

**CITY OF COLUMBUS  
BID WAIVER INFORMATION FORM**

TO ACCOMPANY LEGISLATION WHICH WAIVES ANY PROVISIONS OF COLUMBUS CITY CODES CHAPTER  
329

(LIMIT YOUR RESPONSE TO THIS SHEET)

1. Reasons for waiving City Code bid procedure:

- emergency breakdown causing unplanned need
- item to be purchased is of a perishable nature
- need to extend an existing contract
- there is not enough time to obtain formal bids to satisfy need
- non-price error on either the bidder's or the City's part in the bid proposal
- a new law or regulation requires immediate compliance

**Other:** Century is a direct link for Toro as they are the distributor for Toro products in Ohio, West Virginia, Kentucky, Michigan, Indiana and Pennsylvania. They have been a distributor for over 60 years. They also have the State of Ohio Contracts for Toro products and 2016 is seeing a decrease in pricing from 2015 which is a good thing for us because they quote that low pricing for the City. Demonstrations and testing of greens mowers have shown that the Toro Greensmaster TriFlex Hybrid 3320 Mower will save time and resources in comparison to other greens mowers with similar but not equivalent specifications

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2. Detailed explanation of reason (must be completed by the division):

**See attached explanation**

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3. Informal procedure used:

- telephone quotations
- written quotations

**negotiations**

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4. Informal bids received and prices for each:

5. If lowest bid was not accepted; explain criteria for award:

**See attached quote from Century.**

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ORDINANCE#: TBA

APPROVED BY: \_\_\_\_\_

DATE: November 5, 2015

### **Explanation**

Airport Golf Course was closed from September 2011 until reopening in May 2013 for the Port Columbus runway project. Most of Airport's 18 holes were newly designed as a result of this project and many of the greens and tees increased in size with many contours. There has been an extensive ongoing "grow-in" of the entire course which has produced new turf and many turf problems. Airport's customers, like all golfers, expect a manicured course that equates with the greens fees paid.

Airport needs a mower that can maneuver over the grade changes without affecting the precision or quality of the cut. This Toro Greensmaster TriFlex Hybrid 3320 Mower has a proven flex suspension allowing the cutting units to float freely over contours and undulations of the greens resulting in a superior quality of cut and aftercut appearance which is the trademark of Toro's TriFlex. It also has a higher horsepower of 21 (compared to a competitor's 13.3) which adds to this quality flex suspension's movement. The TriFlex offers an improved serviceability in that the cutting units can be quickly changed – tool-free – and serviced fast and easy because of a lift-gate footrest that provides access to the center unit and backlapping capability is standard. This will help in staff time, productivity, and safety. The all-electric reel drive eliminates hydraulic leak points and has a combination of features that save energy, enhance productivity, and enhance turf health (preventing turf damage from hydraulic leaks/spills). This TriFlex Mower is the first product to earn the EnergySmart label from Toro.

Airport currently has a TriFlex in use from a 2013 purchase. It has been extremely successful in maneuvering their terrain and new turf. To have another TriFlex mower will allow for the entire course to have the same playing conditions because of the precision cut as well as save time and increase productivity when events, weather conditions and other maintenance activities place time restrictions on the daily mowing. The interchanging of cutting units and other mower accessories between the two will also be extremely helpful during times of mechanical issues.

The Airport Golf Course Superintendent has done extensive research including demos and the testing of many mowers. He confers with other superintendents and mechanics. He attends the yearly OTF Trade Show which brings vendors and equipment into one site with the availability to explore the marketplace. His years of experience in using the equipment, maintaining the equipment and learning what works best with Airport's terrain has gone into this decision.