



October 5, 2012

**Subject: Heil Environmental Authorized Dealer Representation  
State of Ohio**

To Whom It May Concern:

Please be advised that Bell Equipment Company is an authorized dealer for Heil Environmental. Bell Equipment Company's Area of Responsibility ("AOR") includes the entire state of Ohio.

Accordingly, Bell Equipment Company is responsible for both sales and support (including but not limited to factory-authorized warranty work) of all Heil products in the State of Ohio.

In the spirit of full disclosure, there are sales that occur with two (2) specified National Accounts which are sold by an out-of-state Heil Dealer under a legacy agreement; however, such sales are *de minimus*.

Bell Equipment Company has a place of business located at the following address and can be contacted via the information supplied below:

Bell Equipment Company  
850 Science Blvd.  
Gahanna, OH 43230  
Phone (614) 655-0022  
Fax (614) 655-0023  
Contact: Jimmy Bell - President  
Email: [jbell@bellequip.com](mailto:jbell@bellequip.com)  
Contact: David Johnson - V.P. & Ohio General Manager  
Email: [djohnson@bellequip.com](mailto:djohnson@bellequip.com)  
URL: <http://www.bellequip.com>

Respectfully submitted,

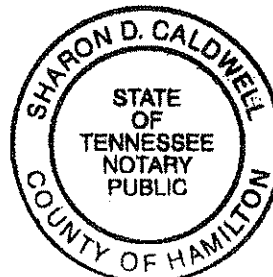
George Paturalski  
Corporate Director of Risk Management and Assistant Secretary

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On October 5, 2012, the signatory above, George Paturalski did appear before me and affirm the veracity of the information supplied herein.

Sharon D Caldwell  
NOTARY PUBLIC

My commission expires: April 20, 2013





August 14, 2012

Dave Bewley  
City of Columbus  
Fleet Management  
4211 Groves Rd  
Columbus, Oh 43232

To Dave Bewley,

Horton Emergency Vehicles are distributors for replacement parts that are unique for our vehicles. If we can be of assistance, please do not hesitate to contact us.

Respectfully,  
Horton Emergency Vehicles  
Parts Coordinator  
Diane Hinson  
614-305-2312

Swagelok

Swagelok Company  
31500 Aurora Road  
Solon, Ohio 44139  
440 349 5934  
440 349 5843 fax

[www.swagelok.com](http://www.swagelok.com)

October 19, 2012

To whom it may concern:

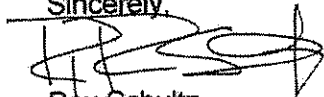
This letter is to advise you that Swagelok products are sold and serviced only through authorized sales and service centers. Scioto Valve & Fitting Co. located at:

200 Hoff Road  
Suite M  
Westerville, OH 43082  
614-212-7766

is the only authorized sales and service representative for products manufactured or distributed by Swagelok Company for the central and southeastern portion of the state of Ohio (including Columbus, Ohio), Eastern Kentucky and Washington County, Ohio, and the state of West Virginia, excluding the Northern and far east Panhandle.

Scioto Valve & Fitting Co.'s objective is to provide you with the highest quality products supported by service that is technically sound, customer driven, and of the highest integrity. This objective can best be met by purchasing Swagelok products from an authorized Swagelok representative. They operate in this manner in the interest of end user safety and service.

Sincerely,



Rex Schultz  
Regional Director  
The Americas

/abw

cc: Scioto Valve & Fitting Co.

**McNeilus**

941 Hemlock Road  
P.O Box 219  
Morgantown, PA 19543  
610-286-0400

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August, 16 2012  
Fleet Management Division  
Attn: Dave Bewley  
4211 Groves Road  
Columbus, OH 43232  
McNeilus Sole Source

Dear Dave,

McNeilus Companies has been a factory direct OEM business since 1976 selling concrete mixer parts,

and since 1992 we have been building refuse packers and parts as well.

McNeilus is an OEM distributor for our products operating with factory direct facilities and our facility located in

Columbus, OH is a factory direct location for sole source OEM parts .

McNeilus strives provide personalized professional services to our customers and we appreciate the opportunity

to serve you.

Please contact me with any questions,

Sincerely,



Scott F. Ravert  
Branch Manager

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Visit us at our website: [www.mcneiluscompanies.com](http://www.mcneiluscompanies.com)

**PIERCE MANUFACTURING INC.**

AN OSHKOSH TRUCK CORPORATION COMPANY • ISO 9001 CERTIFIED

2600 AMERICAN DRIVE  
POST OFFICE BOX 2017  
APPLETON, WISCONSIN 54912-2017  
920-832-3000 • FAX 920-832-3208



August 14, 2012

To whom it may concern,

Since 1917, Pierce Manufacturing has provided the finest fire apparatus in the industry. The quality of our products and services are our number one priority.

In order to provide you with the personalized level of service you deserve, Pierce Manufacturing has established a widespread network of authorized dealers throughout the country. Finley Fire Equipment is the Pierce authorized dealership in Ohio, Kentucky, and West Virginia. They are the sole source for Pierce parts and warranty service in these states and are extremely qualified to provide you with the service you have come to expect from Pierce Manufacturing, Inc.

Finley Fire Equipment is also the authorized sole source parts distributor for aftermarket service and support for the Medtec product line as well within the states of Ohio, Kentucky, and West Virginia. Please contact them directly for any requests concerning both product lines. Finley Fire Equipment can provide you parts and labor for any of these apparatus at the quality you deserve.

If you have any questions or concerns regarding this or any other issue, please call us at 1-888-974-3723.

Regards,

A handwritten signature in black ink, appearing to read "Kristina Spang", with a long, sweeping horizontal line extending to the right.

Kristina Spang  
Sr. Customer Parts Support & Aftermarket Purchasing Manager  
Pierce Apparatus, Medtec Ambulance, Oshkosh Specialty Vehicles, and Airport Products  
Pierce Manufacturing, Inc.  
An Oshkosh Corporation Company \* ISO Certified





Date: 29 August, 2012

To: City of Columbus, Dave Bewley  
RE: DUECO, TEREX Utilities Authorized Dealer

This letter is in reference to TEREX Utilities dealer DUECO, who's corporate office is located in Waukesha, Wisconsin.

TEREX Utilities has dealers located through out the United States, Canada, Mexico, and several countries abroad to include Far East, Middle East, Asia, Central America, Europe, and South America.

The map, previously sent to your attention indicates the authorized dealers for TEREX Utilities located in the United States, of which DUECO is a dealer, who would be the authorized supplier for parts and service for Hi-Ranger and Terex products, they cover the state of Ohio to include other states as indicated by the map.

Thank you,

Ron Torgerson  
Parts Manager  
TEREX Utilities  
Phone: (605) 882-5596  
Fax: (605) 882-5579



**TEREX**





A PACCAR COMPANY

Navistar, Inc.  
Midwest Sales Region  
425 N. Martingale Road, Suite 1800  
Schaumburg, Illinois 60173

P: 630-753-4162  
C: 708-227-0062  
E: john.lasson@navistar.com

John Lasson  
Director of Dealer Sales

September 4, 2012

Dave Bewley  
City of Columbus  
Fleet Management  
4211 Groves Road  
Columbus, OH 43232

Dear Dave,

Center City International is the authorized International dealer for Franklin County, OH and the seven surrounding counties. Navistar, Inc. as well as Center City International would like to thank you for the business we have enjoyed in the past and hope to earn in the future.

If I can be of further assistance, please feel free to contact me. Thank you again.

Sincerely,

John Lasson  
Director of Dealer Sales – Midwest Sales Region

Cc: Jim Ray – Center City International Trucks  
Tim White – Center City International Trucks

**Vermeer**



Vermeer  
1210 Vermeer Road  
Pella, IA 50219  
Phone: (641) 628-3141  
Fax: (641) 621-7734  
www.vermeer.com

September 10, 2012

City of Columbus, Ohio

Attn: David Bewley

This is to advise you that Vermeer of Southern, Ohio, Inc., located at 2574 US 22 NW, Washington Court House, Ohio is the official and approved provider of Vermeer Corporation for equipment and parts in Southern Ohio, along with the assigned territories in eastern Kentucky and West Virginia. By signing this letter, we authorize Vermeer of Southern Ohio, Inc., to offer Vermeer Equipment, parts, and service for all equipment manufactured by Vermeer Corporation.

Additionally, Vermeer Corporation, located at 1210 Vermeer Road East, Pella, Iowa, USA, is the sole source manufacturer of Vermeer equipment and parts which are distributed throughout the world by dealers who are assigned exclusive territories.

Please do not hesitate to contact us if you have any additional questions regarding our relationship with Vermeer of Southern Ohio, Inc.

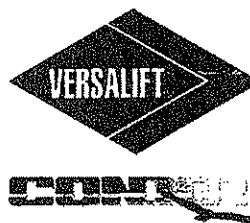
Sincerely,

VERMEER CORPORATION

A handwritten signature in black ink, appearing to read 'Mike Corum', with a stylized flourish at the end.

Mike Corum  
Director of Distribution Development  
E-mail: mcorum@vermeer.com  
Office Telephone: 641-621-7057





August 20, 2012

Mr. Dave Bewley  
City of Columbus  
Fleet Management  
4211 Groves Road  
Columbus OH 43232

Dear Mr. Bewley:

This is to certify that Utility Truck Equipment Inc. located at 23893 US 23 South Circleville, OH is the authorized exclusive dealer for Time Manufacturing Company for the territories to include the following states: Ohio, Indiana and Kentucky.

Sincerely,

Rod Hill  
Central Division  
Sales Manager

  
Notary

My Commission



JOYCE L. GRAUL  
Notary Public  
in and for the State of Ohio  
My Commission Expires  
July 16, 2018



TIME Manufacturing Co., P.O. Box 20368, Waco, TX 76702-0368  
Phone: 254-399-2100, Fax: 254-399-2650, Website: www.timemfg.com

ISO9001  
Registered



FAMILY OWNED  
SINCE 1890

October 8, 2012

Mr. John W. King  
City of Columbus  
Fleet Management Division  
50 W. Gay Street, 1st. Floor  
Columbus, OH 43215

Dear Mr. King,

Sutphen Corporation would qualify as the Sole Source provider for Sutphen apparatus as we do meet each of the following criteria:

- 1.) Sutphen is the OEM for the completed apparatus as well as many unique parts.
- 2.) Sutphen is the only authorized dealer for OEM parts.
- 3.) Sutphen is the only facility authorized to perform manufacturer warranty repairs.

Our apparatus is especially designed and patented by Sutphen, therefore, we are the sole source provider of many parts and items.

If you have any questions or need any additional information, please do not hesitate to contact us.

Sincerely,

Drew Sutphen  
President

DS/at

**Sutphen Corporation**  
PO Box 158 • Amlin, OH 43002-0158  
6450 Eiterman Road • Dublin, OH 43016-8711  
Tel 614 889-1005 • Toll Free 800 848-5860 • Fax 614 889-0874  
[www.sutphen.com](http://www.sutphen.com) • [Sutphen@sutphencorp.com](mailto:Sutphen@sutphencorp.com)



FAMILY OWNED  
SINCE 1890

Exhibit A

Service Labor Rate: \$100.00/hour.

Payment Terms: Parts = Net 30

Apparatus Repair = Upon Pick-Up of Apparatus  
& Reburishment

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Drew Sutphen, President

**Sutphen Corporation**  
PO Box 158 • Amlin, OH 43002-0158  
6450 Eiterman Road • Dublin, OH 43016-8711  
Tel 614 889-1005 • Toll Free 800 848-5860 • Fax 614 889-0874  
[www.sutphen.com](http://www.sutphen.com) • [Sutphen@sutphencorp.com](mailto:Sutphen@sutphencorp.com)



November 29, 2012

Mr. Keith May  
Fleet Maintenance Division  
City of Columbus  
4211 Groves Road  
Columbus, OH 43232

Re: Rotary Lift Designated Territories

Rotary Lift Company designates a single sales and service company as our sole distributor for Heavy Duty products in a marketing area. We discovered over many decades that Rotary Lift Heavy Duty products require significant skill set differences from our other trade channels in the areas of financial health, key employees, product knowledge and installation and service capabilities.

We evaluate all available vehicle lift sales and service companies in a marketing area prior to selecting our Rotary Heavy Duty distribution company.

We have chosen CJM Solutions dba C&J Maintenance, Columbus, Ohio as our HD installation and service partner for Rotary Heavy Duty lifts in central Ohio. CJM has been a Rotary Lift service company for over thirty years and has earned our trust and respect. He and his team have been certified as Heavy Duty Rotary Authorized Installers (RAI's) at training classes at our World Headquarters in Madison, Indiana.

Please call if you have any questions.

Sincerely,

**Ken McWilliams**

Ken McWilliams  
Great Lakes Region Manager  
Rotary Lift



**ROTARY LIFT**  
A DOVER COMPANY

2700 Lanier Drive  
Madison, Indiana 47250-0560

P: 800.640.5438 F: 800.578.5438  
[www.rotarylif.com](http://www.rotarylif.com)



November 29, 2012

CJM Solutions dba C&J Maintenance  
6005 Radekin Road  
Columbus OH 43232

To Whom It May Concern:

Re: Lincoln Industrial Designated Territories

Lincoln Industrial designates a single sales and service company as our sole distributor for our LFC5000 product category in a marketing area. LFC5000 installation is complicated and needs special training to execute.

We evaluate all available lubrication equipment sales and service companies in a marketing area prior to selecting our distribution company.

We have chosen CJM Solutions, Columbus, Ohio as our LFC5000 installation and service partner for central Ohio. CJM shows the expertise and commitment to our product to earn this designation. Lincoln evaluates sole distributors on an annual basis to renew such designation.

Please call if you have any questions.

Sincerely,

**Aric Durr**

Aric Durr  
VSE Central Region Manager  
Lincoln Industrial – A Division of SKF

