shown for the Damage To Premises Rented To You Limit on the Declarations of this Coverage Part.

- 4. The following replaces Paragraph a. of the definition of "insured contract" in the **DEFINITIONS** Section:

- a. A contract for a lease of premises. However, that portion of the contract for a lease of premises that indemnifies any person or organization for "premises damage" is not an "insured contract";

- 5. The following is added to the **DEFINITIONS** Section:

"Premises damage" means "property damage" to:

- a. Any premises while rented to you or temporarily occupied by you with permission of the owner; or
- b. The contents of any premises while such premises is rented to you, if you rent such premises for a period of seven or fewer consecutive days.

- 6. The following replaces Paragraph 4.b.(1)(b) of **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS**:

- (b) That is insurance for "premises damage"; or

- 7. Paragraph 4.b.(1)(c) of **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS** is deleted.

E. INCREASED SUPPLEMENTARY PAYMENTS

- 1. The following replaces Paragraph 1.b. of **SUPPLEMENTARY PAYMENTS – COVERAGES A AND B** of **SECTION I – COVERAGES**:

- b. Up to \$2,500 for cost of bail bonds required because of accidents or traffic law violations arising out of the use of any vehicle to which the Bodily Injury Liability Coverage applies. We do not have to furnish these bonds.

- 2. The following replaces Paragraph 1.d. of **SUPPLEMENTARY PAYMENTS – COVERAGES A AND B** of **SECTION I – COVERAGES**:

- d. All reasonable expenses incurred by the insured at our request to assist us in the investigation or defense of the claim or "suit", including actual loss of earnings up to \$500 a day because of time off from work.

F. WHO IS AN INSURED – EMPLOYEES AND VOLUNTEER WORKERS – FIRST AID

1. The following is added to the definition of "occurrence" in the **DEFINITIONS** Section:

Unless you are in the business or occupation of providing professional health care services, "occurrence" also means an act or omission committed by any of your "employees" or "volunteer workers", other than an employed or volunteer doctor, in providing or failing to provide first aid or "Good Samaritan services" to a person.

2. The following is added to Paragraph 2.a.(1) of **SECTION II – WHO IS AN INSURED**:

Unless you are in the business or occupation of providing professional health care services, Paragraphs (1)(a), (b), (c) and (d) above do not apply to "bodily injury" arising out of providing or failing to provide first aid or "Good Samaritan services" by any of your "employees" or "volunteer workers", other than an employed or volunteer doctor. Any of your "employees" or "volunteer workers" providing or failing to provide first aid or "Good Samaritan services" during their work hours for you will be deemed to be acting within the scope of their employment by you or performing duties related to the conduct of your business.

3. The following is added to Paragraph 5. of **SECTION III – LIMITS OF INSURANCE**:

For the purposes of determining the applicable Each Occurrence Limit, all related acts or omissions committed by any of your "employees" or "volunteer workers" in providing or failing to provide first aid or "Good Samaritan services" to any one person will be deemed to be one "occurrence".

4. The following is added to the **DEFINITIONS** Section:

"Good Samaritan services" means any emergency medical services for which no compensation is demanded or received.

G. WHO IS AN INSURED – EMPLOYEES – SUPERVISORY POSITIONS

The following is added to Paragraph 2.a.(1) of **SECTION II – WHO IS AN INSURED**:

Paragraphs (1)(a), (b) and (c) above do not apply to "bodily injury" or "personal injury" to a co-"employee" in the course of the co-"employee's" employment by you arising out of work by any of

your "employees" who hold a supervisory position.

H. WHO IS AN INSURED – NEWLY ACQUIRED OR FORMED ORGANIZATIONS

The following replaces Paragraph 4. of **SECTION II – WHO IS AN INSURED** of the Commercial General Liability Coverage Form, and Paragraph 3. of **SECTION II – WHO IS AN INSURED** of the Global Companion Commercial General Liability Coverage Form, to the extent such coverage forms are part of your policy:

Any organization you newly acquire or form, other than a partnership or joint venture, of which you are the sole owner or in which you maintain the majority ownership interest, will qualify as a Named Insured if there is no other insurance which provides similar coverage to that organization. However:

- a. Coverage under this provision is afforded only:

- (1) Until the 180th day after you acquire or form the organization or the end of the policy period, whichever is earlier, if you do not report such organization in writing to us within 180 days after you acquire or form it; or

- (2) Until the end of the policy period, when that date is later than 180 days after you acquire or form such organization, if you report such organization in writing to us within 180 days after you acquire or form it, and we agree in writing that it will continue to be a Named Insured until the end of the policy period;

- b. Coverage A does not apply to "bodily injury" or "property damage" that occurred before you acquired or formed the organization; and

- c. Coverage B does not apply to "personal injury" or "advertising injury" arising out of an offense committed before you acquired or formed the organization.

I. BLANKET ADDITIONAL INSURED – OWNERS, MANAGERS OR LESSORS OF PREMISES

The following is added to **SECTION II – WHO IS AN INSURED**:

Any person or organization that is a premises owner, manager or lessor is an insured, but only with respect to liability arising out of the ownership, maintenance or use of that part of any premises leased to you.

The insurance provided to such premises owner, manager or lessor does not apply to:

COMMERCIAL GENERAL LIABILITY

- a. Any "bodily injury" or "property damage" caused by an "occurrence" that takes place, or "personal injury" or "advertising injury" caused by an offense that is committed, after you cease to be a tenant in that premises; or
- b. Structural alterations, new construction or demolition operations performed by or on behalf of such premises owner, manager or lessor.

J. BLANKET ADDITIONAL INSURED – LESSORS OF LEASED EQUIPMENT

The following is added to **SECTION II – WHO IS AN INSURED:**

Any person or organization that is an equipment lessor is an insured, but only with respect to liability for "bodily injury", "property damage", "personal injury" or "advertising injury" caused, in whole or in part, by your acts or omissions in the maintenance, operation or use by you of equipment leased to you by such equipment lessor.

The insurance provided to such equipment lessor does not apply to any "bodily injury" or "property damage" caused by an "occurrence" that takes place, or "personal injury" or "advertising injury" caused by an offense that is committed, after the equipment lease expires.

K. BLANKET ADDITIONAL INSURED – PERSONS OR ORGANIZATIONS FOR YOUR ONGOING OPERATIONS AS REQUIRED BY WRITTEN CONTRACT OR AGREEMENT

The following is added to **SECTION II – WHO IS AN INSURED:**

Any person or organization that is not otherwise an insured under this Coverage Part and that you have agreed in a written contract or agreement to include as an additional insured on this Coverage Part is an insured, but only with respect to liability for "bodily injury" or "property damage" that:

- a. Is caused by an "occurrence" that takes place after you have signed and executed that contract or agreement; and
- b. Is caused, in whole or in part, by your acts or omissions in the performance of your ongoing operations to which that contract or agreement applies or the acts or omissions of any person or organization performing such operations on your behalf.

The limits of insurance provided to such insured will be the limits which you agreed to provide in the written contract or agreement, or the limits shown in the Declarations, whichever are less.

L. BLANKET ADDITIONAL INSURED – BROAD FORM VENDORS

The following is added to **SECTION II – WHO IS AN INSURED:**

Any person or organization that is a vendor and that you have agreed in a written contract or agreement to include as an additional insured on this Coverage Part is an insured, but only with respect to liability for "bodily injury" or "property damage" that:

- a. Is caused by an "occurrence" that takes place after you have signed and executed that contract or agreement; and
- b. Arises out of "your products" which are distributed or sold in the regular course of such vendor's business.

The insurance provided to such vendor is subject to the following provisions:

- a. The limits of insurance provided to such vendor will be the limits which you agreed to provide in the written contract or agreement, or the limits shown in the Declarations, whichever are less.
- b. The insurance provided to such vendor does not apply to:
 - (1) Any express warranty not authorized by you;
 - (2) Any change in "your products" made by such vendor;
 - (3) Repackaging, unless unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from the manufacturer, and then repackaged in the original container;
 - (4) Any failure to make such inspections, adjustments, tests or servicing as vendors agree to perform or normally undertake to perform in the regular course of business, in connection with the distribution or sale of "your products";
 - (5) Demonstration, installation, servicing or repair operations, except such operations performed at such vendor's premises in connection with the sale of "your products"; or
 - (6) "Your products" which, after distribution or sale by you, have been labeled or re-labeled or used as a container, part or ingredient of any other thing or substance by or on behalf of such vendor.

COMMERCIAL GENERAL LIABILITY

Coverage under this provision does not apply to:

- a. Any person or organization from whom you have acquired "your products", or any ingredient, part or container entering into, accompanying or containing such products; or
- b. Any vendor for which coverage as an additional insured specifically is scheduled by endorsement.

M. WHO IS AN INSURED – UNNAMED SUBSIDIARIES

The following is added to **SECTION II – WHO IS AN INSURED**:

Any of your subsidiaries, other than a partnership or joint venture, that is not shown as a Named Insured in the Declarations is a Named Insured if:

- a. You maintain an ownership interest of more than 50% in such subsidiary on the first day of the policy period; and
- b. Such subsidiary is not an insured under similar other insurance.

No such subsidiary is an insured for "bodily injury" or "property damage" that occurred, or "personal injury" or "advertising injury" caused by an offense committed:

- a. Before you maintained an ownership interest of more than 50% in such subsidiary; or
- b. After the date, if any, during the policy period that you no longer maintain an ownership interest of more than 50% in such subsidiary.

N. WHO IS AN INSURED – LIABILITY FOR CONDUCT OF UNNAMED PARTNERSHIPS OR JOINT VENTURES

The following replaces the last paragraph of **SECTION II – WHO IS AN INSURED**:

No person or organization is an insured with respect to the conduct of any current or past partnership or joint venture that is not shown as a Named Insured in the Declarations. This paragraph does not apply to any such partnership or joint venture that otherwise qualifies as an insured under Section II – Who Is An Insured.

O. MEDICAL PAYMENTS – INCREASED LIMITS

The following replaces Paragraph 7. of **SECTION III – LIMITS OF INSURANCE**:

- 7. Subject to 5. above, the Medical Expense Limit is the most we will pay under Coverage C for all medical expenses because of "bodily injury" sustained by any one person, and will be the higher of:
 - (a) \$10,000; or

- (b) The amount shown on the Declarations of this Coverage Part for Medical Expense Limit.

P. CONTRACTUAL LIABILITY – RAILROADS

- 1. The following replaces Paragraph c. of the definition of "insured contract" in the **DEFINITIONS** Section:

c. Any easement or license agreement;

- 2. Paragraph f.(1) of the definition of "insured contract" in the **DEFINITIONS** Section is deleted.

Q. KNOWLEDGE AND NOTICE OF OCCURRENCE OR OFFENSE

The following is added to Paragraph 2., **Duties In The Event of Occurrence, Offense, Claim or Suit**, of **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS**:

- e. The following provisions apply to Paragraph a. above, but only for the purposes of the insurance provided under this Coverage Part to you or any insured listed in Paragraph 1. or 2. of Section II – Who Is An Insured:

(1) Notice to us of such "occurrence" or offense must be given as soon as practicable only after the "occurrence" or offense is known to you (if you are an individual), any of your partners or members who is an individual (if you are a partnership or joint venture), any of your managers who is an individual (if you are a limited liability company), any of your trustees who is an individual (if you are a trust), any of your "executive officers" or directors (if you are an organization other than a partnership, joint venture, limited liability company or trust) or any "employee" authorized by you to give notice of an "occurrence" or offense.

(2) If you are a partnership, joint venture, limited liability company or trust, and none of your partners, joint venture members, managers or trustees are individuals, notice to us of such "occurrence" or offense must be given as soon as practicable only after the "occurrence" or offense is known by:

- (a) Any individual who is:
 - (i) A partner or member of any partnership or joint venture;
 - (ii) A manager of any limited liability company;

COMMERCIAL GENERAL LIABILITY

(iii) A trustee of any trust; or

(iv) An executive officer or director of any other organization;

that is your partner, joint venture member, manager or trustee; or

(b) Any "employee" authorized by such partnership, joint venture, limited liability company, trust or other organization to give notice of an "occurrence" or offense.

(3) Notice to us of such "occurrence" or offense will be deemed to be given as soon as practicable if it is given in good faith as soon as practicable to your workers' compensation insurer. This applies only if you subsequently give notice to us of the "occurrence" or offense as soon as practicable after any of the persons described in Paragraphs e. (1) or (2) above discovers that the "occurrence" or offense may result in sums to which the insurance provided under this Coverage Part may apply.

However, if this policy includes an endorsement that provides limited coverage for "bodily injury" or "property damage" or pollution costs arising out of a discharge, release or escape of "pollutants" which contains a requirement that the discharge, release or escape of "pollutants" must be reported to us within a specific number of days after its

abrupt commencement, this Paragraph e. does not affect that requirement.

R. UNINTENTIONAL OMISSION

The following is added to Paragraph 6., **Representations**, of **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS**:

The unintentional omission of, or unintentional error in, any information provided by you which we relied upon in issuing this policy will not prejudice your rights under this insurance. However, this provision does not affect our right to collect additional premium or to exercise our rights of cancellation or nonrenewal in accordance with applicable insurance laws or regulations.

S. BLANKET WAIVER OF SUBROGATION

The following is added to Paragraph 8., **Transfer Of Rights Of Recovery Against Others To Us**, of **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS**:

If the insured has agreed in a contract or agreement to waive that insured's right of recovery against any person or organization, we waive our right of recovery against such person or organization, but only for payments we make because of:

- a. "Bodily injury" or "property damage" caused by an "occurrence" that takes place; or
- b. "Personal injury" or "advertising injury" caused by an offense that is committed;

subsequent to the execution of the contract or agreement.

This proforma W-9 has been prepared by CDW Government LLC for the City of Columbus only. Note that this W-9 has not been prepared in accordance with line 1e of the W-9 instructions

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this area blank.
CDW Government, LLC

2 Business name (or disregarded entity name, if different from above)

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
 Individual/sole proprietor or single-member LLC
 C Corporation
 S Corporation
 Partnership
 Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) # _____
 Note: For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
 Other (see instructions) # _____

4 Exemption codes apply only to certain entities; not individuals; see instructions on page 3.
 Exempt payee code (if any): **5**
 Exemption from FATCA reporting code (if any): _____
Useable to determine reporting requirements for U.S.S.I.

5 Address (number, street, and apt. or suite no.)
230 N Milwaukee Avenue

6 City, state, and ZIP code
Vernon Hills, IL 60061

7 List account number(s) here (optional)

Print or type
See Specific Instructions on page 2.

Part III Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note: If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number								
OF								
Employer identification number								
3	6	-	4	2	3	0	1	1

Part IV Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here: Date: **09/20/2017**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/efile.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN), which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

• Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-7 (tuition)
 • Form 1099-C (cancelled debt)
 • Form 1099-A (acquisition or abandonment of secured property)
 Use Form W-9 only if you are a U.S. person (including a resident alien) or provide your correct TIN.
 If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.
 By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- (If an exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting is correct. See *What is FATCA reporting?* on page 2 for further information.

