

City of Columbus  
Banner/TCP+/MF Cobol Maintenance Quote 2018-2019



April 9, 2018

Sonia Krammes - Information Technology Account Manager  
City of Columbus  
1111 East Broad Street, 3rd Floor  
Columbus  
OH, 43205

Dear Ms. Krammes,

Hansen Banner, LLC is pleased to present to the City of Columbus a quote for the extension of your maintenance agreement on your Banner CIS and MicroFocus Cobol software, and your TCP+ support for the term of October 1, 2018 through September 30, 2019 with a payment due 30 days after receipt of invoice.

The annual maintenance fee includes an escalation of **2.21%** over the prior year's fee, which is the amount equal to CPI All Urban Consumers, All Items, not seasonally adjusted for the most recent twelve-month period ending prior to the maintenance term expiration date.

Coverage Period	Product	Associated Fee
Oct 1, 2018 to Sep 30, 2019	Banner CIS (Customer Suite)	\$281,746.52
Oct 1, 2018 to Sep 30, 2019	TCP+ & MV90 Interface	\$46,107.98
Oct 1, 2018 to Sep 30, 2019	MicroFocus Cobol	\$13,965.73
<b>Total</b>		<b>\$341,820.23</b>

Our records show that a Purchase Order is required for this renewal. We request that one be emailed to HansenNAAR@hsntech.com as soon as possible.

We thank you for your continued business and please do not hesitate to contact me at (646) 510 0556 or glenn.lamont@hsntech.com with any questions regarding this maintenance renewal.

**Please note, this is a notification only not an invoice**

Sincerely,

**Glenn Lamont**

Executive Account Director

Hansen Banner, LLC

Phone: (646) 510 0556

email: [glenn.lamont@hsntech.com](mailto:glenn.lamont@hsntech.com)

[www.hsntech.com](http://www.hsntech.com)