FACT SHEET FEBRUARY 2012 RAMPART HOSTING, LLC

I. STATEMENT OF PURPOSE – Job Creation

The Department of Development recommends a Downtown Office Incentive of fifty percent (50%) for a period of five (5) years for the purposes of creating 26 new permanent full-time positions and retaining 13 full-time employees with an estimated total new payroll of \$2.89 million.

II. PROJECT HISTORY

Rampart Hosting, LLC was created on March 14, 2005 by Leo L. Daugherty III, the current Chief Financial Officer. Rampart Hosting, LLC is an information technology management and services company providing solutions in the following areas: Website Hosting, Microsoft Exchange Server Hosting, Website Design and Development, Search Engine Optimization, Content Writing, LAN, WAN, Workstation Technical Support, Security (Firewall, Virus and Spyware protection), Information Technology/Telephony Analysis and Integration Assistance. Rampart Hosting, LLC acts as a virtual information technology department for companies that do not have internal information technology or whose information technology needs are often greater than its department can deliver, providing 24-hour, 7 days per week, 365 days of managed tech services.

Rampart Hosting, LLC is proposing to expand its corporate headquarters and workforce in the Arena District by entering into a 7-year lease agreement, investing approximately \$500,000 in new machinery and equipment, retaining 13 full-time jobs and creating 26 new full-time permanent positions to meet its increased sales growth. Based on this estimate, Rampart Hosting, LLC would qualify for the Columbus Downtown Office Incentive of fifty-percent (50%) of the payroll taxes paid on the new positions for a term of five (5) years.

Rampart Hosting, LLC is requesting a 50%/5-year Downtown Office Incentive from the City of Columbus to assist in the expansion of its operations within the downtown business district.

III. PROJECT INVESTMENT

Improvements to Existing Building	-0-
Machinery & Equipment	500,000
Furniture & Fixtures	-0-
TOTAL INVESTMENT	\$500,000

IV. DECISION & TIMING

The project will begin in June 1, 2012 with a scheduled time of completion for December 2012, contingent upon Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

The project will create 26 new full-time permanent positions with an estimated annual payroll of \$1.95 million and retain 13 full-time positions with an annual payroll of approximately \$938,550.

	Number			Total Estimated
	of New	Hourly	Annual	Payroll for New
Position	Jobs	Rate	Salary	Jobs
Developer, applications, web	6	\$36.06	\$75,000	\$450,000
Developer, Java	6	\$38.46	\$80,000	\$480,000
Project Manager	2	\$33.65	\$70,000	\$140,000
Sales Professional	2	\$38.46	\$80,000	\$160,000
Developer, mobile applications	5	\$36.06	\$75,000	\$375,000
Systems Administrator	3	\$33.65	\$70,000	\$210,000
Chief Financial Officer	1	\$43.27	\$90,000	\$90,000
Office Admin. /Book Keeper	1	\$24.04	\$50,000	\$50,000
Total	26			\$1,955,000

Total new payroll, including retained, to Columbus will be approximately \$2.89 million.

Benefits provided to new employees begin 30 days after probation:

- Paid Holidays
- Paid Vacation/Personal Days
- Vacation Pay
- Annual Bonus
- Medical/Dental Insurance
- Training & Education Benefits

The proposed expansion project will be located within the Arena District at 330 West Spring Street, Suite 260 Columbus, Ohio 43215, which is accessible by public transportation (COTA).

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a Downtown Office Incentive equal to fifty percent (50%) of the amount of new employee city income tax withholding for five (5) years.

VII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) within 90 days to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

VIII. NEW TAX IMPACT/ANNUAL AND 5-YEAR SUMMARY

NEW REVENUE 5-YEAR SUMMARY					
Revenue	Average Annual	5-year Summary			
A. New City Income Tax Revenue	\$48,875	\$244,375			
Incentive	Average Annual	5-year Summary			
B. Proposed Incentive is equal to 50% of New Employee withholding	\$24,437	\$122,185			
Total	Average Annual	5-year Summary			
C. (A-B) Net Value to City	\$24,438	\$122,190			

IX. TAX BENEFIT

The recommended 50%/5-year Downtown Office Incentive could yield cash payments totaling \$122,185 to Rampart Hosting, LLC over the incentive period.

X. AREA IMPACT/GREEN INITIATIVES

As a green initiative, Rampart Hosting, LLC recycles all paper used within their office, as well as used outdated computer equipment.