



## **IRIS ANN COOPER**

1619 Coppertree Rd., Cols. OH 43232  
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### **SUMMARY OF QUALIFICATIONS:**

- ◆ Over 25 years experience in financial services with extensive real estate development emphasis
- ◆ Accomplished business development professional who is comfortable with both for profit and not-for-profit entities
- ◆ Strong communication skills, both verbal and written
- ◆ Analytical yet creative thinker.

### **EMPLOYMENT HISTORY**

**8/01 – current: Asst. Vice President – Community Relations, Fifth Third Bank.** Responsible for commercial CRA reporting, community relation activities and financial literacy training to community agencies. Transferred from Public Funds Dept., where over 10 million dollars in new loans and deposits were generated in less than 12 months from not-for-profit clients.

1/87-8/01

**VICE PRESIDENT/MANAGER, Community Development Banking, KeyBank, Columbus, Ohio.** Responsible for 14+ million dollar economic development portfolio for central Ohio, to meet bank CRA requirements. Strong emphasis on low-mod-senior housing and other commercial real estate development projects. Originated loans and deposits from real estate developers, small and middle market companies, not-for-profit agencies and churches. Supervision of 3 employees. I also held several other positions in small and middle market departments at Key/Society Bank before promotion to manager of Community Development. I received numerous internal and external production awards and bonuses for outstanding performance and a commitment to the community.

8/93 - 8/94

**ADJUNCT PROFESSOR, Ohio Dominican College, Columbus, Ohio.**  
Taught marketing courses to business majors in weekend college program.

9/83 - 1/87

**COMMERCIAL LOAN OFFICER, State Savings Bank, Dublin, Ohio**  
Responsible for loan origination and portfolio management for new commercial loan department. Also taught consumer lending to branch managers.

**VICE PRESIDENT, COMMERCIAL LOAN OFFICER**

**Security Pacific National Bank, Culver City, CA.**

Responsible for commercial and consumer lending portfolios in large suburban banking office. Supervision of 30 diverse employees. Promoted to this position after completing assignments as A.V.P. - Regional Loan Supervisor, A.V.P. - Commercial Loan Officer, and MBA Branch Banking Trainee.

**Education**

**Indiana University  
Bloomington, IN**  
MBA in Marketing

**Indiana University  
Bloomington, IN**  
BA in Journalism

**Honors and Affiliations**

- ◆ Board Member, Community Capital Dev'l. Corp. (CCDC) –SBA 504 lender 1995-current
- ◆ CCDC Board President 1999-2003
- ◆ Outstanding SCORE Presenter (SBA affiliate) 2001-2003
- ◆ CRMSDC/SBA Banker of the Year Award 1999
- ◆ CCDC/SBA Economic Development Project of the Year 1999
- ◆ CCDC/SBA Lender of the Year and Growth Fund Award 1998
- ◆ Urban Bankers Outstanding Woman Award 1998
- ◆ Chair, Multi-family Housing, Ohio Housing Finance Agency 1996-1998
- ◆ Vice President, I670 Corridor Development Corp. 1995-1998
- ◆ CCDC/SBA Microloan Project of the year 1994
- ◆ CMRSDC Business Advocate Award 1993
- ◆ SBA Ohio Financial Services Advocate Award 1992
- ◆ Columbus Area, Inc. Board Member, current
- ◆ City of Columbus Charitable Solicitations Board, current
- ◆ CDC Headstart Board, current
- ◆ Strategies Against Violence Everywhere (SAVE) Board, current
- ◆ St. Paul A.M.E. Church Steward, current
- ◆ East Mound CDC Board, (Newark, OH), current
- ◆ YWCA Board Asst. Treas., Co-chair of Real Estate comm. 1990-1996
- ◆ Ohio Association of Mortgage Brokers, current
- ◆ Founder and owner, GLORY FOODS, INC.
- ◆ Owner, PYRAMID DEVELOPMENT SOLUTIONS

- ◆ Radio Show journalist “Just Ask Iris” WVKO, current
- ◆ 2006 YWCA Woman of Achievement