

## Contact

[www.linkedin.com/in/mike-mckay-5004413](https://www.linkedin.com/in/mike-mckay-5004413) (LinkedIn)  
[www.development.ohio.gov/development.ohio.gov/wps/portal/gov/development/business/third-frontier-and-technology](http://www.development.ohio.gov/development.ohio.gov/wps/portal/gov/development/business/third-frontier-and-technology) (Other)  
[www.fuelcellcorridor.com](http://www.fuelcellcorridor.com) (Other)

## Top Skills

Economic Development  
Community Development  
Government

## Certifications

Technology Assessment;  
Technology Valuation; and  
Technology Commercialization

# Mike McKay

Executive Director, Ohio Third Frontier  
Columbus, Ohio, United States

## Summary

Economic development professional with over twenty-five years experience encompassing program management and leadership positions within state government, namely the nationally recognized Ohio Third Frontier, a \$2.3 billion investment in technology based economic development. Created, enhanced and managed a number of key Ohio Third Frontier programs and initiatives designed to advance innovation and entrepreneurship at the state level. Extensive experience assisting companies to access state and federal programs and a demonstrated commitment to community involvement.

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## Experience

Ohio Department of Development  
29 years

Executive Director, Ohio Third Frontier  
May 2022 - Present (3 years 10 months)

Manage the business activities of the Commission charged with overseeing the Ohio Third Frontier, including strategic planning, program and budget development, funding review and approval, and ongoing development and review of performance metrics. Serves as a primary contact to companies and individuals throughout Ohio regarding technology investment programs and opportunities; provide direct consultation, assistance, and referrals to economic and business development representatives.

Manager, Early Stage Investment Funds  
2014 - 2024 (10 years)

Manage the Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program. Serves as a liaison between the Office of Technology Investments and early-stage capital investment firms, financial institutions and other entities involved with financing tech-based start-ups. Also involved in the administration of the Entrepreneurial Services Provider Program. Previously managed the Ohio Technology Investment Tax Credit Program.

Sr. Advanced Energy Programs Manager

2010 - 2014 (4 years)

Manager, Technology Business Assistance Office

2005 - 2010 (5 years)

Team Leader, Ohio Fuel Cell Initiative

2002 - 2010 (8 years)

Winners Support Coordinator, Ohio SBIR Program

2000 - 2005 (5 years)

Outreach Coordinator, Ohio SBIR Program

1997 - 2000 (3 years)

Ohio Secretary of State

Personal Aide

1994 - 1997 (3 years)

Personal Aide to Ohio Secretary of State Bob Taft

Ohio House of Representatives

Legislative Page

1993 - 1994 (1 year)

Sponsored by then-Minority Leader Rep. Jo Ann Davidson. Worked on the floor of the Ohio House of Representatives. Assisted with the preparation for session and handled a range of assignments to help members and their staff do their jobs properly and to facilitate the smooth functioning of the Legislature.

Padgett for State Representative

Campaign Manager

1992 - 1993 (1 year)

Managed Joy Padgett's first successful campaign for State Representative.

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## Education

The Ohio State University

Bachelor of Arts, Political Science and Government · (1990 - 1993)

Sandusky Central Catholic School

St. Mary Central Catholic High School