

**FACT SHEET
JANUARY 2011
CITI FUND SERVICES OHIO, INC.**

I. STATEMENT OF PURPOSE – Retention & Expansion

The Department of Development recommends a Job Creation Tax Credit of sixty-five percent (65%) for a period of six (6) years and a Jobs Growth Incentive of twenty-five percent (25%) for a period of five (5) years for the expansion of Citi Fund Services Ohio, Inc. corporate facility.

II. PROJECT HISTORY

Citi Fund Services Ohio, Inc. (Citi Fund) is a privately-owned company that was incorporated in 1988 and based in Columbus, Ohio. Citi offers fund services, which include administration and accounting, transfer agency and shareholder services, compliance and regulatory support, and marketing and distribution solutions. The company, using its fund services platform, supports separately managed accounts, college savings plans, registered hedge funds, and variable annuity and variable life insurance products. It operates offshore platforms located in Dublin, London, Luxembourg, and Guernsey. Citi Fund was formerly known as BISYS Fund Services Ohio, Inc. and changed its name to Citi Fund Services Ohio, Inc. in August 2007. Citi Fund operates as a subsidiary of Citi Investor Services, Inc.

The project, located in the City of Columbus, includes the improvement of their leased facility for the support and administration of new and current business. The company is proposing to expand its current facility by adding new lines of business from other Citi Fund locations. Citi Fund will make a fixed-asset investment of at least \$2.8 million including, \$2.25 million in new machinery and equipment and \$610,000 in renovation and leasehold improvements, and create 300 new permanent full-time positions.

The State has offered a Job Creation Tax Credit of 60% for 7 years for Citi Fund.

Citi Fund is requesting a Job Creation Tax Credit and a Jobs Growth Incentive to assist in the expansion of this project. The City of Columbus is in competition with the State of Maryland for the proposed project.

III. PROJECT INVESTMENT

| | |
|------------------------------------|--------------------|
| Additions/New Construction | -0- |
| Improvements to Existing Buildings | \$610,000 |
| Machinery & Equipment | \$2,250,000 |
| Furniture & Fixtures | -0- |
| TOTAL INVESTMENT | \$2,860,000 |

IV. DECISION & TIMING

The project is scheduled to begin February 1, 2011 with a scheduled time of completion of January, 2014, contingent upon Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

The project will create 300 new full-time positions with an annual payroll of \$15.7 million and retain 715 full-time positions with an annual payroll of \$44.5 million.

| Position | Number of New Jobs | Hourly Rate | Annual Salary | Total Estimated Payroll for New Jobs |
|-----------------|--------------------|-------------|---------------|--------------------------------------|
| Administrative | 15 | \$25.24 | \$52,500 | \$787,500.00 |
| Operations | 240 | \$25.24 | \$52,500 | \$12,600,000.00 |
| Human Resources | 15 | \$25.24 | \$52,500 | \$787,500.00 |
| IT | 30 | \$25.24 | \$52,500 | \$1,575,000.00 |
| | | | | |
| TOTAL | 300 | | | \$15,750,000.00 |

The Total payroll to Columbus (retained and new) will be approximately \$60.2 million.

Benefits provided to employees of Citi Fund include:

- Paid Holidays
- Paid Vacation/Personal Days
- Vacation Pay
- 401K Retirement Plan
- Annual Bonus
- Medical/Dental Insurance
- Severance Policy
- Employee Uniforms
- Disability Pay
- Employee Discounts
- Pension Profit Sharing Plan
- Training & Education Benefits

The project is located at 3435 Stelzer Road and is accessible by public transportation (COTA). There is a COTA stop in close proximity of the project site.

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a 65%/6-year Job Creation Tax Credit and a 25%/5-year Jobs Growth Incentive if Columbus City Council approves the proposed tax incentive.

VII. NEW TAX IMPACT/ANNUAL AND 6-YEAR SUMMARY

| Unabated Revenue | Average Annual | 6-year Summary |
|---|------------------------------|--------------------------------|
| A. Income Tax Revenue – new employees | \$393,750 | \$2,362,500 |
| B. Corporate Income Tax Revenue | \$255,900 | \$1,535,400 |
| C. Total Income Tax (A+B) | \$649,650 | \$3,897,900 |
| Abatement Impact | Average Annual | 6-year Summary |
| D. Projected 65%/6-year JCTC Credit | \$255,900 | \$1,535,400 |
| E. Proposed (JGI) Incentive equal to 25%/5-yrs. New Employees withholding * | \$98,400 *based on 5 yrs. | \$492,000 * based on 5 yrs. |
| F. Total Incentive Abatement Impact | \$354,300 | \$2,027,400 |
| F. (C-F) Net Value to City | \$295,350 | \$1,870,500 |

VIII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

IX. TAX BENEFIT

The recommended 65%/6-year Job Creation Tax Credit could yield a tax credit of approximately \$1.5 million and the 25%/5-year Jobs Growth Incentive could yield cash payment of approximately \$492,000 for Citi Fund over the term of the incentive. The City of Columbus could receive an approximate \$1.8 million in additional tax revenue over the term of the abatement.

X. AREA IMPACT/GREEN INITIATIVES

No residential or commercial displacement will occur as a result of this project.