

APCO IntelliComm® Guidecard System

APCO International
351 N Williamson Blvd
Daytona Beach, FL 32114
386-322-2500

City of Columbus - OH
1250 Fairwood Ave,
Columbus, Ohio 43206
(614) 202-2875

IntelliComm & Guidecard Products

Quantity	Product Name	Sales Price	S&H	Total Price
50	Annual Maintenance Year 2	\$1,000.00		\$50,000.00
145	EMD Recertification – end of 2 nd year	\$35.00		\$5,075.00
1	EMD Instructor Recertification – end of 2 nd year	\$100.00		\$100.00
1	Level 4 Group Membership Renewal (Tier 1, Non-Commercial Rate)	\$2,722.00		\$2,722.00
40	EMD Student Manual (Plus S&H) New Hire Training- In-House	\$99.00	356.40	\$3,960.00
50	EMD Guidecards without Rack – 2 nd year	\$279.00	\$1,255.50	\$13,950.00
50	Annual Maintenance Year 3	\$1,000.00		\$50,000.00
1	Level 4 Group Membership Renewal (Tier 1, Non-Commercial Rate)	\$2,722.00		\$2,722.00
40	EMD Student Manual (Plus S&H) New Hire Training- In-House	\$99.00	356.40	\$3,960.00
50	EMD Guidecards without Rack – 3 rd year	\$279.00	\$1,255.50	\$13,950.00
50	Annual Maintenance Year 4	\$1,000.00		\$50,000.00
145	EMD Recertification – end of 4 th year	\$35.00		\$5,075.00
1	EMD Instructor Recertification – end of 4 th year	\$100.00		\$100.00
1	Level 4 Group Membership Renewal (Tier 1, Non-Commercial Rate)	\$2,722.00		\$2,722.00
40	EMD Student Manual (Plus S&H) New Hire Training- In-House	\$99.00	356.40	\$3,960.00
50	EMD Guidecards without Rack – 4 th year	\$279.00	\$1,255.50	\$13,950.00
50	Annual Maintenance Year 5	\$1,000.00		\$50,000.00
1	Level 4 Group Membership Renewal (Tier 1, Non-Commercial Rate)	\$2,722.00		\$2,722.00
40	EMD Student Manual (Plus S&H) New Hire Training- In-House	\$99.00	356.40	\$3,960.00
50	EMD Guidecards without Rack – 5 th year	\$279.00	\$1,255.50	\$13,950.00
50	Annual Maintenance Year 6	\$1,000.00		\$50,000.00
145	EMD Recertification – end of 6 th year	\$35.00		\$5,075.00

1	EMD Instructor Recertification – end of 6 th year	\$100.00		\$100.00
1	Level 4 Group Membership Renewal (Tier 1, Non-Commercial Rate)	\$2,722.00		\$2,722.00
40	EMD Student Manual (Plus S&H) New Hire Training- In-House	\$99.00	356.40	\$3,960.00
50	EMD Guidecards without Rack –6 th year	\$279.00	\$1,255.50	\$13,950.00

Your center will be invoiced for the products and amount indicated in this order form upon the completion of the Software End User Agreement or APCO EMD Agreement, where applicable.

Shipping & Handling: \$8,059.50
Grand Total: \$376,744.50



APCO IntelliComm® Guidecard System & EMD Program

APCO International
351 N Williamson Blvd
Daytona Beach, FL 32114
386-322-2500

Order Number: 00004169

Date: 6/9/2025

Expiration Date: 07/07/2025

Prepared For: Chris Mayfield

City of Columbus - OH
1250 Fairwood Ave,
Columbus, Ohio 43206
(614) 202-2875

Ship To		Bill To	
Name	City of Columbus - OH	Name	City of Columbus - OH
Address	1250 Fairwood Avenue	Address	1250 Fairwood Ave
City / State / Zip	Columbus OH 43206	City / State / Zip	Columbus Ohio 43206
		Contact Email	cbmayfield@columbus.gov

Authorized Signature:

1



Printed Name: Chris Mayfield

ORDER FOR PRODUCTS & SERVICES
DO NOT PAY

Quotation Prepared by:
Shellie Johnson
IntelliComm Sales Manager
(386) 944-2471
johnsonsh@apcointl.org