



"Your Partners in Network Alarm Management"

Thursday, October 02, 2014

Bill Rogers
90 W. Broad Street
Columbus, OH 43215

RE: Sole Vendor Letter

Dear Bill,

DPS sells and supports all of its products domestically on a "factory direct" basis. We do not employ any distributors or other companies representing our line. We have implemented this structure because of the high level of support and product knowledge required to provide the highest level of service to our customers.

Give me a call if I can be of further assistance.

Sincerely,

A handwritten signature in cursive script, appearing to read "Ron Stover".

Ron Stover
DPS Telecom
Sales Engineer
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