



Where the complete digital recording begins

13020 Middletown Industrial Blvd.
Louisville, Kentucky 40223-4761
P: 502.244.8788 | F: 502.244.3311 | 800.354.JAVS | www.javs.com

March 3rd, 2010

RE: SOLE SOURCE LETTER FOR COLUMBUS, OH MUNICIPAL COURT

To Whom It May Concern:

This letter is to certify that Jefferson Audio Video Systems (jAVS®), Inc., a Kentucky-based corporation, headquartered in Louisville, Kentucky is the developer, distributor and sole source vendor of various digital audio/video equipment and software applications.

The following is a list of proprietary products and services, which are solely developed, produced, modified, distributed and supported by Jefferson Audio Video Systems (jAVS®), Inc.

- | | |
|--|---|
| Software:
(Including, but not limited to) | Autolog 7
Scheduler 7
Publisher 7
Viewer 7 |
| Hardware:
(Including, but not limited to) | Precision
PrecisionPLUS
ACTUA
CT-4B
All Hardware w/ JAVS logo |
| jAVS Services: | Service Contracts (jAVS product line)
Help Desk
SafeGuard™ |

Jefferson Audio Video Systems (jAVS®), Inc. holds all rights to source codes and equipment patents and also holds the exclusive right to establish pricing, make changes, provide technical support (either directly or through subcontractors), and provide delivery of the above named equipment and software.

Any persons engaged in the act of marketing, advertising, and/or selling the above named hardware and software packages must have the expressed written authority to do so as a direct agent for Jefferson Audio Video Systems (jAVS®), Inc. Any unauthorized representations are not recognized as valid.

The jAVS's digital system provides independent channel separation for recording, sound reinforcement (PA systems), ALS systems, video conferencing and audio playback (pre-recorded depositions, evidentiary presentation recordings). jAVS has performed extensive testing to determine the best possible amplifiers, equalizers, speakers, and configuration settings to optimize the performance of the jAVS digital systems in the courtroom environment.

The issues accompanying the introduction of untested components and personnel of outside audio vendors are:

1. The automatic audio balancing provided through the jAVS digital system, optimizes the audio volume levels of the courtroom sound reinforcement system, while eliminating repeated courtroom interruptions from audio feedback

2. Additional costs associated with two companies having to be present in order to properly configure sound system reinforcement.
3. Product and performance continuity available through one company. Single source maintenance can eliminate additional time and coordination required by court support staff. Support issues can arise where sound reinforcement and recording products purchase from other vendors may be discontinued or can no longer be supported. All products sold and maintained through JAVS are covered under the original warranty, or extended maintenance agreements.
4. Court support staff has become familiar with the operation and configuration of the current installed base. The JAVS systems are very versatile and easy to control. This allows for quick identification and resolution to any service issues that could potentially interfere with courtroom proceedings. The introduction of untested audio components can also delay the identification or repair to any dissimilar system/companies integration.

Thank you for your interest in Jefferson Audio Video Systems (jAVS®), Inc. We look forward to assisting you with your digital audio/video solutions. If you have any questions or require additional information, please contact us at:

Jefferson Audio Video Systems, Inc.
13020 Middletown Industrial Blvd.
Louisville, KY 40223
Ph: (502) 244-8788
Fax: (502) 244-3311
www.javs.com

Sincerely,



Andrew Green, Vice-President of Engineering
Jefferson Audio Video Systems, Inc.