

September 30, 2022

TO: H. Samuel Orth, III, Director, Department of Technology

CC: Rick A. Wagner, Deputy Director, Department of Technology  
Pamela H. OGrady, Deputy Director, Department of Technology

From: Rick A. Wagner, Deputy Director, Department of Technology

Through: Ihab Tadros, Assistant Director, Department of Technology

SUBJECT: Award Letter for DOT Dell VXRail Node with VMWare Licensing

The Department of Technology (DoT) through utilization of a formal bid process under RFQ022854, received submissions from two offerors for the purchase and implementation of a Dell VxRail HCI node to be used by Public Safety and to be paid for with grant money from Public Safety. There were two offers submitted. One from CDW-G and one from Brown Enterprise Solutions

DoT evaluated submittals from both offerors and awarded based on lowest price. As a result, DoT is recommending that the award be made to CDW-G based on their offer price. The pricing from both offers is indicated below.

OFFEROR	Total Price
CDW-G	<b>\$131,580.00</b>
Brown Enterprise Solutions	<b>\$277,569.84</b>

