PIERCE MANUFACTURING INC.

AN CISTIKOSH TRUCK CORPORATION COMBANY * ISO 2001 CERTIFIED

2600 AMERICAN DRIVE
POST OFFICE BOX 2017
APPLETON, WISCONSIN 54912-2017
920-832-3000 • FAX 920-832-3208



September 21, 2014

City of Columbus 4211 Groves Road Columbus, OH 43232

Since 1917, Pierce Manufacturing has provided the finest fire apparatus in the industry. The quality of our products and services are our number one priority.

In order to provide you with the personalized level of sales and service you deserve, Pierce Manufacturing has established a widespread network of authorized dealers throughout the country. Finley Fire Equipment is the Pierce authorized dealership in Ohio, Kentucky, and West Virginia and is the sole source for sales, service, and warranty of Pierce product.

Finley Fire Equipment is extremely qualified to provide you with the support you have come to expect from Pierce Manufacturing, Inc. Finley Fire Equipment have service & warranty facilities located in McConnelsville, OH and Twinsburg, OH.

If you have any questions or concerns regarding this or any other issue, please call us at 1-888-YPIERCE.

Regards,

Kristina Spang

Sr. Sales Operations Manager

Pierce Manufacturing, Inc.

An Oshkosh Corporation Company * ISO Certified



















September 18, 2014

Subject:

Heil Environmental Authorized Dealer Representation

State of Ohio

To Whom It May Concern:

Please be advised that Bell Equipment Company is an authorized dealer for Heil Environmental. Bell Equipment Company's Area of Responsibility ("AOR) includes the entire state of Ohio.

Accordingly, Bell Equipment Company is responsible for both sales and support (including but not limited to factory-authorized warranty work and sale of Heil service parts) for all types of Heil products in the State of Ohio.

In the spirit of full disclosure, there are sales that occur with two (2) specified National Accounts which are sold by an out-of-state Heil Dealer under a legacy agreement, however, such sales are *de minimus*. The designated Heil Dealer for these 2 national accounts is Central Indiana Truck Equipment, located in Indianapolis, IN.

There are no other Heil-authorized dealers in the State of Ohio for Original Equipment Manufacturer ("OEM") service parts for our Products. Additionally, please accept this letter as formal notice that the business named <u>Refuse Parts Depot is NOT a Heil-authorized dealer for Heil Products, Service, or Service Parts.</u>

Bell Equipment Company has a place of business located at the following address and can be contacted via the information supplied below:

Bell Equipment Company 850 Science Blvd. Gahanna, OH 432530 Phone (614) 655-0022; Fax (614) 655-0023

Contact: Jimmy Bell, President Email: jbell@bellequip.com

Contact: Jimmy Bell: Ohio & Michigan URL: http://www.bellequip.com

Respectfully submitted,

George Paturalski

Director of Rick Management and Assistant Secretary

On September 18, 3014 the signatory above, George Paturalski did appear before me and affirm the veracity of the

information supplied herein.

NOTARY PUBLIC

My commission expires February 25, 2017 2102'92 Alenges saudos uojestumuo Ale OF TENNESSEE NOTARY PUBLIC

OF HP





October 2, 2014

City of Columbus Fleet Management Division 50 W. Gay Street, 1st. Floor Columbus, OH 43215

To Whom it May Concern,

Sutphen Corporation would qualify as the Sole Source provider for Sutphen apparatus as we do meet each of the following criteria:

- 1.) Sutphen is the OEM for the completed apparatus as well as many unique parts.
- 2.) Sutphen is the only authorized dealer for OEM parts.
- 3.) Sutphen is the only facility authorized to perform manufacturer warranty repairs.

Our apparatus is especially designed and patented by Sutphen, therefore, we are the sole source provider of many parts and items.

If you have any questions or need any additional information, please do not hesitate to contact us.

Sincerely,

Drew Sutphen

President

DS/dn

PENGWYN

September 10, 2014

John King City of Columbus. 4211 Groves Road Columbus, OH 43232

Dear Mr. King,

PENGWYN is the manufacturer and original equipment supplier for all PENGWYN products, repair parts and service.

We look forward to the continued support of the City of Columbus needs for our products and services.

Should you have any questions, do not hesitate to contact this office.

Respectfully, **PENGWYN**

Jim Borowski Vice President



September 19, 2014

To Whom It May Concern:

Please be advised that:

Utility Truck Equipment, Inc. (UTE) 23893 US 23 South Circleville, OH 43113

is the authorized Versalift distributor for Ohio, Indiana and Kentucky.

Sincerely,

Charles H. Wiley

President





August 25th, 2014

To whom it may concern:

Rush Truck Center-Columbus located at 4200 Currency Drive, Columbus, Ohio 43228 is the sole supplier of parts in service for Navistar in Franklin County as well as the surrounding counties. Please feel free to contact me with any questions.

Thanks and have a great day.

Kevin Bouder Regional Parts Sales Manager - Rush Navistar, Inc. Kevin Bouder@Navistar.com (440) 822-9428



September 5, 2014

Mr. Eddie Pearce City of Columbus 4211 Groves Road Columbus, Ohio 43207

RE: Sole Source

To whom it may concern:

This letter shall serve to certify that Horton Emergency Vehicles of Grove City, Ohio is the exclusive dealer for the sale of Horton parts and emergency vehicles in the State of Ohio.

In addition, Horton Emergency Vehicles operates a factory, fully-staffed service center in Grove City, Ohio.

Sincerely,

David B Cole

David B. Cole Vice President, Sales



September 4, 2014

MEMO TO:

City of Columbus

FROM:

Carol Rice

Vice President - Business Development North America

RE:

Mike Yost

Tech Source

Please be advised that Tech International, Johnstown, Ohio distributes our Tech tire repair product line only through independent, self-employed distributors who are assigned exclusive territories.

Mike Yost and his company Tech Source is Tech's sole and exclusive distributor for Tech products within the City of Columbus, Ohio.

We respectfully request the City of Columbus purchase Tech products through Tech Source.

Please let me know if you have any questions or if I can provide further clarification.

Thank you for your continued use of Tech tire repair products.

Sincerely,

Carol Rice

Vice President – Business Development North America