

EXHIBIT A

To the Department of Technology Director of the City of Columbus, Ohio: We (I), the above signed hereby propose to furnish the following article(s) and/or service(s) at the price(s) and terms stated subject to all instructions, conditions, specifications, and all attachments hereto. We (I) have read all attachments including the specifications in solicitation SA005282 and fully understand what is required.

Item	Description	Estimated Quantity	Unit Cost	Unit Cost In Words	Extended Cost
1	Quarterly Drive Offs (see section 3.4.1.1)	4	\$2,778.00	Two thousand seven hundred seventy eight dollars	\$11,112.00
2	Cable locate ticket screening (see section 3.4.3.1)	6000	\$2.50	Two dollars fifty cents	\$15,000.00
3	Cable locate field locate (see section 3.4.3.1)	600	\$55.00	Fifty five dollars	\$33,000.00
4	Labor: Project Manager Regular Hours (M-F 8am-5pm)	10 hrs	\$105.65	One hundred five dollars sixty five cents	\$1,056.50
5	Labor: Project Manager Overtime Hours (Evenings, Weekends, Holidays)	2 hrs	\$158.47	One hundred fifty eight dollars forty seven cents	\$316.94
6	Labor: Professional Engineer Regular Hours (M-F 8am-5pm)	10 hrs	\$105.65	One hundred five dollars sixty five cents	\$1,056.50
7	Labor: Professional Engineer Overtime Hours (Evenings, Weekends, Holidays)	2 hrs	\$158.47	One hundred fifty eight dollars forty seven cents	\$316.94
8	Labor: Right of Way Agent Regular Hours (M-F 8am-5pm)	5 hrs	\$63.49	Sixty three dollars forty nine cents	\$317.45
9	Labor: Right of Way Agent Overtime Hours (Evenings, Weekends, Holidays)	1 hrs	\$95.23	Ninety five dollars twenty three cents	\$95.23
10	Labor: Supervisor Regular Hours (M-F 8am-5pm)	40 hrs	\$60.00	Sixty dollars	\$2,400.00
11	Labor: Supervisor Overtime Hours (Evenings, Weekends, Holidays)	10 hrs	\$90.00	Ninety dollars	\$900.00
12	Labor: Foreman Regular Hours (M-F 8am-5pm)	40 hrs	\$60.00	Sixty dollars	\$2,400.00
13	Labor: Foreman Overtime Hours (Evenings, Weekends, Holidays)	10 hrs	\$90.00	Ninety dollars	\$900.00
14	Labor: Operator Regular Hours (M-F 8am-5pm)	8 hrs	\$45.00	Forty five dollars	\$360.00
15	Labor: Operator Overtime Hours (Evenings, Weekends, Holidays)	2 hrs	\$67.50	Sixty seven dollars fifty cents	\$135.00
16	Labor: Truck Driver Regular Hours (M-F 8am-5pm)	8 hrs	\$45.00	Forty five dollars	\$360.00
17	Labor: Truck Driver Overtime Hours (Evenings, Weekends, Holidays)	2 hrs	\$67.50	Sixty seven dollars fifty cents	\$135.00
18	Labor: Laborer Regular Hours (M-F 8am-5pm)	120 hrs	\$32.00	Thirty two dollars	\$3,840.00

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19	Labor: Laborer Overtime Hours (Evenings, Weekends, Holidays)	30 hrs	\$48.00	Forty eight dollars	\$1,440.00
20	Labor: Splicer Regular Hours (M-F 8am-5pm)	60 hrs	\$54.00	Fifty four dollars	\$3,240.00
21	Labor: Splicer Overtime Hours (Evenings, Weekends, Holidays)	20 hrs	\$81.00	Eighty one dollars	\$1,620.00
22	Equipment: 30' Aerial Lift Truck Hours	20 hrs	\$75.00	Seventy five dollars	\$1,500.00
23	Equipment: 1-Ton or 2-Ton Pickup Hours	40 hrs	\$20.00	Twenty dollars	\$800.00
24	Equipment: Trailer Hours	40 hrs	\$8.50	Eight dollars fifty cents	\$340.00
25	Equipment: Rubber Tire Back Hoe Hours	8 hrs	\$35.00	Thirty five dollars	\$280.00
26	Equipment: 500' (Min.) Rodder Hours	16 hrs	\$5.00	Five dollars	\$80.00
27	Equipment: Capstan Winch or Winch Truck Hours	16 hrs	\$32.00	Thirty two dollars	\$512.00
28	Equipment: Blower Hours	24 hrs	\$5.00	Five dollars	\$120.00
29	Equipment: Light Plant Hours	30 hrs	\$11.50	Eleven dollars fifty cents	\$345.00
30	Equipment: Arrow Board Hours	40 hrs	\$11.50	Eleven dollars fifty cents	\$460.00
31	Equipment: 2" (Min.) Water Pump Hours	24 hrs	\$7.50	Seven dollars fifty cents	\$180.00
32	Equipment: Generator Hours	24 hrs	\$8.50	Eight dollars fifty cents	\$204.00
33	Equipment: Cable Trailer Hours	16 hrs	\$8.50	Eight dollars fifty cents	\$136.00
34	Equipment: Fusion Splicer Hours	80 hrs	\$15.00	Fifteen dollars	\$1,200.00
35	Equipment: Other Equipment, NEC	LOT	\$500.00	Five hundred dollars	\$500.00
36	Materials: 288 Count, Single Mode Fiber	5,000 ft	\$2.24	Two dollars twenty four cents	\$11,200.00
37	Materials: 192 Count, Single Mode Fiber	5,000 ft	\$1.52	One dollar fifty two cents	\$7,600.00
38	Materials: 144 Count, Single Mode Fiber	5,000 ft	\$1.22	One dollar twenty two cents	\$6,100.00
39	Materials: 96 Count, Single Mode Fiber	5,000 ft	\$0.81	Eighty one cents	\$4,050.00
40	Materials: 72 Count, Single Mode Fiber	5,000 ft	\$0.64	Sixty four cents	\$3,200.00

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41	Materials: 48 Count, Single Mode Fiber	5,000 ft	\$0.47	Forty seven cents	\$2,350.00
42	Materials: 24 Count, Single Mode Fiber	5,000 ft	\$0.33	Thirty three cents	\$1,650.00
43	Materials: 12 Count, Single Mode Fiber	5,000 ft	\$0.26	Twenty six cents	\$1,300.00
44	Materials: Fiber Optic Splice Closures	4	\$427.31	Four hundred twenty seven dollars thirty one cents	\$1,709.24
45	Materials: 36 Count Splice Trays	72	\$45.53	Forty five dollars fifty three cents	\$3,278.16
46	Materials: Fusion Splice Sleeves	2,000	\$0.38	Thirty eight cents	\$760.00
47	Materials: 1½" Innerduct , HDPE smooth wall, orange	5,000 ft	\$0.44	Forty four cents	\$2,200.00
48	Materials: Other Materials, NEC	LOT	\$500.00	Five hundred dollars	\$500.00
TOTAL COST					\$132,555.96